

# **2017/2018** Year Book

# BlackHawk

Principal sponsor of Dogs New Zealand

# The 132<sup>nd</sup> Annual Conference of Delegates

of

### Dogs New Zealand

will be held at the

### Brentwood Hotel, Wellington

on

### Saturday 23rd June 2018

commencing at 10.00 am

# **Business**

- 1. Roll call
- 2. Minutes of 2017 Annual Conference of Delegates
- 3. Reports
  - President's
  - Financials (year ending 31 March 2018)
  - Properties
- 4. Remits (8)
- 5. Recommendations (1)
- 6. Announcement of Votes Recorded (NI Executive Council)
- 7. Confirmation of SI Executive Council members
- 8. Election of Vice Presidents (NI and SI) and Senior Vice President
- 9. Presentation of badges
- 10. Auditor and solicitor approval
- 11. Authority to borrow
- 12. Presentations (4)
- 13. General Business

### Dogs New Zealand

Prosser Street, Porirua Private Bag 50903, Porirua 5240

# **Dogs New Zealand**

Kuri Aotearoa

(Affiliated to The Kennel Club, England) (Associate Member of The Federation Cynologique Internationale)

### Patron:

Her Excellency Rt Hon Dame Patsy Reddy GNZM, QSO

### Life Members:

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### President

Mr Nigel Trainor

### Senior Vice-President

Mr Geoff Collins

### Vice-Presidents

North Island: Mr Geoff Collins South Island: Ms Beth Warman

### **Executive Council**

Mr Nigel Trainor (Timaru), Mr Geoff Collins (Wellington), Ms Beth Warman (Kaiapoi) Mr Keith Brown (Picton), Mr Bevan Dale (Huntly), Mr Clinton Hoeben (Rangiora), Ms Karen McIntyre (Kaiapoi), Mrs Maree McKenzie (Waiuku), Mr Stephen Meredith (Drury), Mrs Lisa Slade (Levin), Mr Steve Tate (Stratford).

### Director/Secretary

Mr Peter A Dunne

Auditors Deloitte, Wellington

### Official Organ

NZ Dog World

### Accredited Breeders

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# **President's Annual Report**

#### Where did the year go????

Dogs New Zealand (Dogs NZ) had a mixed year, our events that are covered more fully below were all excellent and of a very high standard. Our principal sponsor Black Hawk continues to work with us as a valued partner and the benefit that Dogs NZ derives from the relationship cannot be overstated.



The Executive Council worked well as a team with

good robust discussion and decisions that we made were backed with evidence. While I don't like singling out individuals, I must say a big thank you to Stephen Meredith for his work at the 2018 Black Hawk National Dog Show, Steve Tate for chairing the Canine Health and Welfare Committee, Karen McIntyre for her work on the Blue Sky Committee, Keith Brown for his work with the Museum Trust and taking the lead for the 2019 Black Hawk National Dog Show, Geoff Collins as Senior Vice Chair and Chair of our Obedience Committee and Bevan Dale for his work on the Agility Committee.

This year after the Black Hawk National Dog Show we appointed an independent Chair of Audit & Risk and a big thank you to Ann Coulson for her work on this and challenging Executive Council on decisions and budget preparations.

We won the long-standing court case as reported in the media regarding the registration issues that was bought against us by Louise Smith. The complainant has now decided to take this to a court of appeal, so we will await the outcome of that process. It is concerning that Dogs NZ at times finds itself in a situation of defending an action that is effectively the result of poor agreements between parties and this does cost Dogs NZ and ultimately the members significant funds.

### Financial

The Statement of Financial Position (Balance Sheet) of Dogs NZ is strong. The club is debt free and has net assets of \$2.3m, which is clearly understated if the market value of the properties in Auckland and Wellington were to be included in the balance sheet. However, we have some worrying trends in our Statement of Financial Performance (Profit & Loss).

Dogs NZ revenue increased 1.69% or \$30,372 in the past financial year. This was on the back of a decline the previous year of \$28,638. The revenue increase was recorded despite a continued fall in membership and reduced participation in dog showing.



There was reduced income for the National Dog Show, the Dunedin and Wellington properties and Obedience. With a static revenue base, the operating environment for Dogs NZ is and will remain challenging.

On the other side of the ledger costs have increased 9.7% or \$169,879. This was driven from increased legal costs involving a long-standing dispute that require legal representation, the 2017 National Dog Show mainly due to the cost of venue hire and Auckland property maintenance.

This led to the following areas being over budget, Dogs NZ (mainly legal), National Dog Show, National Dog Obedience Assembly, Auckland Property and Agility.

The budget for 2018/2019 has risk with a growth in revenue (against the trend) and continuing cost increases. This will make for a challenging year, however restraint will be applied to the cost structures.

A breakdown of our transactional activities follows.

Membership	201	2/13	20	13/14	20	014/15	2	2015/16	2016/17	2017/18
Members		6378		6101		5915		5631	5343	5162
No of Transact	ions	2012	/13	2013/	14	2014/1	.5	2015/16	2016/17	2017/18
Registrations		7	332	72	87	753	4	7658	8375	8427
Litters		18	804	17	48	175	6	1790	1784	1729
Imports		3	320	3	20	34	9	322	342	314
Certified Expor	ts	(	657	7	23	58	9	556	433	470
Transfers						468	37	4805	5305	5170

% Change	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18
Registrations	-0.12%	-0.61%	+3.39%	+1.65%	+9.36%	+0.62%
Litters	-2.9%	-3.1%	+0.46%	+1.94%	-0.36%	-3.08%
Imports	-8.75%	0%	+9.06%	-7.74%	+6.2%	-8.19%
Certified Exports	-1.35%	+10.05%	-18.53%	-5.60%	-22.12%	+8.55%
Transfers				+2.52%	+10.41%	-2.54%

#### Sponsorship

Dogs NZ enjoys generous sponsorship support from Masterpet NZ and I would like to formally record our appreciation to them for the continuation of that support. Masterpet NZ introduced their own product Black Hawk to New Zealand on July 1, 2017, and this is the main brand that is promoted in our sponsorship agreement. Black Hawk has had an incredible year, this is evident in the fact that the brand is already clearly identifiable and readily available. Black Hawk is also the predominate sponsor of a number of club events and their black and green corporate colours are ever present at events. Black Hawk has heavily supported our premier

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assets and activities such as the Dogs NZ properties, Benefit Shows, Top Dog events, the National Dog Show, NDOA, NZDAC, Junior Handler contest, Junior Dog Training, Junior Dog Showing, Canine Good Citizen, Canine Heroes. Without this support these activities would not happen at the standard they do so we need to show our sponsor not only our appreciation but our support.

### Black Hawk National Dog Show - Auckland

Wow what a week in Auckland for the Black Hawk National Dog Show and support events. It was an extremely busy time for exhibitors, officials, organising committees, and group and specialist clubs.

The venue was excellent with plenty of space both in and outdoors. Our judges were excellent to work with, were relaxed and enjoyed the hospitality. I know along with the judges we had a number of overseas visitors to the Black Hawk National and the comments from them were that the event was world class. A number will be taking ideas back to their home countries.

Congratulations to the winners of the events and also sincere thanks to the organising committee led by Gary Withers, supported by a whole team. Special thanks go to Stephen Meredith, Christine Wood and Shirley Rolfe. As with previous years we learnt some lessons but the overall event was a great success.

### NDOA and NZDAC

Both these events ran successfully with strong membership support. These superb events are also generously supported by Masterpet NZ-"Black Hawk".

This year the NZDAC was held in Kihikihi (Waikato) and we had record number of runs. The organising committee did a fantastic job to organise such a busy schedule. The event received significant support from the local community and council. Congratulations to the organising committee on a fantastic event.

It was a very busy year for Obedience with the change of date for their national event. The 2017 NDOA was held at Manfeild in Feilding at Labour Weekend and then in 2018 at Easter in Christchurch using the RDA facility. Both events were staged successfully though not surprisingly the Christchurch entries were slightly down on expectations due to the change of date. Congratulations to both the organising committees for all the hard work.

### Properties

The Executive Council held a meeting at Ardmore in February this year and I must comment on how well maintained the grounds and venue are. This is all organised and undertaken by a very small committee and a big thank you must go to the team led by Christine Wood.



All three properties, Ardmore, Porirua and Forrester Park continue to be utilised not only by our dog clubs but other commercial users such as Indoor Sports in Porirua. Sincere thanks to the volunteer property committees for all your sterling work. The membership is grateful for the time you give in not only maintaining and running the venues but also planning and leading further improvements.

This year at the ACOD we will spend some time discussing the properties to give the next Executive Council and the Property Committees some direction on planning around the properties.

#### **Canine Health and Welfare**

The Canine Health and Welfare Committee had a busy year. You will all agree that the value that this committee is adding cannot be under estimated. I also must acknowledge the great work our Canine Health and Welfare Officer, Dr Becky Murphy is undertaking.

Some of the work being undertaken by this Committee includes; a refresh of the Brachycephalic Working Group, commencement of a review of the Accredited Breeders Scheme, recommended changes to the Breeder's Code of Ethics to name a few.

The Canine Health and Welfare Committee is relatively new to Dogs NZ and as part of the ACOD workshops, we need to get the memberships view on expectations and how this fits with the purpose and vision of Dogs NZ

#### Strategic

This year we have structured the ACOD to have time for the membership to participate in a number of discussion/workshops to ensure that we have a clear direction on the organisations strategic future. This will be led by a presentation and a facilitated discussion on organisational culture, followed by some blue sky thinking. Conversation on Canine Good Basics and a robust discussion on our properties.

Elsewhere in the Yearbook a breakdown is provided of the dogs registered in each part of the Registry i.e. Full Register (1), Restricted Register (3) and Limited Register (2). During the year Executive Council adjusted the pricing for registrations on Parts 1 & 3 to encourage breeders not to endorse puppies to the same extent. Our view was that the decision to place puppies on Part 3 (with three endorsements) was price driven and was, in particular, making more dogs ineligible to compete in our shows. The results have been staggering. The previous year over a third (33.63%) of the puppies were being placed on the Restricted Register. This year that figure has fallen to 20.54% but in reality will be less as the adjustment was introduced part way through the year.

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### People

Thank you to Peter and the team in the office for all their work during the year. We have a very experienced team of staff and there are numerous occasions when they have gone over and above for Dogs NZ. This is very much appreciated by myself and the wider dog community.

Finally, thank you to the team and congratulations to Paul Robinson and Jill Brooker for your election to Executive Council for the next two years and to Keith Brown and Karen McIntyre as re-elected from the South Island also for the next two years. Steve Tate was not successful in the election in the North Island. I must acknowledge his work on Executive Council, especially as Chair of the Canine Health and Welfare committee. Steve would assist me and the wider team at any time and travelled at short notice to attend various meetings. Maree McKenzie sought not to stand for re-election and your wisdom, participation and counsel will really be missed. A big thank you to both Steve and Maree.

Acting upon the request of the ACOD I have set out below a schedule of the meetings attended by Executive Council members. Each year six meetings are held and typically five are held over two days with the June meeting being staged over one day leading into ACOD.

	Totals
Nigel Trainor	4 of 6
Geoff Collins	6 of 6
Beth Warman	4 of 6
Bevan Dale	4.5 of 6
Keith Brown	4 of 6
Maree McKenzie	5 of 6
Stephen Meredith	6 of 6
Steve Tate	5 of 6
Clinton Hoeben	5 of 6
Karen McIntyre	6 of 6
Lisa Slade	5 of 5

Nigel Trainor President







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# **Committee Reports**

# Agility

One of the first tasks the new Agility Committee completed early this term was to provide Agility within New Zealand with a vision, a formalisation of our core values and determination to build our grassroots.

Our visions are as follows;

### World Class Sport

• Handlers and dogs training and competing at a world standard on the world stage.

### Supporting and Inspiring Clubs

- Standardised Equipment.
- Supportive and well-trained instructors.
- Formal mentoring approach for new Handlers.
- Developing Dog Clubs in Schools and Dog Agility Holiday programmes (recognising we want to attract new young members, not just children of existing members).

### **Promoting Individual Potential**

- Recognising everyone has different goals and different abilities.
- Providing the infrastructure and support that drives handlers and dogs to be part of the sport.

2017 saw our biggest Agility event ever in New Zealand. Zone 1 held NZDAC in Kihi Kihi with over 633 dogs competing in 5225 action packed rounds. You could say it was a dog's enthusiast paradise; it was great to see support from the local council and community recognising the positive impact this event had on their town. The success of this extravaganza was a credit to the organising committee who well and truly delivered.

This year it's Zone 3's turn to host this premier event, with myself at the helm and I am ready to showcase Agility once again. NZDAC 2018 will be held indoors at Manfeild, Feilding and we will also have an international judge officiating–not something that is common at Agility shows. The indoor arena is world class and will create a high energy atmosphere for all. It will be an electric environment that will deliver competitors and visitors an event to remember. Tiered seating will provide prime viewing of the arena with three rings running at once.

This term we have a number of exciting initiatives underway helping with the continuation and progression of our sport. One of these initiatives is a new heights review subcommittee who have been working hard with in-depth analysis and investigation on jumping in New Zealand. They are set to deliver some incredible developments for the community to review and ultimately vote on. The idea of this review is so we can bring our jumping standards into the 21st century.

Being in touch with our members is high on list of priorities this term and one of the ways we are accomplishing this is taking our meetings on the road with an open forum on offer, enabling those who want to attend an opportunity to speak.

I am also pleased to announce we are bringing the Global Judging Program (GJP) to New Zealand. GJP is a recognised program for improving judge's skills. An investment in our judges is an investment in our sport.

Finally, I would like to thank all those who have contributed to the different initiatives this committee has set to deliver for this year, some of these tasks are enormous and will require continuation of future committees to bring them to fruition.

Carl Ranford Agility Committee Chair

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## **Breed Standards**

The Breed Standards Committee met twice during the year via teleconference and conducted several matters via email.

We reviewed several items referred to us by Executive Council and submissions received from clubs and individuals.

During the year the Great Swiss Mountain Dog was recommended for recognition and this was approved by the Executive Council.

The committee considered the question of merle to merle mating and recommended that if Executive Council decided to ban such mating that this be done via the registration regulations rather than alterations to the Breed Standards.

During the year we were advised of amendments to several of The Kennel Club (UK) Standards, which are also used in New Zealand. In all cases, except for one, these were recommended for adoption by the Committee. The breeds affected were:

- Norwich Terrier
- Pomeranian
- Welsh Corgi (Cardigan)
- Portuguese Water Dog
- Pug
- Shih Tzu

One on-going matter is still to be reported on and this relates to the weighing of Miniature Dachshunds. This matter has been chaired by Annette Buxton to avoid a potential conflict of interest with other members of the Committee.

Finally, I take this opportunity to thank the members of this committee, Annette Buxton, Maree McKenzie, Wendy Schwalger and Kathleen Hardwick, for their work and contribution during the year.

### Martin Hewitt Breed Standards Committee Chair

### **Canine Health & Welfare**

2017–2018 has seen a growing focus placed on the welfare of breeding dogs to include husbandry and inherited disease from both within and outside of the Dogs NZ membership. The Canine Health & Welfare Committee (CHWC) is tasked to oversee initiatives that contribute to health and welfare of our dogs. There have been developments throughout this past year which have presented many challenges to the committee all of which are taken very seriously and addressed to the very best of the committee's ability.

The *Breeders Code of Ethics* (BCOE) is a mandatory code that outlines the standard required of Dogs NZ breeders. The BCOE specifies legal requirements from the Animal Welfare Act and Code of Welfare (Dogs) and expands on them to include specific breeding restrictions to protect the welfare of the bitch. Specific breaches of the BCOE can be detected at the time of litter notification/registration, but only for factors such as the number of litters, age of bitch etc. Where these breaches are detected the current outcome is registration of progeny on the (non-pedigree) Limited Register (No 2).

Dogs NZ does not have the resource or mandate to inspect each individual breeding premises and so relies on local council animal control, and the SPCA inspectorate division to ensure common law animal welfare requirements are met. Dogs NZ will be working with the SPCA inspectorate division in the coming year to develop a memorandum of understanding with the common goal of protecting canine welfare.

The voluntary Accredited Breeders Scheme (ABS) is under review, which will result in a major overhaul. The review is now in its third iteration after feedback from the CHWC and the Executive Council (EC). It is anticipated that a breeders, survey will be conducted mid-2018 where feedback from all members will be sought to further improve the relevance, accessibility and impact of the ABS. The CHWC is ensuring that this process is not rushed and that the infrastructure is available in the office to support the proposed changes. The review will encompass a holistic approach to encompass all Dogs NZ breeders.

The brachycephalic Working Group (BWG) has been reformed to include representatives from the Bulldog, French Bulldog, Pug and Boxer breeds, four members of the CHWC, and a Chairperson. The BWG will primarily be looking at concerns already raised by the National Animal Welfare Advisory Committee (NAWAC) and be attempting to address these prior to any legislative changes, which may result from their opinion on welfare issues associated with selective breeding. The welfare issues surrounding these breeds vulnerable to exploitation by indiscriminate breeders, both within and external to the Dogs NZ membership, are very real and very

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pressing. Brachycephalic breed health will be a strong focus of the CHWC during this next year.

The Labrador Retriever Litter Registration Limitation (LRL) scheme came into effect 1st June 2017. There are some interesting trends to note since its implementation. The 2016 calendar year saw 118 litters notified with 676 puppies registered, giving 5.7 puppies per litter. The 2017 calendar year (with the LRL implementation half way through) saw 88 litters notified with 702 puppies registered, giving 7.9 puppies per litter. We will continue to monitor these figures and communicate them to our Labrador clubs to assess the trends and what they may be telling us.

The Registration Regulations state that every puppy born of Dogs NZ registered parents must be notified and registered onto one of the three registers. This is really important as is not only makes a distinction between our breeders and their pedigree pure-bred dogs and all others but it also provides extremely valuable information to Dogs NZ when looking at trends such as the effects of mandatory breeding practices. Funds from puppy registrations help develop and support initiatives such as the BCOE and the LRL scheme in improving the value and perception of the pedigree pure-bred dog. Importantly, it also provides assurance to the puppy buyers that the dog they are receiving has been bred to Dogs NZ standards.

2018–2019 will see on-going pressure from external sources on our breeders with expectations to demonstrate best practice in animal husbandry and the reduction of clinical inherited disease. These pressures will be identified and prioritised with support and solutions provided by the CHWC for the common goal of the improvement of all of our dog's health and welfare.

My most heartfelt thanks to the Canine Health & Welfare Committee, who give their time freely for the pursuit of canine health, and willingly help with my many requests.

Steve Tate – Chairperson/Executive Council/Breeder Dr Rebecca Coombes – Research Veterinarian/Member/Breeder Dr Nicola Sill – Clinical Veterinarian/Member/Breeder Karen Leslie – Member/Breeder/Judge Dr Catherine Watson – Clinical Veterinarian/Companion Animal Veterinarian branch of NZVA representative Mike Dellow – Member/Breeder Lisa Slade – Executive Council/Breeder Karen McIntyre – Executive Council/Breeder/Judge

> Dr Becky Murphy BVSc BSc Canine Health & Welfare Officer Dogs New Zealand - Clinical Veterinarian





### Canine Good Citizen™

The program for all dog owners – from pets to top show dogs. It's all about

Creating well mannered dogs and encouraging responsible owners.

The programme is continuing to gain acceptance as a bench mark for well-behaved dogs with reliable temperaments.

### The Programme – CGC

The exercises and requirements for CGC dogs are laid out in the *CGC manual*. This is available free of charge online to Dogs NZ members, and can be purchased for a small charge by non members. The manual is reviewed biennially, and we endeavour to make it as clear as possible what the requirements and expectations are for dogs to achieve CGC passes.

### **Canine Good Basics (CGB)**

Canine Good Basics is a new programme that was introduced in July. It is intended to be readily achievable for any dog and handler and a step towards Canine Good Citizen certifications. The Canine Good Basics exercises reflect what is expected of a pet dog in the learning stages of its training. It will be achievable for the average pet dog owner and, like CGC, is based on practical everyday tasks.

There has been a great response to the CGB programme, with a lot of clubs taking it on as part of their domestic dog training classes. Clubs from all dog codes are also adopting it and finding it a useful first step in basic training.

Any club interested can apply to cgc@dogsnz.org.nz for the manual and associated paperwork.

There is no recognised title for it, but it leads into the Black Hawk CGC programme

### Promotion

The CGC committee are available to assist clubs wherever possible, and would like to promote CGB and CGC to more clubs, especially breed and specialist clubs.



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Individual obedience clubs are accepting invitations to attend A&P shows and school galas to promote both their own club and the CGC programme.

### CGC Clubs and Assessors

The CGC programme is supported by our clubs and assessors, who are spread throughout the country. As with other Dog New Zealand events we are indebited to the people who put in so much free time and effort to support the scheme.

Several new assessors have qualified or are in the process of qualifying.

### Promotional Items available for purchase

The qualifier sashes – done in the appropriate colour for the CGC level achieved - and the small CGB ribbons are a popular item as it is something for the qualifiers to take home to acknowledge the work done to achieve a pass. Gold tags and dog coats are available for the owners of Gold qualified dogs to purchase.

### Facebook Page

The CGC Facebook page is a popular forum to share information and ideas.

### CGC NZ Dog World Column

Sally Felton continues to coordinate the CGC pages for our magazine and does a tremendous job of sourcing the material and getting it to print.

### The Future

The biennial CGC/CGB conference is to take place on 21/22 July 2018 in the Porirua area. Saturday will be the review of the *CGC manual* and associated aspects, and Sunday 22 July will be dedicated to the Canine Good Basics programme, with an invitation to all to join in with training sessions and instruction.

The Canine Good Citizen Committee continues to work extremely hard to promote and advance the Black Hawk Canine Good Citizen programme, and I thank them for their dedication and input.

Secretary Jan Voss, minute secretary Yvette Coutts and the committee of Sue Cooper, Christine Nielsen, Irma Harris, Janice Kirk, Jan Dean and Edna Pearl have done a great deal of volunteer work over the year to advance our programme. Thank you to all of you.

Our ongoing focus is to get the Canine Good Citizen name more widely recognised, to become a name that all dog owners and locals authorities instantly recognise.

### Rosemary Cleator CGC Chairperson

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### **Museum Trust**

I am pleased to report on behalf of the Dogs New Zealand Museum Trust, we have been able to maintain our Museum. We have still not been able to move the Museum down stairs but we have had approval from Executive Council to do so but this may not be possible till after the 2018 National. We were not able to run a Benefit show in



National. We were not able to run a Benefit show in 2017 but hope to run another two shows in 2018/ 2019 to help raise funds for ongoing support and cost of running the Museum .

I am also pleased to report that our trust is holding funds of \$21,647.00 of which we hope to use part of this money in moving the Museum down stairs before the end of 2018.

I am still asked from time to time by members from various regions if we are able to collect items they have to donate; consequently the trust team still need help from our membership to be able to fill this need.

How can you the membership and friends further assist this fabulous asset? Have you considered a bequest to the museum? It is always a welcome and generous gesture which helps maintain the museum, its contents, the purchase of cabinets and importantly items of specific interest to the New Zealand dog world's history.

We still very much are in the need of china figurines of individual breeds to be displayed within the cabinets and as other museums around the world, a small card will be displayed with each breed character and the person who donated to the museum.

I would also like to thank our trustees who have supported us thoughout the year, Samantha Diggins, Jan Brownlee, Lauren James, Cathy Gravey Webb, Ted Carton and my co executive councillor Maree McKenzie. We have an excellent asset here, which we can only but improve with the membership's assistance.

> Keith Brown Museum Trust Chair

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## Junior Dog Showing

Masterpet NZ (now through Black Hawk) has continued to be our major sponsor of Junior Dog Showing and we truly appreciate the prizes they contributed once again to the National Final in 2017 and for the regional heats. Thank you very much for your continued support of JDS.

As in previous years, the focus in 2017 and now 2018 has been on providing breed handling heats throughout the country. The 2017 National Breed Handling Final was staged at the Prelude Show leading into the 2017 Black Hawk National Dog Show in Auckland and was reported as being the best one ever held. The Ardmore property was presented beautifully and two outside rings were run simultaneously in glorious sunshine. Judges, Christina Chapman (United Kingdom) and Joanne Rasche (South Australia) both commented on the calibre of the youngsters across the four categories.

Outside of those directly involved in running the Final, many others contributed and in 2017 these included Margaret Rayner (Director), Gay Meredith (Prelude Manager), Debbie Hull, Lisa Sutcliffe, Lisa Slade, Robynne Trainor and Shannon Barden (all Stewards), Shirley Rolfe and Kirstie Bain (Photographers), Donna Hailes, Keith Brown, Kelly Te Reo, Hannah Pearce and Adam Beuth.

The past year has seen some very hard working and dedicated volunteers move on from the administration of Junior Dog Showing. Secretary, Margaret Rayner, Chairperson, Donna Hailes and Hannah Pearce spring to mind with special mention needing to be made of Margaret's contribution over a sustained period of time.

The administration of Junior Dog Showing remains strong through the support of the likes of Kelly Te Reo, Debbie Hull, Belinda Taylor, Sue Pinnow, Helen Dupe, Lauren Morris, Margaret Rayner, Jordyn O'Neill and Elza Maulder. It is pleasing to note the new names becoming involved in assisting our juniors. We can never have too many.

Critical to the success of the JDS programme are our member clubs and their hard working volunteers as it is at their shows our heats are able to be run. Thanks to all clubs who provided opportunities for our juniors over 2017/2018.

We are all well aware that the future of Dogs New Zealand lies in attracting new members and in particular juniors to our activities and programmes. To be successful in achieving this there clearly needs to be collaboration between the office, our dedicated volunteer group and the member clubs. Whilst outstanding work has and continues to be done, in the face of a declining membership more obviously needs to happen. As they say, "if

#### 2017 / 2018

you keep doing the same things you will get the same result". Of late the office has been working with a number of those dedicated volunteers in providing resources and written procedures to ensure there is a sound foundation in place and will look to continue support of this very important facet of our operation in the future.

Mandy Poore Events and Administration Coordinator Dogs New Zealand Accredited Breeders

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## Junior Dog Training

Another action packed year for our dog training youngsters with the main focus, our camp in January, being another huge success. This year we had 51 children attending camp aged from 5–18 years, a number of parents and some of New Zealand's top Obedience and Agility trainers giving up their time for our kids. We were also fortunate to be loaned dogs for those who didn't have a dog at camp so everyone who wanted to come could. I have many great memories from camp including watching the youngsters excell in their training, make great friendships, learn how to work as a team, build strong bonds with their dogs, push themselves out of their comfort zones and give everything a go! I think my best memory though was watching one of our leaders (aged 16) teaching one of our 5 year olds how to pick their dogs pooh up!

The skills these kids learn at camp and with the support they get in training and around the country at shows has really paid off. We had some fantastic results at NZDAC in October with Junior Dog Training (JDT) members winning three out of four of the top dog awards over the whole weekend. We also held our JDT Agility Handler of the Year Finals here too.

I am very proud to announce that two of our members have now started judging Agility and we welcome Jess Tansey onto the Ribbon Trial panel and Erin Ball onto the Trainee panel, both leaders at camp this year. These girls are a huge asset to our sport.

NDOA had a small contingent of JDT members competing this year but they all gained either wins or places in either Rally-O or Obedience, truly making their mark on the sport.

We are well underway with our fundraising for Camp 2019 that will be held in Woodend, near Christchurch in January. Our JDT kids are selling Cookie Time Cookies and we are organsing a sponsored walk to take place in the July school holidays again this year. We are fortunate that several clubs are now taking on the invitation to host a JDT Jumpers classes at their shows and we have also had the chance to do the catering at shows as a fundraiser for camp too.

Look out for our youngsters in their JDT clothing at shows-they truly stand out and we are hugely proud of every one of them as the future of Dog Training in New Zealand.

### Sallie Remon Junior Dog Training Chairperson

### **Obedience**

The Domestic Dog Training Conference last year resulted in a number of suggestions for things that Dogs New Zealand and the Obedience Committee can do to better support the Obedience clubs and we have been considering the best way to address some of these suggestions. The top priority is to provide some training for the club domestic dog trainers, which we hope to begin in the coming months. Domestic dog training is something that our Dogs New Zealand obedience clubs conduct for members of the public right around the country and is a service provided to the communities that doesn't get the recognition it deserves. We are forming relationships with councils and other organisations to try to improve the awareness of the good work that our clubs do. We are also close to launching an online enrolment system that clubs will be able to use for their domestic dog training classes.

This year was the first time that the National Dog Obedience Assembly was held over the Easter weekend, rather than at Labour weekend, after we made the move to separate the event from the National Dog Show and the New Zealand Dog Agility Championships, both held in October. It is a little early to judge the effect of this change but the date of the NDOA will be reviewed after a three year trial period to determine whether this event will remain at Easter. The 2018 NDOA was held in Christchurch and did go well but entry numbers were a bit down from the previous NDOA in Christchurch; something we need to keep an eye on.

After the resignation of the Central Region Representative in late 2017 nominations were called for this position and Karen Sadler was appointed unopposed in March 2018. The two-yearly election process for the three deputy region representatives on the Dog Obedience Committee was still underway at the time of writing. This will result in at least two new members of the Dog Obedience Committee. I would like to express my appreciation of the willingness of all the current and upcoming Dog Obedience committee members to spend their time helping with the running of the obedience section of Dogs New Zealand.

Finally, I would like to thank all those people in the Obedience clubs around the country who donate their time to judge, steward, lay tracks, fund-raise, train dog owners, serve on club committees and generally help run our clubs and events. It is getting harder each year to find volunteers for these activities so those who do make the effort are very much appreciated.

Geoff Collins Dog Obedience Committee Chair

### Accredited Breeders

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## Auckland Property Management

This last year has been one full of completing our large maintenance projects. Some were planned and some were due to the wear and tear of the property. As with any commercial property we were constantly reviewing our needs versus our wants.



The Arena roof was clearly a need

-we had a drone brought in to assess the condition of the roof and it was found the whole roof needed a chemical clean, and the spouting was badly rusted, as well as most of screws needed replacing. As this building is our biggest asset on the property we needed to ensure that it is well maintained and cared for. This work has now been carried out at a cost of \$28k. The team that worked on the roof also removed all the internal bird nest for free and we have installed new and updated bird scarer's with more accessible switches for clubs to use.

The long-term Higgins painting contract that we had in place has been terminated by the contractor as they are no longer in a position to continue with these types of contracts.

This has meant that the annual fee of \$8,000 + GST was due for payment in March to close out the contract. An expense we have planned for in August not March. As Wellington's current contract will soon expire it may be more cost effective to negotiate a national contract for both properties.

The disabled toilets that we had were found to be non-compliant and did not meet the required standards any longer. We have replaced the toilets, removed and replaced the handrails to the correct height and distance from the new toilet.

During our review of this it was also found there are a couple of holes in the roof that need repair as well. Further investigation of this has found the problem is more widespread than we thought and due to the age of the roof that covers the end of the toilet block that runs through to the Obedience club rooms is badly eroded and will need a full repair. This has become urgent as there is now water running down the inside walls causing further and ongoing damage. Quotes are currently being gathered and an estimated cost of this repair will be 10k.

As with the toilets during our annual review of Health & Safety it has been found that our configurations for disabled carparks was found to be noncomplaint with current regulations. We have since moved the two carparks assigned to the coffee shop over and replacing them with disabled car parks (outside toilet block). On the other side of the arena by the loading bay we have moved four carpark's around so that the disabled ones are better situated to the building. We will also be laying more General All Passing (gap 20) aggregate for better grip for wheelchairs. This will need to be considered an interim measure as long term we may need to lay a concrete walkway.

All of the other car parking at the grounds has also had a revamp with new fencing and signage installed. A drop off and parking areas have been developed for stall holders and we are continuing to look at a smarter way for campervan parking.

Due to the age, size and the scope of the Auckland grounds we are now discovering that parts and installs that occurred 30 years ago are starting to fail. Underground pipes are starting to lose their integrity and we have had a run of leaks. This means that we will have to constantly have one eye on the maintenance budget and factor in that ongoing and sometimes expensive repairs that will be required.

As our income is not increasing along with these costs it may be time to revisit our resource consents to see if there are now options available where we may have opportunities to rent the grounds out when they are not being used by our own clubs. The down side of this is that we may need to spend money to make money as our current facilities may not meet regulations for larger group hosting.

> Christine Wood Auckland Property Management Group Chair

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### Forrester Park Management

The main focus for Forrester Park in 2017–2018 has been on maintenance and bringing the building up to acceptable building and Health and Safety levels. This follows building and fire safety reports, both of which highlighted work that needs to be done, some of it quite urgently. To date the roof purlins and trusses have been



done as well as a new ramp to the fire exit door. There are several other areas that need attention, such as improved fire egress and H&S signage. This work will need to be done as soon as possible to bring the building up to the requirements of the building and fire reports.

The DCC lease has still not been signed off by the council due to some public submissions that council have to deal with. Council has assured us that the lease will be signed off.

The Benefit Shows were very successful and the 30th anniversary of the opening of the building was well received. It was great to have some of the original members attending for the cutting of the cake. Credit and thanks must go to the sub-committee for all their work.

The building is well used in the evenings during the summer but that usage drops off over winter although this coming winter we will have the archery club take some of the vacant evenings. With clubs combining their shows we also have the building in use fewer weekends as well. We are working at getting other groups interested in using it, but so far have had little luck.

This year Forrester Park has struggled to meet the budget and with the work that needs doing this could be a problem for the next few years. We are very grateful to the major sponsors, BlackHawk and Interislander, for the financial assistance given for help in maintaining the property for the continued use of all Dogs NZ members in the southern region. Without their valued support the work of the committee would be very difficult.

The committee continues to work well and does a very good job of managing the property. Unfortunately we had two valued members resign in December and are still to be replaced but the rest of the committee have picked up the work admirably. I am sure the committee will continue to work well together and I look forward to the up-coming year.

#### Anne McLachlan Forrester Park Management Committee Chair



### Wellington Management

The Porirua property (Black Hawk Wellington Exhibition Centre) has achieved an operating surplus for the year ending 31 March 2018 of \$56,689 which is \$13,324 up on budget. The corresponding surpluses in 2017 and 2016 were \$49,292 and \$40,655 respectively. After depreciation of \$32,702 was



accounted for a net surplus of \$23,988 was shown for the year ending 31 March 2018.

Income this year was down from the previous year by \$2,783 with the main variances being a decline in club rental income and permanent car park sales. However, against budget income was up \$4,240 attributable in the main to a surplus of \$6,234 in interest received. Expenditure on the venue was down \$9,083 despite the negative impact of \$13,886 extra paid in insurance premiums due to Wellington earthquake risk. This was offset by a significant underspend in repairs and Maintenace (R & M) on the building coinciding with the conclusion of the 6 year painting and maintenance contract. This will need to be addressed this financial year. Electricity expenses were recorded at \$6,891 a savings of \$3,643 on the cost incurred prior to the installation of the LED lighting. Once again four Benefit Shows were run by the membership contributing a net \$9,567 to the venue's bottom line profit.

The 2018/2019 year will prove to be much more challenging from a financial perspective due in the main to interest received being allocated elsewhere. In 2017/2018 this accounted for \$20,634 of income. The two big ticket items from an expenditure point of view are insurance (\$36,600) and rates (\$28,000). Pleasingly, commercial income continues to improve and this looks sustainable given on-going enquiries. The budgeted figure of \$32,070 should be surpassed. \$18,043 of club income is budgeted highlighting the importance of commercial users. The contract with Porirua Indoor Sports has just been renewed for another five years. Their contribution alone is greater per annum than the total club income figure.

The 2018 Black Hawk National Dog Show (NDS) will be staged once again in Porirua and we will be looking to produce a positive outcome both financially and from an event perspective. In 2015 a profit of \$20,000 was posted, but this year will be far more challenging. As in 2015 and following little investment in R&M in 2017/2018 a number of items will be addressed to ensure the venue is in good condition for the NDS.

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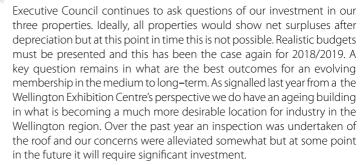
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**Canine Health** 

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At the time of writing the annual meeting with the resident Wellington clubs had yet to be held but was scheduled for May. This is a key communication tool for Dogs New Zealand moving forward and proves to be an ideal opportunity to report on the year past, what is planned in the next in addition to attaining feedback on longer term considerations. The 2014 meeting saw a group formed to stage two extra benefit shows and these have now been held in 2014, 2015, 2016 and 2017 as they will be again in September, 2018. These two shows take the total being run in the venue to the maximum allowable of four with all proceeds going to specific projects. It is therefore once again relevant to note and thank Gary Carleton and the team from the Hutt Valley Kennel Centre for their on-going support of the venue in the staging of two benefit shows per annum. The other two shows are staged by a small group of volunteers and staff ably led by Carolyn Stevens and Bill Crawford.

In 2017 Mandy Poore was employed to replace Shelley Gilliver as Events Manager. Sadly, Mandy too is moving on and she has been replaced by Lorrayne Brookes until at least Labour Weekend i.e. post the NDS. Mandy's contribution over a short period of time has been significant and this has impacted on the venue workings. Finally thanks also to Graeme Sugden (Treasurer) and Brian Kell (Caretaker) in keeping the venue financially viable and attractive for our members and commercial partners over the past year. Brian's efforts continue to be well received by the venue users.

### Peter Dunne Black Hawk Wellington Exhibition Centre Manager

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# **Conference Delegates**

### **Representing Associated Clubs**

Kathleen Hardwick (Auckland Group & Multi Breed) Margaret Wilson (Auckland Specialist) Pam Douglas (Waikato) Bernard Fears (Canterbury–Group & Multi Breed and Specialist) Sonya Sloan (Wellington–Group & Multi Breed and Specialist) Brian Townsend (Hawkes Bay/Gisborne) Steve Tate (Wanganui/New Plymouth) Dianne Tyssen (Southern)

### **Representing Obedience Clubs**

Geoff Collins (Chairperson) Sue Howe (Northern Region) Karen Sadler (Central Region) Arend van den Bos (Southern Region)

### **Representing Agility Clubs**

Carl Ranford (Chairperson) Sallie Remon Bevan Dale Wayne Grant



# Remits

## **Remit 1 by Executive Council**

### Section 1 - General

A simple renumbering to correct an error made in previous years, i.e. amend Rule 3 (o) to Rule 3 (m). Same to apply under 3. (u)

### 3. Definitions

- (b) 'Breeder' subject to Rule 3 (o) (m), the breeder of any dog is the "owner of the dam at the time of whelping".
- (o) 'NZKC' means New Zealand Kennel Club'
- (m) 'Lessee'. The lessee is the person to whom the dog is lent either under a loan of dog for stud purposes or a loan of bitch for breed purposes under a loan agreement duly registered with the New Zealand Kennel Club.

### Rationale

At the 2007 ACOD the list of "definitions" was changed to appear in alphabetical order to make them easier to find. An error was made in not amending the reference within the new 3(b).

- 3. Definitions
- (u) 'Recognised Show' is:
  - Any 'show' and 'fixture' as defined in Rule 3 (c) (v) hereof held in New Zealand under New Zealand Kennel Club Rules or otherwise under the sanction of the Executive Council or delegated authority.

### Rationale

As set out above, at the 2007 ACOD the list of "definitions" was changed to appear in alphabetical order to make them easier to find. An error was made in not amending the reference within the new (u).

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## **Remit 2 by Executive Council**

### Section 111

### Affiliated, Associated and Recognised Societies

Remove Rule 7 (g) and renumber accordingly. Amend Rule 8 (c), 9 (f) and 10 (f)

#### 7. Affiliation of Societies

7. (g) The headquarters of every affiliated society shall be situated within the zone of influence of such society established by Executive Council.

### Rationale

The clause is not relevant as "zones of influence" no longer apply.

#### 8. Association of Societies

(c) Subject to the provisions of sub-clause (b) hereof, the provisions of Rule 7 (b), (c), and (f) and (g) shall apply with the necessary changes to associated societies.

#### 9. Associated Specialist Breeds Clubs

(f) The provisions of Rule 7, sub-clauses (b), (c), and (f) and (g) shall apply with necessary changes to all Specialist Breed clubs.

### **10. Recognised Societies**

(f) The provisions of Rule 7 (b), (c), and (f) and (g) shall apply with necessary changes to all recognised clubs.

### Rationale

Reference to sub-clause (g) is not relevant as "zones of influence" no longer apply.

## **Remit 3 by Executive Council**

### Section IV

Annual Conference of Delegates and Special General Meetings

Word "telegram" to be replaced by "electronic medium"

#### 15. Annual Conference of Delegates and Special General Meetings

(f) The names of all delegates appointed under this Rule 15, shall be reported in writing by letter or telegram electronic medium from the secretary of any society authorised to appoint the delegates under this Rule, or from the bodies or individuals entitled to appoint delegates under this Rule, to the Director/Secretary of the New Zealand Kennel Club.

### Rationale

Amendment put forward to reflect change in technology.

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# Remit 4 by Executive Council

### Section VI

#### Administration Rule 23 Meetings of Executive Council

Amendments in relation to 1) timing of availability of reports (minutes) and 2) where published and means of availability.

(d) A report of the meeting of the Executive Council shall be published on the New Zealand Kennel Club website in the next issue of the official organ of the New Zealand Kennel Club, following the date of the meeting of the Executive Council where ratified, provided always that the Executive Council may restrict the content of such report in cases where the subject matter is of a confidential or privileged nature. Reports, once ratified, will be made available in an appropriate medium, upon request, by the Director Secretary.

### Rationale

Publication of the minutes can extend from 6 - 8 pages of the *NZ Dog World*. Dependent on the size of the magazine an extra 8 pages ranges in extra cost from \$817 to \$1,278 (excluding GST).

The report (minutes) are not ratified until the following meeting, e.g. The February minutes are lodged in the April papers with corrections called for before being ratified.

Having the *NZ Dog World* as an "on the shelf" magazine for sale remains an option for Dogs New Zealand and the editor is looking to always make it more attractive in terms of its content for the membership and potentially the public.

## **Remit 5 by Executive Council**

### Section VI

### Administration

Rule 25 Duties of Director Secretary and Treasurer

Amendments for inclusion of acceptance of internet banking.

(f) To arrange for the payment of all monies owing by the New Zealand Kennel Club. All payments shall be by cheque or by internet transfer.
1) There will be two signatures on each cheque and the signatories for the various banking accounts operated on pursuant to Rule 25 hereof shall be detailed by resolution of the Executive Council from time to time.

2) For internet payments there must be two signing authorities.

### Rationale

Amendment put forward to reflect change in technology.

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## **Remit 6 by Executive Council**

### Section VI

### Administration

Administrative amendments put forward to reflect changes now in place.

### Rule 31 The New Zealand Kennel Club Register

- (a) The New Zealand Kennel Club shall keep a Register of Dogs in three parts. and a Companion Dog Directory.
- (b) No dog may be shown at any show until the appropriate registration has been made.
- (c) Part 1 of the Register is the Full Register. It is open only to:
  - (i) pure bred dogs bred from a sire and dam each registered on Part 1, and
  - (ii) imported pure bred dogs with a Certified Export Pedigree issued by a canine control recognised by the New Zealand Kennel Club.

Details of the owner/s, name of dog, colour/s, sex, breeder, date of birth, sire, dam, and a registration number shall be recorded.

- (d) Part 2 of the Register is the Limited <del>Dog Training</del> Register and is open to any dog.
- (e) Part 3 of the Register is the Restricted Register, and is open only to pure bred dogs as specified in (c).

Details of the owner/s, name of dog, colour/s, sex, breeder, date of birth, sire, dam, and a registration number shall be recorded. Any transfer of a dog from Part 3 to Part 1 can only be done with the consent of all the breeder/s of the dog.

- (f) The Companion Dog Directory is open to any dog owned by a member or an associate member.
- (f) Only dogs registered on Part 1 may be entered at a Championship Show or Open Show. (g) Only dogs registered on Part 1 may be issued with an export pedigree.
- (h) A Dog registered on Part 1 or Part 2 or Part 3 may compete at any agility, obedience or working trials events, and is eligible for all titles in these disciplines.
- (i) Registration in Part 1 or Part 2 or Part 3 is only effective for the purposes stated in (a) to (h) above."

### Rationale

The Companion Dog Directory no longer exists as is the case with associate membership. The Dog Training Register has been renamed the Limited Register.

## **Remit 7 by Executive Council**

### Sections III & VIII

- 8 A. 2 Membership Fee Scales
- 8 A. 3 New Zealand Gazette Subscriptions
- 35. (a) Show Levies

Consumer Price Index change for the year to 31 March 2018 was 1.1 %. (Source www.reservebank.govt.nz). Pursuant to Rules 8A.2, 8A.3 and 35 (a) the Fees and Show Levies for the year commencing 1 July 2018 will be:

### **Membership Fees**

Affiliated Societies	\$212.80 (incl GST)
Associated Clubs	\$141.50 (incl GST)
Recognised Clubs	\$49.10 (incl GST)
Individual Memberships	\$31.00 (incl GST)
(includes 2nd member in household)	
Joining	\$21.60 (incl GST)
JUNIORS (NEW)	\$25.40 (incl GST)
JUNIORS (RENEWAL)	\$19.50 (incl GST)

### Rule 8A.3

### **Show Levies**

Championship Rate	\$1.82 per entry/dog (plus GST)
(over 250 entries for Breed/Obe	edience, over 250 dogs for agility)
· · · ·	\$0.86 per entry/dog (plus GST) dience first 250 dogs for agility)
Open Shows	\$0.44 per entry (plus GST)

### Additional

Further to the standard CPI annual adjustments as required under the NZKC Rules an increase of \$9.00 per annum in individual membership fees is proposed.

### Rationale

In the face of a declining membership base (2011/2012 – 6,627 to 2017/2018 – 5,162) Dogs New Zealand (Dogs NZ) is limited in the means by which it may increase revenue. Over the six year period alluded to there has been no increase in membership fees other than simple CPI adjustments. The key challenge of late, which will only intensify, is for Dogs NZ to maintain its relevance in the face of increasing pressure around the health and welfare of its dogs involved in its programmes and activities.

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## Remit 8 by Executive Council

### Section V

### CONSTITUTION AND ELECTION OF OFFICERS

Rule 20 (b)

That the rule be amended by inserting the words "means of" and "or electronic" to read:

"Societies to which rules 7, 8 & 9 apply, will elect by means of a postal or electronic ballot on a first past the post basis at such time and upon such terms and conditions as shall be laid down from time to time by regulation promulgated by Executive Council, a President, four members residing in the North Island and four members residing in the South Island to Executive Council."

### Rationale

With the cost of postage to rise again in July 2018 and the lengthy time it can take for mail to be received it is time to allow voting for the President and Executive Councillors to be undertaken by an electronic medium. The change does not remove the option to vote by way of post.

# Recommendations

### **Recommendation 1 by Executive Council**

Executive Council agreed at their April 7/8, 2018 meeting that the Conformation community consider treating the matter of "bitches in season" in the same manner as is applied in the other Dogs New Zealand disciplines. An article will be placed in the June edition of the Dog World referencing such a recommendation. Following the vote at the Annual Conference of Delegates the matter will be further discussed at the July, Executive Council meeting before further communication is provided to the membership in the September edition of the Dog World.

### SHOW REGULATION 19.10 (to be added)

Bitches in season are forbidden to compete at or attend any Dog New Zealand Fixture as defined under Definition 1.1. Any person presenting a bitch in season at any Dog New Zealand Fixture and the bitch itself will be liable to suspension for a period of up to 12 months.

### SHOW REGULATIONS 19.10 to 19.19 (to be renumbered)

### RATIONALE

Bitches in season can be quite disruptive to other entrants at a show, especially the entire male dogs. This can mean that those dogs do not perform optimally due to the distraction of the in-season bitch which is unfair on those competitors. Many competitors do not enter bitches in season out of consideration for other competitors and this regulation will mean that there will be consistency on this issue. It is noted that bitches in season have been excluded from Obedience and Agility shows for many years. It is also noted that this matter is more of an issue in some groups compared to others.

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# President

### Name: **Nigel Trainor** Term: **2017–2019**

I am a Charted Accountant and currently the Chief Executive of South Canterbury District Health Board, with revenue of \$182 million and over 900 employees.

I have been involved with dogs since I was a child with my parents who were active exhibitors, club administrators and judges. I have served on a



number of clubs including Waikouaiti Kennel Association as a committee member and in the late 1970s was the Vice President. Other clubs that I have been a committee member of include Otago Working Dog Club, Otago Toy Dog Club, Otago Cocker Spaniel Club, Nelson District Kennel Assn, Seddon District Gundog Club and South Canterbury Kennel Assn.

I commenced judging in 1979 and passed exams to award challenges in the Gundog group in 1983. Over time I have successfully completed exams and was appointed as an All Breeds judge in 2010. I have judged extensively in New Zealand, all states of Australia, South Africa, China and Indonesia. This has included All Breeds shows and Specialty Breed shows.

My involvement in exhibiting dogs commenced as a child as my parents had a Toy breed kennel (Pugs, Pomeranian, Pekingese and Chihuahua). My first dog was a Pekingese. Over the last 30 years my wife and I have owned and bred the following breeds: American Cocker Spaniels, Pointers, English Springer Spaniels and Afghan Hounds. At the moment we are concentrating on the English Springer Spaniels and we have a very successful kennel.

2018/2019 will be my second full year serving as President of Dogs NZ and I look forward to the challenges ahead once again.



# Executive Council North Island

### Name: Stephen Meredith Term: 2017–2019

I grew up in the Valleys of Wales and have had dogs all of my life. My family had Lurchers, Whippets, Jack Russells and Labradors, all of which were working dogs.

I emigrated to New Zealand as a young Mechanical Engineer in early 1979. I still live in South Auckland

but I am now retired and enjoying life with my wife and our dogs. We both started showing dogs in 1980 when we bought our first two Labradors as working Gundogs.

I have been a committee member of The Labrador Club, Waitamata Gundog Club, The Terrier Club, Auckland Kennel Council (AKC), The Judges Assoc (Auckland branch) and The Northern Staffordshire Bull Terrier Club.

I have held the position of President on five of these six clubs, I was the President of the Auckland branch of the Judges Association for eight years and of AKC for the last 17 years. I was awarded the honour of Life Membership of AKC in 1999. I am currently the President of AKC and President of The Terrier Club.

I qualified as an All Breeds Judge in 2010 and was involved with our judges training scheme for several years. I was thrilled in 2013 when I was invited to be a judges examiner and I continued in this role until 2015 when I stood down so that I could become more involved with our governing body and become an executive councillor of Dogs NZ. Being a councillor is a big commitment and one that I have thoroughly enjoyed. With only one year left of my tenure I look forward to the challenges ahead.



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### Name: **Jill Brooker** Term: **2018 - 2020**

I have been involved in the dog world since the early 1990s and the transition from exhibitor to committee member seemed the natural thing for me to do. I have held several positions of office with Specialty and Group clubs. I am currently Secretary for Auckland Kennel Council and was awarded the honour of Life Membership of this club back in 2010.



I am Secretary/Treasurer of the Hound Club of Auckland, a committee member of Hamilton Kennel Association, and the Basset Hound Club.

In 2006 I was appointed to Executive Council and I spent the next eight years on various sub committees including Judicial Review, Finance, Human Resource, Canine Health and Accredited Breeders – working hard to make our organisation one to be proud of. I thoroughly enjoyed my time but had to step down in 2014 due to family commitments.

My professional career has given me the opportunity to work in several industries including Health, Food Processing, Environmental, Consultancy and Hospitality. This has given me the opportunity to broaden my knowledge and skills in IT, Audit, Administration, Logistics, Training and Development and the challenging world of managing a Help Desk.

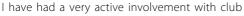
I look forward to working with my fellow councillors and members with the goal of developing strategies to move the organisation forward for the betterment of all club members. I am readily available and would encourage your input on any matters of concern.

I believe our organisation needs to get back to the basics, and support our members and clubs through the difficult times we as a sport/hobby are currently experiencing. Our registry is important, as is getting our members to adhere to our rules and regulations, and the code of ethics.



### Name: Paul Robinson Term: 2018 - 2020

I have been an active member of Kennel Clubs in New Zealand and Australia for almost 40 years. I am passionate about our sport, have a proven track record of achievement and am very keen to play an active role in ensuring that we transition to a sustainable future.



administration and the management and running of dog events and shows in both Australia and New Zealand. Currently President of Waitemata Gundog Club (19 years), Vice President of the Pointer Club and life membership of Kumeu Kennel Association. I was the Chair of Auckland property for six years and proud to have reversed several years of successive losses with cash positive results which we combined with considerable property improvements and enhancements. I have spent many years attending the ACOD conferences and have regularly developed remits and presented these to our delegates.

In my business life I have held Senior Management roles in several very large multi-national corporations. I have also owned and managed my own business and currently hold the position of Manager Local Economic Growth for Auckland Tourism Events & Economic Development, Auckland's Economic Development agency.

Many kennel clubs around the globe are experiencing considerable growth however this has required many of them to reinvigorate their activities and in doing this they have embraced technological change and social media communication strategies. There are numerous components of our sport that need to reviewed and regenerated. I also believe we need to develop and focus upon our future strategic direction. We need to place significant focus upon the attraction of new members, implementing processes that make them want to remain active members and providing current members with services and activities that better suit the environment we now face.



### Accredited Breeders

**Canine Heroes** 

Canine Good Citizen

Junior Dog Training

Junior Dog Showing

Junior Dog Handler

**Dog Shows** 

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Agility

**Working Trials** 

**Canine Health** 

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### Name: Lisa Slade Term: 2017 - 2019

My name is Lisa Slade and I am proud to be representing the members on Executive Council. In my first year as a councillor, I have faced a few interesting challenges and probably caused a few too, but as always, my heart is with the preservation of the purebred dog, betterment of the breeds and survival of our club.

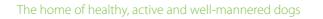


Like most of us, I started my journey in the

competitive dog world with a breed that I connected with and saw the passion and dedication that the respective forbearers had achieved. Teaming up with my husband Martyn in the early 90s, we have enjoyed a very successful career with our Dobermanns, which in turn has also encapsulated our daughter, Cassidy into the fold. In my professional world, our family own and operate a boarding kennel and cattery and I am the Operations Manager for Wellington Campus at Massey University.

I have been and will remain a strong advocate for the purebred dog and it saddens me immensely that our love of dogs is being dictated to by far less worthy entities such as; rescue groups, uneducated public and MPI. Shouldn't Dogs NZ be the pinnacle of knowledge and the source of where to go for all things dogs?

I believe Dogs NZ need to really put skin in the game and have Executive Council members with professional skills and willingness to get stuck in, make the hard calls, lead the education information and deliver strong support to our chosen discipline and a membership that supports their elected members in making the right choices for them. I am fearful about where we are heading with multiple constant attacks on our chosen breeds or activities and that we are always behind trying to patch holes in a leaky vessel. We may have lost the right to shorten tails, we may be facing the loss of brachycephalic breeds, how much more can we afford to lose?



# South Island

### Name: **Keith Brown** Term: **2018 - 2020**

I have enjoyed my time on council and felt privileged to have been appointed as Chair of the Museum Trust and as an Executive Council liaison for both the Young Kennel Club and Junior Dog Handler.

Like many others in the dog world I have been

showing dogs since childhood. My late parents began showing in 1965 with Pekingese, a breed that I am still successfully involved with. My partner and I enjoy considerable success not only breeding and exhibiting top Pekingese but also American Cocker Spaniels.

I commenced health testing with my Pekingese before many others.and it his has become a great passion to breed healthy happy dogs for all to enjoy. I intend to help in any way to move forward in promoting our brachycephalic breeds through good breeding programs.

I am currently again President of the Canterbury Toy Dog Society, a life member of Canterbury Kennel Association, a committee member of Marlborough Kennel Assn and have been asked to Chair 2019 Black Hawk National dog show.

My passion for judging dogs has allowed me to judge in many countries around the world. Attaining my All Breeds licence was another huge personal milestone in my association with the dog world.

In 2002 my partner and I bought boarding kennels and in 2006 I was able to retire from full-time employment to devote time to our kennel, which was one of the biggest boarding kennels in New Zealand. In 2016 we sold to retire in Picton. My continued vision is to see dog sports grow; and to encourage breeder education emphasising the need to breed not only for the best breed type but also for the health of our chosen Breeds.



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### Name: **Clinton Hoeben** Term: **2017 - 2019**

I am a passionate, dedicated member of the New Zealand dog world. My journey with dogs began in South Africa in 2000 when I bought my first pedigree dog. Over the past 17 years I have shown at both speciality and all breeds shows. I have served on various committees, as well as being an active member of the dog world in both South Africa and New Zealand.



During my time in New Zealand (since 2010) I have served on the following committees.

- I was the founding President of The United Bull Breeds Association and helped the club get its associated status and successfully host its first Championship show during the Nationals week in 2016.
- I served as a committee member of the National Dog Show 2016.
- I am the current Vice President of The Mainland Staffordshire Bull Terrier Society.
- I am a committee member of North Canterbury Kennel Association.
- I am a committee member of the Christchurch Branch of the Judges Association.

I am on the Dogs New Zealand judge's panel and have three groups at championship show level. It is my intention to keep learning from the senior judges who have been very supportive of me, and try and become an all breeds judge within the next 10–15 years.

In my professional career I am the Operations Manager of a successful Christchurch business and am involved in the daily running and decision making of the business.

I have enjoyed my first year serving on the Executive Council and look forward to the year to come.



### Name: Karen McIntyre

### Term: 2018 - 2020

I look forward to further developing and implementing some of the great ideas from both the Blue Skies Committee and our members, for the changes that need to be made to secure the future of Dogs NZ.

Having entered the Purebred dog scene in 1977, I have served on many Breed, Group and All Breeds

club committees. In the mid 1990s I joined the newly establish Judges Training Scheme and have qualified for All Breeds Status. Along the way I have served on several Dogs NZ committees, including the Breed Standards Committee, and I have held the position of Chair of a National Organisation that focused on representing a group of breeds being targeted for "attention" from outside organisations. This has given me experience to deal diplomatically with the press, government officials and antagonists and has illustrated how vital it is for our future, to work as a team and gain the respect of both government officials and welfare agencies alike. As this intervention continues and now focuses on the brachycephalic breeds, I will encourage any breed(s) to have their voices heard and working towards all Dogs NZ disciplines joining them to support them as one voice.

There is much we already do to ensure our members exceed the required minimum standards for dog ownership and breeding-there is also still much to be done to ensure we become the preferred supplier of choice to the dog owners of New Zealand and truly become the voice of the dog.

I work in the Quality, Health & Safety and Environment team for a company that services and overhauls aircraft engines. This requires an exceptionally high level of detail in all of our systems and processes and encourages an open approach to reviewing and upgrading these processes to match the changing requirements of the international aviation sector.



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### Name: **Beth Warman** Term: **2017 - 2019**

I have been involved with the dog world since childhood, enjoying a successful journey to become an internationally recognised Breeder; an Exhibitor and International All Breeds Judge. Plus I have had a lifetime involvement with specialist, all breeds clubs, and local judges associations, at all levels and all manner of responsibilities.



Huge support has been extended to me over the years through all areas of my involvement; in return I have remained an avid supporter of the dog world in its entirety and am happy to continue this support into my 10th year as part of the Dogs New Zealand EC.

The support extended to me at the 2017 ACOD was overwhelming and I sincerely thank the membership for this. I will once again be seeking nomination to the position of SI Vice President and hope previous confidence and support will be extended to my nomination.

Someone once said to me "that you cannot put out the fire with a single hose". To this end a leading issue for me is for the membership to become united, with a positive attitude, in the aims and objectives of all things canine that Dogs New Zealand represents. There is also a need to remind the membership why there is in fact such an entity and why we as a collective have become custodians of our breeds and the various pursuits within the sport – including all disciplines, Judges training, JDH, JDS, the registry, canine health and well-being, canine legislation within local and national government there is a long and varied list.

Transparency in decision making and the management, at all levels, is crucial in the success of any enterprise and I believe this should be reflected in the operation of Dogs New Zealand.



# **Executive Council** Obedience

### Name: Geoff Collins Place: Wellington Term: 2017-2019

I first got involved in the dog world in 2000 when I joined the Titahi Bay Canine Obedience Club with our first dog Frenzy, a Flat-Coated Retriever. I joined the club committee a year later and have remained on the committee ever since then taking the positions of president, vice-president, secretary, show secretary and zone/region



delegate in addition to training domestic, Canine Good Citizen, Rally-O and obedience competition classes for the club. I live in Wellington and work as an electrical engineer in the TV broadcast industry. In the spare time not used up by dog-related activities I am a keen tennis player and amateur photographer.

As well as competing in obedience, Rally-O and Agility I have also competed in breed showing and we have achieved champion titles with three of our Flat-Coated Retrievers. I have been an Obedience Steward for 13 years and I am an assessor for Dogs New Zealand's Canine Good Citizen programme.

I was appointed to the Dog Obedience Committee since 2009. In 2013 I became an Executive Councillor when I was elected as chairperson of the Dog Obedience Committee and have been in that position since then. I was appointed as North Island Vice President of Dogs New Zealand in 2016 and then Senior Vice President in 2017.

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# Agility

### Name: **Bevan Dale** Place: **Huntly** Term: **2017–2019**

As the Agility representative on the Executive Council I bring my years of experience in the agility world. However my "dog" life started breed showing Shetland Sheepdogs, that is



until I discovered that I found agility way more fun. I am still doing the sport 25 years later. Involved in clubs at all levels, instructing, and having been on the organising committee of the NZ Dog Agility Championships, I can bring experience in a lot of facets of the agility world to the Executive Council table. My work life sees me in a national role with responsibility for the New Zealand market. This has given me outside "dogs" life skills I can use to contribute to the business of Dogs New Zealand.

One of my biggest ambitions being on Executive Council is to bring a very clear vision to the business, and to have some very clear action items about how we are going to achieve that vision. This should be the priority review items at every EC meeting and drive how the organisation operates. ACOD then needs to be focused on how we are going to achieve the vision for the organisation and how we are going to remain a relevant organisation in 50 years time.



# Presentations

### **Dogs New Zealand Culture**

### Fiona Couchman

Fiona Couchman has been a Dale Carnegie trainer for almost 20 years during which time she was business coach of the year six years running and was in the top 1% of trainers globally.

Fiona has trained in "Lominger Behavioural Competencies" and Neuro Linguistic Programming to practitioner level utilising these skills to assist

organisations with their strategic direction and leadership competencies while focusing on developing a great culture.

Fiona has been a consultant to Masterpet NZ for the past 12 years helping to develop their culture while enhancing the performance of their people. Masterpet NZ has been a finalist in the New Zealand's "Best Places to Work" competition for the last two years and has won a number of awards including "Team Gold" in the Wellington Gold Awards, "Supreme Business" in the Westpac business awards and has been inducted into the Wellington Hall of Fame.

Fiona's workshop will help us identify our purpose, crystallise our culture and define the model of what an exceptional organisation looks like. The workshop will have us define who do we want to "be" and how do we attract "exceptional members. It will be thought provoking, interactive and fun.

### Blue Sky

### Karen McIntyre

Several key areas have been identified as pertinent to our future and the intention is to broadly group them into the following seven categories for discussion.

- 1) Existing Members
- 2) Members of the Public
- 3) New Members
- 4) Government Agencies
- 5) Dogs NZ
- 6) Clubs
- 7) New Awards



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### **Canine Good Basics**

#### **Rosemary Cleator**

Canine Good Basics (CGB) is a new programme that was launched in 2017 at the Dogs NZ Domestic Dog Training Conference. The CGB exercises reflect what is expected of any wellbehaved dog be it a pet or show/competition dog. It is achievable for dogs of good temperament and is based on practical everyday tasks.



CGB was developed as an easily achievable test to show that the dog is well-mannered and under control. It is a test that is able to be carried out within a short timeframe and without the need for too much prior preparation. CGB is a programme that is available to all Dogs NZ member clubs.

It is important that we as members of Dogs NZ are able to present our dogs, irrespective of discipline, in a good light so that they are acceptable members of our communities.

### **Dogs NZ Properties**

### **Nigel Trainor**

President Nigel Trainor will lead a discussion on our three properties (venues) asking questions such as:

- Are our venues still fit for purpose?
- Are our venues in the right location short term and long term?
- Do we have the correct committee structures in place?
- Should the properties have a different ownership structure?
- Should Dogs NZ look to gain an economic return should we have commercial venues leasing parts of the properties?
- Should Dogs NZ partner with other entities? E.g. Riding for the Disabled (RDA)
- What are the costs associated with our venues and how should they be funded?





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# New Zealand Kennel Club (Inc) Yearbook 2017/2018

President Mr Nigel Trainor

Director/Secretary

Mr Peter Dunne

### EXECUTIVE COUNCIL

NIGEL TRAINOR – President, Timaru, South Island. Ph: 03-615 5579, 027-443 8555 Email: nigel.robynne@gmail.com

GEOFF COLLINS – Senior Vice President, Wellington, North Island. Ph: 04-477 6369, 027-514 8210 Email: geoff-collins@xtra.co.nz

**BETH WARMAN** – South Island Vice President, Kaiapoi, South Island. Ph: 03-312 6649 Email: corsairs@xtra.co.nz

**KEITH BROWN** – Picton, South Island. Ph: 03-573 8297, 021-780 336 Email: parkavon@xtra.co.nz

**BEVAN DALE** – Huntly, North Island. Ph: 07-828 4948, 029-202 2500 Email: bevan@no8wireless.co.nz

CLINTON HOEBEN – Rangiora, South Island. Ph: 03-909 1191, 021-242 2273 Email: clinton.hoeben@gmail.com

KAREN MCINTYRE – Kaiapoi, South Island. Ph: 03-312 0413, 021-357 879 Email: kazie@xtra.co.nz

MAREE MCKENZIE – Waiuku, North Island. Ph: 09-235 9947, 021-112 7467 Email: mcbasset@xtra.co.nz

STEPHEN MEREDITH – Drury, North Island. Ph: 09-294 6124, 027-445 0935. Email: meresm@xtra.co.nz

LISA SLADE – Levin, North Island. Ph: 027 214 3788 Email: I.slade@massey. ac.nz

**STEVE TATE** – Stratford, North Island. Ph: 06-762 8081, 027-287 4774 Email: steve.tate@anzcofoods.com

### AGILITY COMMITTEE

Email for the committee: nzkcac@gmail.com

CARL RANFORD – Chair, 257 Austin Road, RD15, Hawera 4675 Ph: 06-272 8434, 027-652 5253 Email: carl.ranford@gmail.com

SALLIE REMON – Deputy Chair, 128 Main South Road, Green Island, Dunedin 9018 Ph: 03-488 4600 Email: paulremon@xtra.co.nz

DIANA GAUSDEN – Secretary, 6 Kowhai Avenue, RD 3, Pokeno 2473. Ph: 09-232 2644, 021-388 164 Email: secretary@dnzac.nz

JOANNE RENNELL – Treasurer, 147 Centre Street, Heidelberg, Invercargill 9812 Ph: 03-216 1816, 027-449 8842 Email: jmr18@xtra.co.nz

**BEVAN DALE** – 234B Ginn Road, RD 1, Huntly 3771. Ph: 07-828 4948, 029-202 2500 Email: bevan@no8wireless.co.nz

STEVE CHESTER – 378 Cecil Road, RD 2, Rotorua 3072. Ph: 07-332 5924, 020 4068 6278 Email: steve@commit.net.nz

WAYNE GRANT – 230 Malvern Street, Glenleith, Dunedin 9010. Ph: 03-467 9332, 027-490 6109 Email: wkgrant@xtra.co.nz

CHRIS RICHARDSON – PO Box Pukekohe 2340 Ph: 021-405 662 Email: chris@silverspider.net.nz

KAREN DE WIT\*

### DOG OBEDIENCE COMMITTEE

GEOFF COLLINS – Chair, 3 Montrose Grove, Churton Park, Wellington. Ph: 04-477 6369, 027-514 8210 Email: geoff-collins@xtra.co.nz

**SUE HOWE** – Northern Rep, 2234 Awhitu Road, RD4, Waiuku 2684. Ph: 09-235 5124 Email: awhitu-mum@hotmail.com

KAREN BROWNING – Northern Deputy, 31 Hardens Lane, Paremoremo, Auckland 0632. Ph: 021-829 878 Email: raykaren@xtra.co.nz

KAREN SADLER – Central Rep, PO Box 40620, Upper Hutt 5140. Ph: 027-497 1146 Email: agradeanimals@xtra.co.nz

SUE RICHARDSON\* - Central Rep

LEE ENGERT\* - Central Deputy

AREND VAN DEN BOS – Deputy Chair, 43 Kathleen Crescent, Hornby, Christchurch 8042. Ph: 03-349 6243 Email: arend7@xtra.co.nz

ALASTAIR KIRK – Southern Deputy, 6 McLean Drive, Leithfield, RD1, Amberley. Ph: 03-314 7561, 027-506 4225 Email: kirka@clear.net.nz

\* Resigned during year.

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# New Zealand Kennel Club

### NZ Dog Judges Association

Mr Ray Greer (Chairperson)

### NZKC Exhibition Centre Management Committee Chairpersons

Mrs Anne McLachlan – Dunedin Mrs Christine Wood – Auckland Mr Peter Dunne – Wellington

# New Zealand Gundog Trial Association Officers

### Patrons

K A Sutherland, R C Ruffe-Thomas

### Honorary Life Members

M J Dickey, C Evans, R E Gaskin, R Gibb, J Giles, R Giles, R S Little, K May, V May, D Murray, A R Ross, J W Todd, R C Ruffe-Thomas & K A Sutherland

### President

G Palmer

### Executive North Island

K McCulloch, W Jellyman, M Robinson

### Executive South Island

B Johnsen, N Alexander, D Richardson

### Secretary

L Heal

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### PRESIDENTS AND SECRETARIES

The following is a list of those who have acted as President and Secretary since the New Zealand Kennel Club was founded in 1886.

#### Presidents

#### Secretaries

F J Kimbell	.1886
Dr Cahill	.1890
M McLean	.1899
W R Morris	.1901
R E Bannister	.1902
Dr Faulke	.1904
Paul Hunter	
Arthur Morten	.1927
Dr A C McKillip	.1928
Norman Wade	.1931
Douglas T Sinclair	.1944
M K McDermott	.1951
H Stewart Lusk	.1962
Maurice Russell	.1969
T Ross Rusbridge	.1975
H Stewart Lusk QC	.1975
Barry G Catton	
Dr Colin A Tourelle	.1983
Malcolm P Banks	.1990
Shona Prebble	.1998
Ray Greer	.2000
Lesley Chalmers	.2005
John Perfect	.2006
Owen Dance	.2011
(MPP Dip Pol St Diplog (UK)	)
Clyde Rogers	
Nigel Trainor	.2016

T H Richley	
A Cook	
Clifford Braham	
J Osborne-Lilly	
R P Hood	
H E Dovey	
P H Smith	
T F Hollis	
A J Harrison	
S H Rastall	
Geo Hunt	
Gordon Tait	
E A M Ainslie	
Wing Cmdr E B Waters	
D A Hatt	

#### **Director/Secretaries**

### REGISTER

The following is a list of Societies Affiliated to the New Z	ealand Kennel Club (Inc):
Ashburton Kennel Association	Ashburton
Auckland Kennel Council	Auckland
Bay Of Islands Canine Association	Kerikeri
Buller Kennel Association	Westport
Cambridge Kennel Association	Cambridge
Canterbury Kennel Association	Christchurch
Canterbury Ladies Kennel Association	Christchurch
Central Hawkes Bay Kennel Society	Otane
East Coast Ladies Kennel Association	Hawkes Bay
Eastern Bay of Plenty Kennel Association	Whakatane
Franklin Kennel Association	Pukekohe

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Geraldine County Kennel Association	Temuka
Gore & District Kennel Association	
Hamilton Kennel Association	Hamilton
Hauraki Canine Association	Paeroa
Hawkes Bay Kennel Association	
Hibiscus Coast Kennel Association	
Horowhenua Kennel Association	Levin
Huntly & District Kennel Association	Huntly
Hutt Valley Kennel Centre	Lower Hutt
Kapi-Mana Kennel Society	
Kumeu Kennel Association	Kumeu
Ladies Kennel Association	
Manawatu Kennel Association	Palmerston North
Marlborough Kennel Association	Blenheim
Napier Kennel Centre	Napier
Nelson District Kennel Association	Nelson
Nelson Ladies Kennel Association	
New Plymouth Kennel Centre	
North Canterbury Kennel Association	
North Shore Kennel Association	
Northland Canine Association	
North Otago Kennel Association	
Otago Kennel Association	
Pencarrow Kennel Association	
Poverty Bay Kennel Association	
Rotorua Kennel Association	
Ruahine Kennel Association	
South Canterbury Kennel Society	
South Taranaki Kennel Centre	Stratford
Southern Ladies Kennel Association	Dunedin
Southland Kennel Association	
Taupo Kennel Association	
Tauranga Kennel Association	
The Plains Kennel Association	
Tokoroa Canine Association	
Upper Hutt Kennel Association	
Waikouaiti Kennel Association	
Waimakariri Kennel Association	
Waimate Kennel Society	
Wairarapa Kennel Association	
Wairoa Kennel Association	
Wanganui Kennel Society	
Wellington Kennel Centre	Wellington
Wellington Ladies Kennel Association	
West Coast Kennel Association	Iotara Flat



# Table of Statistics of BreedsRegistered in the Year

### 1 JANUARY 2017-31 DECEMBER 2017

20162017BreedLittersRegistere11Labrador Retriever887022German Shepherd Dog (Stock Coat)984873French Bulldog11745	)2 35 58 24
	58 24
	58 24
6 4 Border Collie 84 42	20
4 5 Bulldog 84 42	
3 6 Staffordshire Bull Terrier 81 39	96
5 7 Golden Retriever 40 28	36
8 8 Schnauzer (Miniature) 51 24	10
9 9 Dobermann 29 23	30
10 10= German Shorthaired Pointer 19 16	52
12 10= Rottweiler 27 16	52
16 11 Boxer 36 15	58
1412Cavalier King Charles Spaniel4013	38
15 13= Hungarian Vizsla 19 13	34
17 13= Pug 41 13	34
20         14         Cocker Spaniel         30         11	7
11         15         Border Terrier         25         11	4
42 16 Swedish Vallhund 20 10	)9
19 17 Chihuahua (Long Coat) 38 10	)3
23= 18 Beagle 25 9	91
	32
27= 20 Jack Russell Terrier 24 7	77
24         21         Poodle (Standard)         11         7	76
	73
5.	71
5 1 5 1	70
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	52
45 33 Pointer 10 5	51

Accredited Breeders

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2016 60=	2017 34	Breed Fox Terrier (Smooth)	Litters 14	Registered 50
44=	35	Basset Hound	5	49
30	36=	German Shepherd Dog (Long Stock)	2	48
49=	36=	Irish Setter	5	48
44=	37	Chihuahua (Smooth Coat)	15	47
34	38	Shetland Sheepdog	15	46
28=	39=	Leonberger	8	45
51	39=	Yorkshire Terrier	10	45
35	40	Welsh Springer Spaniel	7	43
59=	41	Dalmatian	5	42
48=	42	Airedale Terrier	7	41
25	43=	Bullmastiff	8	40
40=	43=	West Highland White Terrier	15	40
38=	44=	Cairn Terrier	11	39
40=	44=	Bull Terrier	7	39
53=	45	Dachshund (Min. Smooth Haired)	13	38
60=	46	Italian Corso Dog	4	37
31	47=	Australian Terrier	10	34
33	47=	Dachshund (Min. Long Haired)	12	34
47=	47=	Newfoundland	4	34
37=	48	Lowchen	13	33
54=	49	Lagotto Romagnolo	5	32
41=	50	Siberian Husky	8	31
54=	51	Scottish Terrier	10	30
65=	52	Chow Chow	7	29
47=	53=	Briard	5	28
53=	53=	Tibetan Spaniel	14	28
63=	53=	Chesapeake Bay Retriever	4	28
69=	53=	Mastiff	3	28
38=	54	White Swiss Shepherd Dog	4	27
49=	55	Great Dane	5	26
39=	56=	Fox Terrier (Wire)	8	25
69=	56=	Curly Coated Retriever	5	25
57=	57=	Soft Coated Wheaten Terrier	7	24
61=	57=	Bichon Frise	17	24
72=	58	German Spitz (Mittel)	4	23
52= 54=	59= 59=	Lakeland Terrier	4	22 22
54= 39=	59= 60=	Maremma Sheepdog	4 10	22
39= 49=	60= 60=	Poodle (Toy) Australian Kelpie	7	21
49= 58=	60= 60=	Italian Greyhound	5	21
58= 73=	60= 60=	Flat-Coated Retriever	5 2	21
73= 46	60= 61=	Australian Shepherd	4	21
40 59=	61=	Alaskan Malamute	4	20
リッー	01-		4	20

2016	2017	Breed	l itters	Registered
63=	61=	Affenpinscher	4	20
41=	62=	Pomeranian	9	19
64=	62=	Bouvier Des Flandres	2	19
70=	62=	Brittany	3	19
70= 74=	62=	Kerry Blue Terrier	3	19
78=	62=	Italian Spinone	1	19
58=	63=	Neapolitan Mastiff	2	15
60=	63=	Borzoi	2	17
68=	64=	Belgian Shepherd (Malinois)	3	15
69=	64=	Dogue De Bordeaux	1	15
76=	64=	Havanese	3	15
70=	65	German Wirehaired Pointer	2	15
67	66=	Pekingese	6	13
68=	66=	Black Russian Terrier	3	13
28=	67=	St Bernard	4	13
20= 48=	67=	Chinese Crested Dog	4	12
40= 53=	67=	-	4	12
55= 57=	67=	Papillon Norwich Terrier	10	12
57= 60=	67=	Irish Terrier	2	12
	67=		2	
62= 68=	67=	Dachshund (Min. Wire Haired)	3	12 12
		Australian Cattle Dog	5	12
68= 70	67=	Dachshund (Long Haired)	1	
78=	67=	Hungarian Wire Haired Vizsla		12
49=	68=	Schipperke	5	11
52=	68=	Dachshund (Smooth Haired)	6	11
62=	68=	Parson Russell Terrier	2	11
63=	68=	Welsh Corgi (Cardigan)	3	11
65=	68=	Miniature Pinscher	2	11
70=	68=	American Cocker Spaniel	2	11
63=	69=	Tibetan Terrier	2	10
64=	69=	Finnish Spitz	3	10
78=	70	Basenji	3	9
72=	71	Belgian Shepherd (Groenendael)	1	8
55	72=	Bearded Collie	1	7
66=	72=	Keeshond	1	7
72=	72=	Maltese	5	7
77=	72=	Bracco Italiano	0	7
78=	72=	Portuguese Water Dog	1	7
66=	73=	Lhasa Apso	1	6
69=	73=	Japanese Chin	1	6
70=	73=	King Charles Spaniel	7	6
71=	73=	Basset Fauve De Bretagne	0	6
77=	73=	Cesky Fousek	1	6
78=	73=	Ibizan Hound	1	6

Accredited Breeders

**Canine Heroes** 

Canine Good Citizen

Junior Dog Training

Junior Dog Showing

Junior Dog Handler

**Dog Shows** 

Sled Dogs

Agility

Working Trials

**Canine Health** 

Search Dogs

Obedience

Gundogs

Hound Racing

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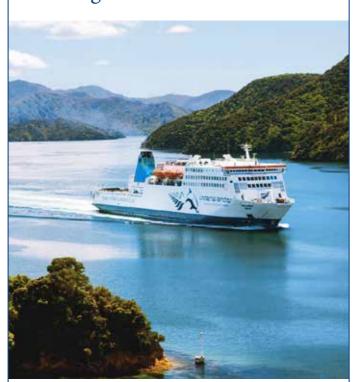


2016	2017	Breed	Litters	Registered
63=	74=	Bull Terrier (Miniature)	1	5
69=	74=	German Pinscher	2	5
76=	74=	Norfolk Terrier	1	5
78=	74=	Pyrenean Sheepdog - Long Haired	1	5
61=	75=	Áfghan Hound	1	4
68=	75=	Anatolian Shepherd Dog	1	4
68=	75=	Belgian Shepherd (Tervueren)	0	4
70=	75=	English Setter	1	4
72=	75=	Akita	1	4
76=	75=	Manchester Terrier	1	4
77=	75=	Old English Sheepdog	1	4
78=	75=	Harrier	1	4
72=	76=	Shar Pei	1	3
73=	76=	Bedlington Terrier	1	3
71=	77=	Gordon Setter	0	2
77=	77=	Large Munsterlander	1	2
78=	77=	Clumber Spaniel	1	2
78=	77=	Dachshund (Wire Haired)	1	2
72=	78=	English Toy Terrier (Blk & Tan)	1	1
74=	78=	Australian Silky Terrier	0	1
76=	78=	Hungarian Puli	0	1
77=	78=	Nova Scotia Duck Tolling Retriever	0	1
77=	78=	Schnauzer	0	1
78=	78=	Finnish Lapphund	0	1
78=	78=	Great Swiss Mountain Dog	0	1
78=	78=	Polish Lowland Sheepdog	0	1
78=	78=	Pyrenean Mountain Dog	0	1
Numl	Number Of Breeds Listed 1729 8194			



Total Number of Litters	1729
Total Number of Dogs Registered on Dogs NZ Register, Part I	6511
Total Number of Dogs Registered on Dogs NZ Register, Part II (Limite	ed) 233
Total Number of Dogs Registered onDogs NZ Register, Part III (Res	st)1683
Total number of Imported dogs on Dogs NZ Register	314
Total Number of Dogs Registered at Dogs NZ in 2017	8427

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Accredited Breeders

**Canine Heroes** 

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**Dog Shows** 

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**Canine Health** 

Search Dogs

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Hound Racing

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# New Zealand Kennel Club

now trading as Dogs New Zealand

# **Financial Statements**

For the year ended 31 March 2018

### New Zealand Kennel Club Incorporporated Financial Statements For the year ended 31 March 2018

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#### New Zealand Kennel Club Incorporated

#### **Entity Information**

The New Zealand Kennel Club was established in 1886. It exists primarily as an organisation of dog owners which gives it collective bargaining power and a single voice to Government, the general public and other interest groups on behalf of dog breeders, dog owners, Kennel Clubs and other associated societies in the canine world.

It maintains a database which traces the genealogy and pedigree of New Zealand Dogs as well as progression of sports and activities associated with Canines. (Breed Clubs, Obedience, Agility, Working Trials, Canine Good Citizen™, New Zealand Young Kennel Club and others).

The New Zealand Kennel Club is an organisation that operates at two levels.

#### <u>Affiliated Societies</u>

From its inception in 1886, the New Zealand Kennel Club was an association of societies and still is today. There are 284 societies affiliated to, associated with and recognised by NZKC. All New Zealand Kennel Club member societies are required to have written constitutions.

As a member of the New Zealand Kennel Club a society is restricted to act only as permitted by the New Zealand Kennel Club Rules and Regulations and the club's status pursuant to those rules and regulations. It is restricted to do those things only permitted by its constitution and the laws of the country.

#### Individual Membership

Individual membership allows a member, among other things, to register a dog with NZKC, enter a dog in a show or competition, be a delegate to the Annual Conference, and hold executive office in any Affiliated or Associated Society

#### Governance

NZKC holds an annual conference of delegates. This gathering, attended by delegates from throughout the country elects a governing council to run the affairs of the body. It gives policy direction for the following year, approves accounts and sets membership fees.

#### The Executive Council

The Executive Council meets six times a year to consider business. The day to day running of the Society is delegated to the administrative staff, headed by the Directory Secretary. Administration deals mainly with the finance, register, membership matters, the NZ Dog World and the website.

#### Funding

Funding is provided primarily from individual membership subscriptions, fees for registration of dogs, sponsorship and levies from club shows.

# Deloitte.

### Independent Auditor's Report

#### To the Executive Council of New Zealand Kennel Club Incorporated

Opinion	We have audited the financial information in the accompanying performance report of New Zealand Kennel Club Incorporated (the 'Club'), which comprises the statement of financial position as at 31 March 2018, and the statement of financial performance, the statement of movements in equity and statement of cash flows for the year then ended, and the statement of accounting policies and other explanatory information in notes 1 to 14.
	In our opinion, the financial information in the performance report presents fairly, in all material respects, the financial position of the Club as at 31 March 2018 and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-for-Profit) issued by the New Zealand Accounting Standards Board ('PBE SFR – A (NFP)').
Basis for opinion	We conducted our audit of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the financial information in the performance report in accordance with International Standards on Auditing ('ISAs') and International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the <i>Auditor's Responsibilities for the Audit of the Performance Report</i> section of our report.
	We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.
	We are independent of the Club in accordance with Professional and Ethical Standard 1 (Revised) <i>Code of Ethics for Assurance Practitioners</i> issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' <i>Code of Ethics for Professional Accountants</i> , and we have fulfilled our other ethical responsibilities in accordance with these requirements.
Other information	The Executive Council is responsible on behalf of the Club for the other information. The other information comprises the entity information on page 3, the statement of service performance on page 16 that accompanies the financial information included in the performance report and the audit report.
	Our opinion on the performance report does not cover the other information and we do not express any form of assurance conclusion thereon.
	Our responsibility is to read the other information, and consider whether it is materially inconsistent with the performance report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If so, we are required to report that fact. We have nothing to report in this regard.
Executive Council's responsibilities for the	The Executive Council is responsible on behalf of the Club for:
performance report	<ul> <li>the preparation and fair presentation of the performance report on behalf of the Club in accordance with PBE SFR – A (NFP), and</li> <li>for such internal control as the Executive Council determine is necessary to enable the preparation of a performance report that is free from material misstatement, whether due to fraud or error.</li> </ul>
	In preparing the performance report, the Executive Council is responsible on behalf of the Club for assessing the Club's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Executive Council either intends to liquidate the Club or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the performance report

Our objectives are to obtain reasonable assurance about whether the financial information in the performance report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report.

As part of an audit in accordance with ISAs and ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial information in the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design
  audit procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Club's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Executive Council.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Executive Council and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Club's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the performance report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Club to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial information in the performance report, including the disclosures, and whether the financial information in the performance report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Executive Council regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Restriction on use

This report is made solely to the Executive Council Members, as a body. Our audit has been undertaken so that we might state to the Executive Council Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Executive Council Members as a body, for our audit work, for this report, or for the opinions we have formed.

Deloitte Limited

Wellington, New Zealand 3 May 2018

#### New Zealand Kennel Club Incorporated Statement of Financial Performance For the year ended 31 March 2018

		<u>2018</u>	<u>2017</u>
Income		\$	\$
National Office - Service Fees National Office - Fees and Subscriptions National Office - Other Income NZ Dog World - Subscriptions NZ Dog World - Advertising & Schedules Sponsorship, Donations Property Income National Dog Show/Prelude Interest Received Activities Other Income		431,317 315,248 140,882 157,889 88,712 110,932 152,355 120,352 30,050 260,650 24,676	441,979 299,080 129,573 155,315 80,287 138,635 161,443 113,986 31,763 225,432 25,197
Total Income	2(iii)	1,833,063	1,802,691
Less Expenses			
Accounting & Audit Expenses Personnel Costs Executive/President Expenses Sub-Committee Expenses National Dog Show Expenditure Leasing Costs Other Expenses	2(iv)	19,130 656,321 45,305 51,773 162,227 9,097 959,585	18,080 618,024 47,714 15,756 135,371 4,194 894,420
Total Expenses	2(ii)	1,903,438	1,733,559
Net (Deficit)/Surplus before depreciation	_	(70,375)	69,132
Depreciation	8	94,545	95,293
Net (Deficit) for the year	_	(164,920)	(26,161)

#### New Zealand Kennel Club Incorporated Statement of Movements in Equity For the year ended 31 March 2018

		<u>2018</u>	<u>2017</u>
		\$	\$
Opening Equity		2,521,693	2,710,353
Adjustment for change in accounting policy	-	-	(162,499)
Opening Equity Restated			2,547,854
Net Deficit for the year before extraordinary items	2	(164,920)	(26,161)
	-	0.050.770	0.504.000
Closing Equity	=	2,356,773	2,521,693

#### New Zealand Kennel Club Incorporated Statement of Financial Position As at 31 March 2018

AS at ST March 2010		2018	2017
		2010	2011
		\$	\$
Current Assets			
Bank Deposits	3	529,654	577,827
Cash on Hand		609	869
Prepayments	5	41,348	52,052
Trade Receivables	5	102,625	33,254
Other Receivables	5	11,228	14,432
Term Deposits	4	679,136	729,136
Total Current Assets		1,364,600	1,407,570
Non-Current Assets			
Property, Plant and Equipment	8	1,347,020	1,407,451
Work In progress		37,182	15,200
Total Assets	_	2,748,802	2,830,221
Current Liabilities			
Accrued Staff Benefits		32,702	24,447
Payables & Accruals	6	135,231	88,419
Deferred Revenue	7	173,388	162,499
Receipts Received in Advance	7	50,708	33,163
Total Current Liabilties		392,029	308,528
Total Liabilities		392,029	308,528
Net Assets	_	2,356,773	2,521,693
Equity			
General Funds		2,356,773	2,521,693
Total Equity	_	2,356,773	2,521,693

2017

#### New Zealand Kennel Club Incorporated Statement of Cash Flows For the Year Ended 31 March 2018

	<u>2018</u>

	\$	\$
OPERATING ACTIVITIES		
Cash was Provided from	4 507 044	4 500 540
Activities Sponsorship, Donations & Fundraising	1,597,814 167.466	1,590,549 178.951
Interest Received	30.050	31.763
	00,000	01,100
	1,795,330	1,801,263
Cash was Applied to	4 007 007	1 761 107
Payments to Suppliers and Employees	1,837,667	1,761,107
NET CASH INFLOWS/(OUTFLOWS) FROM OPERATING ACTIVITIES	(42,337)	40,156
INVESTING ACTIVITIES		
Cash was Applied to		
Purchase of Fixed Assets	56,096	20,634
Purchase/(Sale) of Term Deposits	(50,000)	664
	(6,096)	(21,298)
NET CASH INFLOWS/(OUTFLOWS) FROM INVESTING ACTIVITIES	(0,090)	(21,290)
NET INCREASE/(DECREASE) IN CASH HELD	(48,433)	18,858
Add Cash at Beginning of Year	578,696	559,838
CASH AT END OF YEAR	530,263	578,696

#### <u>New Zealand Kennel Club Incorporated</u> <u>Notes to the Financial Statements</u> For the year ended 31 March 2018

#### 1. STATEMENT OF ACCOUNTING POLICIES

#### **Reporting Entity**

The New Zealand Kennel Club Incorporated (the "Club") is a society incorporated under the Incorporated Societies Act 1908. These financial statements are for the group which comprises the Club, the New Zealand Kennel Gazette Limited registered under the Companies Act 1993, a wholly owned subsidiary of the Club and the New Zealand Kennel Club Museum Trust Incorporated (the "Museum Trust"), which the Club has control over.

#### **General Accounting Policies**

These financial statements are reported under Tier 3 of the PBE SFR (accruals for NFP) as expenditure is less than \$2 million per annum.

#### Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on a historic basis are followed by the Club.

#### **Specific Accounting Policies**

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied:

#### (a) Goods and Services Tax ("GST")

These financial statements have been prepared on a GST exclusive basis, except for accounts receivable and accounts payable, which are reported on a GST inclusive basis.

#### (b) Property, Plant and Equipment

Property, plant and equipment is recorded at historical cost, less depreciation and impairment.

#### (c) Depreciation

Depreciation has been calculated on a straight line basis at the following rates:

Buildings	2.50%
Freehold Improvements	10.00%
New Freehold Improvements	5.00% to 10.00%
Computer Equipment and Software	25.00%
Tractor and Equipment	15.00%
Office Furniture, Equipment and Tools	10.00% to 20.00%

#### (d) Taxation

The Club is recognised as being a sporting body and as such is not liable for income tax under CW46 of the Income Tax Act 2007. The Club has a tax exemption certificate from Inland Revenue.

#### (e) Principles of Consolidation

(i) These financial statements are for the group which comprise the Club, its wholly owned subsidiary the New Zealand Kennel Club Gazette Limited and the Museum Trust. The New Zealand Kennel Club Gazette Limited as a company does not trade and all activities associated with the Gazette are treated as a business unit of the Club. The Museum Trust has a term deposit as shown on Note 4, the interest of which is immaterial to the results of the group. As the subsidiaries are either non-trading or are immaterial to the group, the results of the parent have not been shown separately. The balance date of both subsidiaries is 31 March.

(ii) The Statement of Financial Performance on page 4 eliminates all intra group transactions.

#### 1. STATEMENT OF ACCOUNTING POLICIES (cont'd)

#### (f) Receivables

Debtors are stated at estimated realisable value.

#### (g) Income Recognition

Subscriptions and memberships are accounted for over the period of the membership with future income recorded as deferred revenue. Other income is accounted for at the time of receipt. Revenue from gate sales and fund raising activities is recognised as earned, as their receipt cannot be anticipated. There is no income outstanding at year end that was received on a use or return basis.

#### (h) Donations

Donations and other gratuities are recognised as revenue at the point when receipt is formally and officially acknowledged by the Club.

#### (i) Income Reclassification

Sponsorship Income totalling \$138,635 in 2017, previously reported as National Office and Property income has been reclassified. Sponsorship funding, totalling \$34,500 is included in event income such as the National Dog Show. Income related to Prelude shows and NDOA is now also shown separately.

#### (j) Expense Reclassification

Expenses related to Prelude shows and NDOA are now shown separately.

#### (k) Changes in Accounting Policies

There were no changes in accounting policies as a result of changing from reporting under GAAP to reporting under Tier 3.

#### (I) Operating Leases

Leases that do not transfer substantially all the risks and rewards incidental to ownership of an asset the entity are classified as operating leases. Lease payments under an operating lease are recognised as an expense on a straight line basis over the term of the lease in the statement of financial performance.

	Tor the year ended of march 2010		<u>2018</u>	<u>2017</u>
2.	SUMMARY OF INCOME AND EXPENDITURE		\$	\$
	(i) Income Received			
	National Office - Fees and Subscriptions		954,077	966,052
	New Zealand Dog World Income (Gazette Income)		246,602	235,602
	Auckland Property Income		139,089	132,237
	Dunedin Property Income		27,915	30,387
	Wellington Property Income		153,236	156,019
	National Dog Show Income		103,941	99,468
	Prelude		16,411	19,105
	New Zealand Young Kennel Club		26,646	26,169
	Discipline - Agility Income		57,998	61,730
	Discipline - Obedience Northern Income		6,352	18,188
	Discipline - Obedience Central Income		9,321	11,047
	Discipline - Obedience Southern Income		8,792	10,234
	Discipline - NZDAC Income		68,770	55,723
	Discipline - NDOA Income		45,530	15,970
	Canine Good Citizen		13,383	12,631
	Total Income		1,878,063	1,850,562
	(ii) Expenditure		4 0 47 000	000 570
	National Office Expenses		1,047,266	999,570
	New Zealand Dog World Expenses (Gazette Expenses)		211,597	204,196
	Auckland Property Expenses		214,717	166,615
	Dunedin Property Expenses		34,629	32,055
	Wellington Property Expenses		129,249	141,244
	National Dog Show Expenses		153,411	122,276
	Prelude		8,815	13,095
	New Zealand Young Kennel Club Expenses		25,367	16,644
	Discipline - Agility Expenses		77,613	65,692
	Discipline - Obedience Northern Expenses		4,901	1,198
	Discipline - Obedience Central Expenses		3,023	7,676
	Discipline - Obedience Southern Expenses		7,143	6,452
	Discipline - NZDAC Expenses		64,254	53,224
	NDOA		56,913	38,734
	Canine Good Citizen		4,085	8,052
	Total Expenditure (including Depreciation)		2,042,983	1,876,723
	Net Surplus		(164,920)	(26,161)
	(iii) Reconciliation to the Statement of Financial Performan	<b>co</b>	<u>,                                 </u>	<u>,                                </u>
	Total Income	2(i)	1,878,063	1,850,562
	Less Interbranch Charges		(45,000)	(47,871)
	Total Income per the Statement of Financial Performance		1,833,063	1,802,691
	Total Expenditure	2(ii)	2,042,983	1,876,723
	Less Interbranch Charges	-	(45,000)	(47,871)
	Less Depreciation (disclosed separately)		(94,545)	(95,293)
	Total Expenses per the Statement of Financial Performance	e	1,903,438	1,733,559
	(iv) Accounting & Audit Expenses			
	Audit Fee - Deloitte		18,400	18,000
	Accounting Fees - Gazette		730	80
	Accounting 1 005 - Odzotto		19,130	18,080
			10,100	10,000

For the year chaed of march 2010	<u>2018</u>	<u>2017</u>
3. BANK DEPOSITS	\$	\$
New Zealand Kennel Club - Main Account	99,721	31,091
New Zealand Kennel Club - Deposit Account	102,982	194,110
Property Account - Auckland	29,389	52,609
Property Account - Dunedin	69,715	68,099
National	124	432
Dog Training YKC	16,036	18,849
Breed YKC	3,656	3,958
Museum	9,723	3,621
New Zealand Kennel Club - Agility	124,843	136,305
New Zealand Kennel Club - Obedience	73,465	68,753
Total Bank Deposits	529,654	577,827

Westpac bank overdraft facilities for NZKC are secured by first mortgage over the Wellington and Auckland properties. The interest rate is 11.85% on the overdraft facility with an overdraft limit of \$35,000. As at 31 March 2018, the bank balance is positive.

#### 4. TERM DEPOSITS

Term Deposit - NZKC	650,000	700,000
Term Deposit - Museum	10,000	10,000
Term Deposit - Obedience	19,136	19,136
Total Term Deposits	679,136	729,136

Term Deposits are invested with Westpac Bank for terms up to 12 months. Interest rates range between 3.40% to 3.50%. (2017 - 3.10% to 3.60%)

#### 5. RECEIVABLES

7.

Trade Debtors	102,625	33,254
Accrued Interest	10,492	14,432
Sundry Debtors	736	-
Prepayments	41,348	52,052
Total Receivables	155,201	99,738

There is no provision for Doubtful debts for the year ended 31 March 2018. The debtors book has been risk assessed and it was concluded that there was no material risk to the collection of any outstanding debtors.

#### 6. PAYABLES AND ACCRUALS

Trade Payables Sundry Payables	47,577 12,377	27,432 19,171
GST Payable Sundry Accruals	15,132 <u>60,145</u> 135.231	11,857 <u>29,959</u> 88,419
Total Payables and Accruals INCOME IN ADVANCE	135,231	00,419
Membership and NZ Dog World deferred revenue National Office	173,388 50,708	162,499 33,163
Total Receipts in Advance	224,096	195,662

#### \$ \$ \$ \$ 8 PROPERTY, PLANT & EQUIPMENT Cost Depn Accum **Book Value** 2018 Dep 2018 Land - Auckland 303,939 303,939 471.061 405.468 Buildings - Auckland 876.529 21.913 Freehold Improvements - Auckland 569,170 22,850 503,912 65,258 Land - Wellington 314.022 314.022 Buildings - Wellington 13.473 491.284 47.625 538,909 Freehold Improvements - Wellington 314,664 16,791 212,177 102,487 Buildings - Dunedin 90.570 2.264 69.129 21.441 36,190 12,980 23.210 Leasehold Improvements - Dunedin 1.827 Vehicles & Equipment - Auckland 38 408 118 37.850 558 National Show Equipment 31.575 1.405 25.555 6.020 Fixtures & Fittings - Wellington 50.831 2 4 3 8 41.807 9 0 2 4 Fixtures & Fittings - Auckland 22.393 45.708 3.327 23.315 Fixtures & Fittings - Dunedin 29,045 1,546 21,910 7,135 Computer Equipment 30.934 2.500 24.448 6.486 Computer Software 411,614 4,093 399,660 11,954 Agility Equipment 3.171 3.171 3.685.279 94.545 2.338.259 1.347.020 Cost Depn Accum Book Value 2017 Dep 2017 Land - Auckland 303,939 303,939 Buildings - Auckland 876.529 21.913 449.148 427.381 Freehold Improvements - Auckland 561,903 24,882 481,062 80,841 Land - Wellington 314,022 314,022 477,811 **Buildings - Wellington** 538,909 13,473 61,098 Freehold Improvements - Wellington 19,346 195,386 119,278 314,664 **Buildings - Dunedin** 90,570 2,264 66,865 23.705 Leasehold Improvements - Dunedin 36,190 1,827 11,153 25,037 Vehicles & Equipment - Auckland 38.407 234 37.732 675 National Show Equipment 28,850 1,510 24,150 4,700 Fixtures & Fittings - Wellington 50.831 1.698 39.369 11.462 Fixtures & Fittings - Auckland 44,202 2,983 19,988 24,214 Fixtures & Fittings - Dunedin 26,695 1.660 20,364 6,331 Computer Equipment 26.407 3.093 21.946 4.461 Computer Software 307 395,874 410 395,567 Agility Equipment 3.171 3.171 3,651,163 95,293 2,243,712 1.407.451

The latest valuations for land and buildings are as follows:

Auckland	Market Value 31 March 2018	5,000,000
Wellington	Market Value 31 March 2018	3,766,250
Dunedin	Depreciated Replacement Cost, (insurance indemnity value)	670,000
		9,436,250

\$

Wellington and Auckland have been valued based on market value at 31 March 2018 The land in Dunedin is leased so the valuation is based on the indemnity value used for insurance.

#### 9 RECONCILIATION OF NET (DEFICIT)/SURPLUS WITH NET CASH FLOWS FROM OPERATIONS

	<u>2018</u>	<u>2017</u>
	\$	\$
(Deficit)/Surplus attributable to owners	(164,920)	(26,161)
Add non cash items: Depreciation	94,545	95,293
	(70,375)	69,132
Add/(less) movements in working capital items relating to operatio	ns:	
Decrease/(Increase) in accounts receivable	(66,167)	5,572
Decrease/(Increase) in prepayments	10,704	(21,363)
Increase/(Decrease) in Staff Benefits	8,255	607
Increase/(Decrease) in Payables and Accruals	46,812	(6,791)
Increase/(Decrease) in Receipts received in Advance	28,434	(7,001)
	28,038	(28,976)
Net cash flows from operating activities	(42,337)	40,156
D LEASE COMMITMENTS		
Less than One Year	5,788	-
Two to Four Years	12,059	
Total Lease Commitments	\$ 17,847	\$

#### 11 COMMITMENTS

10

There are no commitments related to the next financial year (2017: Nil).

#### **12 CONTINGENT LIABILITIES**

There are no contingent liabilities as at 31 March 2018 (2017: Nil).

#### 13 SUBSEQUENT EVENTS

There are no subsequent events after 31 March 2018 that materially affect the financial statements (2017: Nil).

#### 14 RELATED PARTY TRANSACTIONS

There were no related party transactions for the year ended 31 March 2018 (2017: Nil).

## New Zealand Kennel Club Incorporated

### **Statement of Service Performance**

## For the year ended 31 March 2018

<u>Output</u>	2017-18	2016-17
Members	5,162	5,343
Affiliated Clubs	285	285
Registered Kennel Names	2,031	2,236
Litter Notifications	1,729	1,784
Dog Registrations	8,427	8,375
Imports	314	342
Certified Exports	470	433
National Dog Show Entries	1,287	1,527

### New Zealand Kennel Club Incorporated Financial Statements For the year ended 31 March 2018

The Executive Councillors approve and issue the Financial Statements of New Zealand I ended 31 March 2018.

For and on behalf of the Executive Council:

.

President Nigel Trainor

Director/Secretary Peter Dunne

3 May 2018 Date



Proudly part of the mastepet family

Accredited Breeders

**Canine Heroes** 

Canine Good Citizen

Junior Dog Training

Junior Dog Showing

Junior Dog Handler

**Dog Shows** 

Sled Dogs

Agility

**Working Trials** 

**Canine Health** 

Search Dogs

Obedience

Gundogs

Hound Racing

The home of healthy, active and well-mannered dogs

2017 / 2018



## **Supplementary Schedules**

Year Ended 31 March 2018

## Including: Comparatives and Budget



#### New Zealand Club Incorporated Comparative Profit & Loss - NZKC Year Ended 31 March 2018

Revenue         \$         \$         \$         \$         \$         \$           N2KC Castelin         1.055/09         694,602         204,602         204,003         204,003         205,602         (11,070)           National Dog Show         246,602         206,002         10,580         225,602         (11,070)           National Dog Show         225,601         116,214         116,214         (12,271)         (14,271)           Nucland         118,734         133,069         133,724         (653)         132,237         6,883           Wellington         137,08         153,236         148,996         4,240         150,219         (2,782)           ApplikyOAC         113,414         128,700         27,915         24,170         3,133,31         (2,672)           ApplikyOAC         113,416         128,702         2,540         3,300         4,23         2,2,715         (2,782)           DYKC         16,021         2,2620         18,300         4,320         2,2,716         (2,782)           Dedemon- Contrail         1,200         9,321         7,640         3,342         10,234         (1,422)           Dedemon- Southern         6,274         6,352         5,605 <t< th=""><th></th><th>2019 Budget</th><th>2018 Actual</th><th><u>2018</u> Budget</th><th><u>2018</u> Act v Bud</th><th><u>2017</u> <u>Actual</u></th><th><u>2018 v 2017</u></th></t<>		2019 Budget	2018 Actual	<u>2018</u> Budget	<u>2018</u> Act v Bud	<u>2017</u> <u>Actual</u>	<u>2018 v 2017</u>
Cazette         240.050         246.002         126.022         10.080         225.022         11.000           National Dog Show         0.4565         103.941         136.914         (22.973)         116.873         (14.631)           Prelude Dog Show         0.2544         16.411         15.243         1,168         -         16.4530           Auxkland         118.794         139.089         139.724         (6355)         132.237         6.853           Quilington         131.706         153.236         148.996         4.240         156.019         (2.783)           Duredin         28.770         27.915         24.770         3,145         30.337         (2.478)           Duredin         28.770         27.915         24.770         3,345         12.000         1.383         12.2451         79.255           Dyson         16.021         22.650         152.330         72.8         3.442         57.255           Dedience - Northern         6.274         6.352         5.800         52.34.169         7.4.09           Dedience - Southern         4.450         8.792         9.94.559         44.708         7.32.24         11.6.001           Total Revenue         1.855.013         1.8	Revenue	\$	\$	\$	\$	\$	\$
Gazette         240,050         246,602         286,022         10,580         285,602         11,000           National Dog Show         84,585         103,944         136,914         (22,973)         118,573         (14,63)           NDOA         20,564         16,411         15,243         1,188         -         16,411           NDOA         23,580         45,530         42,645         2,885         -         45,530           Aukland         118,794         139,089         138,724         (655)         132,237         6,853           Dunedin         28,770         27,915         24,770         3,145         30,307         (2,78)           Directin         16,021         22,620         1,333         12,2431         752           Directin - Northern         6,274         6,332         3,300         725         3,444         672           Dededrice - Northern         6,271         6,532         5,800         5,823         1,0234         (1,142)           Total Revenue         1,855,913         1,978,963         1,956,957         (77,94)         1,856,956         27,501           NZCC         1009,094         1,039,267         103,0478         8,789         94,5559 <td>NZKC</td> <td>1,035,679</td> <td>954,076</td> <td>1,027,405</td> <td>(73,329)</td> <td>966,052</td> <td>(11,976)</td>	NZKC	1,035,679	954,076	1,027,405	(73,329)	966,052	(11,976)
Prelub Dog Show         20,544         16,411         15,243         1,168         -         16,411           NDOA         23,560         45,530         42,645         2,885         -         45,530           Auckland         118,794         139,089         139,724         (635)         132,237         6,863           Dunedin         28,770         27,915         24,770         3,145         30,387         (2,472)           Aglity/DAC         113,144         128,768         131,849         (5060)         117,453         9,315           CGC         13,600         13,383         12,000         1,383         12,001         1,383         12,001         1,383         12,001         1,383         12,001         1,383         12,001         1,383         11,784         572           Dedience - Central         13,090         9,321         7,640         1,681         11,047         (1,729)           Dedience - Southern         4,551         1,976,063         1,956,057         (77,994)         1,350,562         27,507           Cate         21,3715         21,197         213,585         (1,689)         20,4196         7,401           Nackano         1,039,024         1,039,267	Gazette		246,602			235,602	
NDCA         23.580         45.530         42.645         2.885         -         45.530           Auckland         118.794         133.028         148.996         4.220         150.019         (2.763)           Junadin         28.770         27.915         24.770         3.145         30.387         (2.472)           AgiiryDAC         113.144         126.768         131.849         (5.000)         1.333         12.631         752           OFC         13.600         13.383         12.600         1.338         12.631         752           DYKC         16.021         22.620         16.300         4.330         22.715         (195)           Dedience - Northern         6.274         6.352         5.800         552         34.54         572           Dedience - Southern         4.450         8.792         5.460         3.342         10.234         (1.422)           Total Revenue         1.855,013         1.878,063         1.955,057         (77,994)         1.850,657         (77,994)         1.850,657         (77,994)         1.860,727         (10,142)           National Dog Show         80,171         15.374         1.4253         10.858         13.3371         18.041      <	National Dog Show	84,958	103,941	136,914	(32,973)	118,573	(14,631)
Auckland         116,794         139,089         135,724         (625)         152,227         6.883           Wellington         137,704         155,236         148,966         4,240         (55,019)         (2,72)           Dunetin         28,770         27,915         24,770         3,145         30,387         (2,472)           Apility/DAC         113,144         126,766         131,844         (50,600)         117,453         9,315           CGC         13,800         13,333         112,000         1,383         12,251         752           DYKC         4,647         4,225         5,800         552         34,158         (27,860)           Obedience - Central         13,090         9,321         7,640         1,651         11,047         (1,726)           Obedience - Southern         4,450         8,792         5,450         3,342         10,234         (1,442)           Total Revenue         1,855,013         1,878,063         1,956,057         (77,944)         1,850,562         27,501           Expanditure         1,855,013         1,878,063         1,956,057         (77,844)         1,850,562         27,501           NZKC         1,009,041         1,039,267         1,03	Prelude Dog Show	20,544	16,411	15,243	1,168	-	16,411
Wellington         131,708         153,236         148,986         4,240         156,019         (2,785)           AglityDAC         113,148         128,768         131,849         (5,080)         11,7453         9,315           CGC         13,800         13,383         12,000         1,383         12,021         7,7453         9,315           DYKC         16,021         22,620         16,300         4,320         22,715         (195)           Dedience - Northern         6,274         6,352         5,800         552         3,4158         (27,806)           Dedience - Southern         4,450         8,792         5,460         3,342         10,234         (1,442)           Total Revenue         1,855,013         1,878,063         1,365,057         (77,94)         1,850,562         27,501           Expanditure         1,255,013         1,878,063         1,365,057         (77,94)         1,850,562         27,501           National Dog Show         80,171         153,411         142,553         10,858         13,5371         18,041           Prelude Dog Show         80,171         153,415         8,435         380         -         8,815           NDOA         24,787         56,91	NDOA	23,580	45,530	42,645	2,885	-	45,530
Dunefin         28,770         27,915         24,770         3,145         03,387         (2,472)           AplityDAC         113,148         126,686         131,849         (6,060)         117,453         9,315           CGC         13,000         13,383         12,000         1,383         12,631         752           DYKC         4,347         4,025         3,300         4,320         12,716         (19)           Obedience - Northem         6,274         6,352         5,800         552         3,4158         (27,206)           Obedience - Southern         4,450         8,792         5,450         3,342         10,234         (1,422)           Total Revenue         1,855,013         1,878,663         1,956,057         (77,994)         1,856,562         27,501           Expenditure          1009,094         1,039,267         1,030,478         8,783         994,559         44,708           Gazette         1,030,041         10,39,267         1,030,478         8,783         994,559         44,708           Gazette         1,050,171         15,411         142,553         10,883         155,371         18,410           N2KC         1,060,401,171         5,413							
ApiltyDAC         113,148         126,768         131,849         (5,080)         117,453         9,315           CGC         18,600         13,383         12,000         1,383         12,631         752           DTVKC         16,021         22,820         18,300         4,320         22,715         (95)           Obscience - Central         13,090         9,321         7,640         1,681         11,047         (1,726)           Obscience - Southern         1,855,013         1,878,063         1,956,057         (77,944)         1,850,562         27,501           Expenditure         1,855,013         1,878,063         1,956,057         (77,944)         1,850,562         27,501           Mational Dog Show         1,009,094         1,039,267         1,030,478         8,789         994,559         44,708           Mational Dog Show         10,171         153,411         142,553         10,888         135,371         18,041           Prelude Dog Show         14,175         8,815         8,435         380         -         5,613           Auckland         110,256         16,6510         121,381         45,129         116,603         49,907           Quelington         121,879         96,547<	0						
CCC         13,800         13,833         12,000         1,383         12,631         752           DYKC         6,021         22,820         18,300         4,320         12,715         (95)           Dbedience - Northern         6,274         6,352         3,840         552         3,415         (27,906)           Obedience - Central         13,090         9,321         7,640         1,881         11,047         (1,729)           Obedience - Southern         4,450         8,792         5,450         3,342         10,234         (1,442)           Total Revenue         1,655,013         1,878,663         1,956,057         (77,994)         1,850,562         27,501           Expenditure         1,059,094         1,039,267         1,030,478         8,789         994,559         44,708           NzKC         1,099,094         1,039,267         1,030,478         8,789         994,559         44,708           National Dog Show         80,171         153,411         142,553         10,858         126,31         45,193           Nackland         110,256         16,810         121,31         45,129         116,603         49,907           Wellington         121,870         96,547 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							
DTYKC         16,021         22,820         13,300         4,320         22,715         (98)           Divedience - Northem         6,274         6,352         5,800         552         3,4158         (27,060)           Obedience - Southern         1,000         9,221         7,640         1,681         11,047         (1,726)           Obedience - Southern         1,855,013         1,876,063         1,956,057         (77,994)         1,850,562         27,501           Expenditure         1,000,094         1,039,267         1,030,478         8,789         994,559         44,708           Ration Dg Show         10,171         153,411         142,553         10,885         135,571         18,041           Pretued Dg Show         14,175         8,815         8,435         380         -         8,815           NDOA         24,777         56,913         55,446         1,467         -         56,913           Auckland         110,286         116,510         121,381         45,129         116,603         49,907           Velington         31,211         28,991         23,215         5,776         26,304         2,882           CGC         7,500         4,065         11,555							
BYKC         4.347         4.026         3.300         726         3.454         572           Obedience - Northem         6.274         6.352         5.600         552         3.4158         (72,066)           Obedience - Southern         1.3090         9.321         7.640         1.881         11,047         (1.720)           Obedience - Southern         1.855,013         1.878,063         1.956,057         (77,394)         1.850,562         27,501           Expenditure         1.009,094         1.039,267         1.030,478         8,789         994,559         44,708           Gazette         213,715         211,597         213,585         (1,888)         204,196         7,401           National Dog Show         80,171         153,411         142,553         10.853,371         18,041           NDOA         24,787         56,913         55,446         1.467         -         66,913           Nuckiand         110,256         166,510         121,814         45,129         116,603         49,907           Vellington         121,870         98,647         105,630         (9,083)         106,727         (10,180)           Obuedince - Northem         3.020         3,6461         1.677							
Obedience - Northern         6.274         6.352         5.600         552         3.4,158         (27,060)           Obedience - Southern         13,090         9.321         7,640         1.881         11,047         (1,726)           Obedience - Southern         4,450         8,792         5,450         3,342         10,234         (1,442)           Total Revenue         1,855,013         1,878,063         1,956,057         (77,994)         1,850,562         27,501           Expenditure         1,039,267         1,030,478         8,789         994,559         44,708           Raisonal Dog Show         10,171         153,411         144,2553         10,858         13,5371         16,041           Prelude Dog Show         14,175         8,815         8,435         380         -         8,815           Muckland         110,256         166,610         12,1381         45,129         116,603         49,907           Veilington         12,1870         96,547         105,530         (9,083)         106,727         (10,180)           Dunedin         3,121         2,091         12,215         5,776         26,044         2,268           AglityDAC         108,054         141,868         12,300<							
Obedience - Central         13,090         9,221         7,640         1,881         11,047         (1,729)           Obedience - Southern         4,450         8,792         5,450         3,342         10,0234         (1,442)           Total Revenue         1,855,013         1,878,063         1,956,057         (77,394)         1,850,552         27,501           Expenditure         NZKC         1,009,094         1,039,267         1,030,478         8,789         994,559         44,708           Razette         213,715         211,597         213,585         (19,88)         204,198         7,401           National Dog Show         80,171         153,411         142,553         10,863         135,371         18,041           NDOA         24,787         56,913         55,446         1,467         -         66,913           NDDA         24,787         56,913         55,446         1,467         -         66,913           Oursein         31,21         28,991         23,215         5,776         26,304         2,268           Agitty/DAC         108,054         141,868         123,300         18,568         148,916         22,952         1,050           Obedience - Northern         4,5							
Obeclience - Southern         4,450         8,792         5,450         3,342         10,234         (1,442)           Total Revenue         1,855,013         1,878,063         1,956,057         (77,994)         1,850,562         27,501           Expenditure         1         1,039,267         1,030,478         8,789         994,559         44,708           Gazette         213,715         211,597         213,585         (1,988)         204,196         7,401           National Dog Show         14,175         8,815         8,435         380         3.5371         118,041           Prelude Dog Show         14,175         8,815         8,435         380         -8,815           Auckland         110,256         166,610         121,381         45,129         116,603         49,907           Dunedin         31,211         28,991         22,215         5,776         26,304         22,988           AglityDAC         108,054         141,086         123,300         18,668         116,915         22,955           Obedience - Northern         4,950         4,901         2,200         2,701         39,932         (35,025)           Obedience - Northern         4,950         4,901         2,200							
Expenditure         NZKC         1.009,094         1.039,267         1.030,478         8.789         944,559         44,708           Gazette         213,715         213,597         213,865         (1,986)         204,166         7,401           National Dog Show         80,171         153,411         142,553         10.888         133,371         18,041           Prelude Dog Show         14,175         8,815         6,435         380         -         56,613           Auckland         110,256         166,610         121,381         45,129         116,603         49,907           Quinedin         31,211         28,991         23,215         5,776         26,304         2,688           Agility/DAC         108,054         144,868         11,555         (7,470)         8,052         (3,966)           DYKC         15,000         2,2288         14,700         7,588         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Central         4,250         3,023         2,600         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,5							1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Expenditure           NZKC         1,009,094         1,039,267         1,030,478         8,789         994,559         44,708           Gazette         213,715         211,597         213,855         (1,986)         204,186         7,401           National Dog Show         80,171         153,411         142,553         10,888         133,371         18,041           Prelude Dog Show         14,175         8,815         8,435         380         -         56,913           Auckland         110,256         166,610         121,817         45,129         116,603         49,907           Dunedin         31211         28,9091         23,215         5,776         28,304         2,6852           CGC         7,500         4,085         11,555         (7,470)         8,082         (3,966)           DYKC         16,000         22,288         14,700         7,588         14,814         7,676           Dybedience - Central         4,250         3,023         2,5000         5,233         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,	Total Revenue	1,855,013	1,878,063	1,956,057	(77,994)	1,850,562	27,501
NZKC         1,009,094         1,039,267         1,030,478         8,789         994,559         44,708           Gazetle         213,715         211,597         213,685         11,980         204,196         7,401           National Dog Show         80,171         153,411         142,553         10,858         135,371         18,041           NDOA         24,787         56,913         55,446         1,467         -         56,913           Aukland         110,256         166,510         121,381         45,129         116,603         49,907           Vellington         121,870         96,547         105,630         (9,083)         106,727         (10,180)           Dunedin         31,211         28,991         23,215         5,776         26,304         2,2852           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,966)           DYKC         16,000         22,288         14,700         7,588         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Northern         4,250         3,022         2,600         523         7,676 </th <th>Expenditure</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	Expenditure						
Gazette         213,715         211,597         213,585         (1,986)         204,196         7,401           National Dog Show         80,171         153,411         142,553         10,858         135,371         18,041           Prelude Dog Show         14,175         8,815         8,435         380         -         8,815           NDOA         24,787         56,913         56,446         1,467         -         56,913           Auckland         110,256         166,510         121,381         45,129         116,603         49,907           Wellington         121,870         96,547         105,630         (9,083)         106,727         (10,180)           Dunedin         31,211         28,991         23,215         5,776         26,304         2,688           Aglitty/DAC         108,054         114,186         123,301         18,568         118,916         22,952           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,965)           DYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Northern         4,250         3,023         2,500         523         7	•						
National Dog Show         80,171         153,411         142,553         10,858         135,371         18,041           Prelude Dog Show         14,175         8,815         8,435         380         -         8,815           NDOA         24,787         56,913         55,446         1,467         -         56,913           Auckland         110,256         166,510         121,381         45,129         116,603         49,907           Wellington         121,870         96,547         105,630         (9,083)         106,727         (10,180)           Dunedin         31,211         28,991         23,215         5,776         26,304         2,888           Agility/DAC         108,054         141,868         123,300         18,568         118,916         22,952           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,960)           DYKC         16,000         22,288         14,700         7,588         14,614         7,676           Obedience - Northern         4,950         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,683							
Prelude Dog Show         14,175         8,815         8,435         380         -         8,815           NDOA         24,787         56,913         55,446         1,467         -         56,913           Auckland         110,256         166,510         121,381         45,129         116,603         49,907           Wellington         121,870         96,547         105,630         (9,083)         106,727         (10,180)           Dunedin         31,211         28,991         23,215         5,776         26,304         2,868           Agility/DAC         108,054         141,868         123,300         18,568         118,916         22,952           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,966)           DTYKC         16,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Northern         4,950         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960							
NDOA         24,787         56,913         55,446         1,467         -         56,913           Auckland         110,256         166,510         121,381         45,129         116,603         49,907           Wellington         121,870         96,547         105,630         (9,063)         106,727         (10,180)           Dunedin         31,211         28,991         23,215         5,776         26,304         2,688           Aglity/DAC         106,054         141,688         123,300         18,568         118,916         22,952           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,966)           DTYKC         16,000         22,288         14,700         7,588         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Contral         4,250         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           NEXC         26,585         (85,191)         (3,073)         (82,118)         (28,507)						135,371	
Auckland         110,256         166,510         121,381         45,129         116,603         49,907           Wellington         121,870         96,547         105,630         (9,063)         106,727         (10,180)           Dunedin         31,211         28,991         23,215         5,776         26,304         2,688           Aglity/DAC         106,054         141,868         123,300         18,568         118,916         22,952           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,966)           DTYKC         16,000         22,288         14,700         7,588         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Central         4,250         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           NZKC         26,585         (85,191)         (3,073)         (82,118)<						-	
Wellington         121,870         96,547         105,630         (9,083)         106,727         (10,180)           Dunedin         31,211         28,991         23,215         5,776         26,304         2,688           Aglitty/DAC         108,054         141,868         123,300         18,568         118,916         22,952           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,966)           DTYKC         16,000         22,288         14,700         7,588         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Central         4,250         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           NZKC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           Gazette         26,335         35,005         22,437         12,568<			/		, -	-	,
Dunedin         31,211         28,991         23,215         5,776         26,304         2,888           Agility/DAC         108,054         141,868         123,300         18,668         118,916         22,952           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,966)           DTYKC         16,000         22,288         14,700         7,588         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Northern         4,950         4,901         2,200         2,701         39,392         (35,032)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           Net Cash Surplus/(Deficit)         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           Prelude Dog Show         4,787         (49,470)         (56,539)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6,1207         (11,383) </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Agility/DAC         108,054         141,868         123,300         18,568         118,916         22,952           CGC         7,500         4,085         11,555         (7,470)         8,052         (3,966)           DTYKC         16,000         22,288         14,700         7,588         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Northern         4,950         4,901         2,200         2,701         39,932         (35,032)           Obedience - Central         4,250         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           Net Cash Surplus/(Deficit)         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           Net Cash Surplus/(Deficit)         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           Net Cash Surplus/(Deficit)         104,71	•				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
CGC         7,500         4,085         11,555         (7,470)         8,052         (3,966)           DTYKC         16,000         22,288         14,700         7,588         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Northern         4,950         4,901         2,200         2,701         39,932         (35,032)           Obedience - Central         4,250         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           Net Cash Surplus/(Deficit)         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           Net Cash Surplus/(Deficit)         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           NEXC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           Gazette         26,335         35,							
DTYKC         16,000         22,288         14,700         7,589         14,614         7,674           BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Northern         4,950         4,901         2,200         2,701         39,932         265032           Obedience - Central         4,250         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           Net Cash Surplus/(Deficit)         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           NZKC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           Gazette         26,335         35,005         24,437         12,568         31,406         3,599           National Dog Show         4,767         (49,470)         (5,639)         (43,831)         (16,798)         (3,2672)           Prelude Dog Show         6,369         7,5							
BYKC         3,000         3,079         5,000         (1,921)         2,029         1,050           Obedience - Northern         4,950         4,901         2,200         2,701         39,932         (35,032)           Obedience - Central         4,250         3,023         2,500         523         7,676         (4,654)           Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           Net Cash Surplus/(Deficit)         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           NzKC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           Gazette         26,335         35,005         22,437         12,568         31,406         3,599           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           NDOA         (1,207)         (11,383)         (12							
Obedience - Northern         4.950         4.901         2.200         2.701         39.932         (35.032)           Obedience - Central         4.250         3.023         2.500         523         7.676         (4.654)           Obedience - Southern         1.262         7.143         4.500         2.643         6.452         691           Total Expenditure         1.750.295         1.948,438         1.864,479         83.960         1.781,430         167,008           Net Cash Surplus         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           Net Cash Surplus/(Deficit)         NEXC         26,585         (85,191)         (3.073)         (82,118)         (28,507)         (56,684)           National Dog Show         4.787         (49,470)         (5,539)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6.369         7.595         6.808         787         0         7.595           NDOA         (1,207)         (11,383)         (12,601)         1.418         0         (11,383)           Auckland         8.538         56,689         43,366         13,324         49,292         7.397           Duedin							
Obedience - Central Decience - Southern         4.250 1.262         3.023 7,143         2,500 2,643         523 6,452         7,676 6,452         (4,654) 691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           Net Cash Surplus         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           Net Cash Surplus/(Deficit)         NZKC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           National Dog Show         4,787         (49,470)         (5,639)         (43,831)         (16,798)         (32,672)           NEUde Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,674)         15,634         (43,054)           Veilington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)	Obedience - Northern						
Obedience - Southern         1,262         7,143         4,500         2,643         6,452         691           Total Expenditure         1,750,295         1,948,438         1,864,479         83,960         1,781,430         167,008           Net Cash Surplus         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           Net Cash Surplus/(Deficit)           26,335         35,005         22,437         12,568         31,406         3,599           National Dog Show         4,787         (49,470)         (5,639)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Quencin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Auglithy/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (31,637)           CGC	Obedience - Central						
Net Cash Surplus         104,718         (70,375)         91,579         (161,954)         69,132         (139,507)           Net Cash Surplus/(Deficit)             (3,073)         (82,118)         (28,507)         (56,684)           NZKC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           Gazette         26,335         35,005         22,437         12,568         31,406         3,599           National Dog Show         4,787         (49,470)         (5,639)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,064)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Agility/DAC         5,094	Obedience - Southern				2,643		
Net Cash Surplus/(Deficit)           NZKC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           Gazette         26,335         35,005         22,437         12,568         31,406         3,599           National Dog Show         4,787         (49,470)         (5,639)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,611)         4,063         (5,159)           Agility/DAC         5,094         (15,099)         8,549         (2,2648)         (1,463)         (13,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332	Total Expenditure	1,750,295	1,948,438	1,864,479	83,960	1,781,430	167,008
Net Cash Surplus/(Deficit)           NZKC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           Gazette         26,335         35,005         22,437         12,568         31,406         3,599           National Dog Show         4,787         (49,470)         (5,639)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,611)         4,063         (5,159)           Agility/DAC         5,094         (15,099)         8,549         (2,2648)         (1,463)         (13,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332	Net Ceah Sumlue	404 749	(70.075)	04 570	(464.054)	60 422	(420 507)
NZKC         26,585         (85,191)         (3,073)         (82,118)         (28,507)         (56,684)           Gazette         26,335         35,005         22,437         12,568         31,406         3,599           National Dog Show         4,787         (49,470)         (5,639)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,611)         4,083         (5,159)           Agility/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (31,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100 </th <th>Net Cash Surplus</th> <th>104,718</th> <th>(70,375)</th> <th>91,579</th> <th>(161,954)</th> <th>69,132</th> <th>(139,507)</th>	Net Cash Surplus	104,718	(70,375)	91,579	(161,954)	69,132	(139,507)
Gazette         26,335         35,005         22,437         12,568         31,406         3,599           National Dog Show         4,787         (49,470)         (5,639)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Agility/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (13,637)           CGC         6,100         9,288         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,347         947         (1,700)         2,647         1,425         <	Net Cash Surplus/(Deficit)						
National Dog Show         4,787         (49,470)         (5,639)         (43,831)         (16,798)         (32,672)           Prelude Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Agility/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (13,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774	NZKC	26,585	(85,191)	(3,073)	(82,118)	(28,507)	(56,684)
Prelude Dog Show         6,369         7,595         6,808         787         0         7,595           NDOA         (1,207)         (11,383)         (12,601)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Agliity/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (13,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         3322         3,600         (3,288)         8,100         (7,769)           BYKC         1,324         1,452         3,600         (2,144)         (5,774)         7,225           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371	Gazette	26,335	35,005	22,437	12,568	31,406	3,599
NDOA         (1.207)         (11,383)         (12,801)         1,418         0         (11,383)           Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Agility/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (13,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,347         947         (1,700)         2,647         1,425         (478)           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782	National Dog Show	4,787	(49,470)	(5,639)	(43,831)	(16,798)	(32,672)
Auckland         8,538         (27,421)         18,343         (45,764)         15,634         (43,054)           Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Agility/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (13,637)           CGC         6,100         9,288         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,347         947         (1,700)         2,647         1,425         (478)           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782         (2,133)		6,369				-	
Wellington         9,838         56,689         43,366         13,324         49,292         7,397           Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Agliity/DAC         5,094         (15,099)         8,549         (23,644)         (1,463)         (13,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Southern         3,188         1,649         950         699         3,782         (2,133)							
Dunedin         (2,441)         (1,076)         1,555         (2,631)         4,083         (5,159)           Agility/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (13,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,347         947         (1,700)         2,647         1,425         (478)           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782         (2,138)							
Agility/DAC         5,094         (15,099)         8,549         (23,648)         (1,463)         (13,637)           CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,347         947         (1,700)         2,647         1,425         (478)           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782         (2,133)							
CGC         6,100         9,298         445         8,853         4,580         4,718           DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,347         947         (1,700)         2,647         1,425         (478)           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782         (2,133)							
DTYKC         21         332         3,600         (3,268)         8,100         (7,769)           BYKC         1,347         947         (1,700)         2,647         1,425         (478)           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782         (2,133)							
BYKC         1,347         947         (1,700)         2,647         1,425         (478)           Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782         (2,133)							
Obedience - Northern         1,324         1,452         3,600         (2,148)         (5,774)         7,225           Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782         (2,133)							
Obedience - Central         8,840         6,298         5,140         1,158         3,371         2,927           Obedience - Southern         3,188         1,649         950         699         3,782         (2,133)				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
Obedience - Southern 3,188 1,649 950 699 3,782 (2,133)							
Net Cash Surplus 104,718 (70,375) 91,579 (161,954) 69,132 (139,507)							
	Net Cash Surplus	104,718	(70,375)	91,579	(161,954)	69,132	(139,507)

#### New Zealand Club Incorporated Comparative Profit & Loss - NZKC Year Ended 31 March 2018

	2019 Budget	2018 Actual	2018 Budget	<u>2018</u> Act v Bud	2017 Actual	<u>2018 v 2017</u>
NZKC Revenue	\$	\$	\$	\$	\$	\$
NZRC Revenue						
Membership (Club & Indiv)	339,832	314,073	329,350	(15,277)	304,634	9,439
Registry	458,050	431,316	489,500	(58,184)	425,001	6,315
Gazette	240,050	246,602	236,022	10,580	235,602	11,000
Show Levies	107,742	108,993	106,000	2,993	113,383	(4,390)
Sponsorship & Fundraising	67,155	51,160	67,155	(15,995)	69,113	(17,953)
Sundry	42,500	42,429	23,400	19,029	41,438	991
Interest	20,400	6,105	12,000	(5,895)	12,484	(6,378)
Total NZKC Revenue	1,275,729	1,200,678	1,263,427	(62,749)	1,201,654	(976)
Committee Revenue						
National Dog Show	84,958	103,941	136,914	(32,973)	118,573	(14,631)
Prelude Dog Show	20,544	16,411	15,243	1,168	-	16,411
NDOA	23,580	45,530	42,645	2,885	-	45,530
Auckland	118,794	139,089	139,724	(635)	132,237	6,853
Wellington	131,708	153,236	148,996	4,240	156,019	(2,783)
Dunedin	28,770	27,915	24,770	3,145	30,387	(2,472)
Agility/DAC	113,148	126,768	131,849	(5,080)	117,453	9,315
CGC	13,600	13,383	12,000	1,383	12,631	752
DTYKC	16,021	22,620	18,300	4,320	22,715	(95)
BYKC	4,347	4,026	3,300	726	3,454	572
Obedience - Northern	6,274	6,352	5,800	552	34,158	(27,806)
Obedience - Central	13,090	9,321	7,640	1,681	11,047	(1,726)
Obedience - Southern	4,450	8,792	5,450	3,342	10,234	(1,442)
Total Committee Revenue	579,284	677,385	692,631	(15,245)	648,908	28,477
Total Revenue	1,855,013	1,878,063	1,956,057	(77,994)	1,850,562	27,501
Expenditure						
Personnel	672,834	671,464	676,771	(5,307)	634,684	36,781
Administration	395,927	417,494	382,008	35,486	400,847	16,647
Shows	237,993	377,090	353,134	23,956	324,456	52,634
Property	222,311	258,970	245,435	13,535	231,414	27,556
Governance	141,680	149,776	129,800	19,976	113,376	36,400
Sundry	79,550	73,644	77,330	(3,686)	76,653	(3,009)
Total Expenditure	1,750,295	1,948,438	1,864,479	83,960	1,781,430	167,008
Net Cash Surplus	104,718	(70,375)	91,579	(161,954)	69,132	(139,507)
Less Depreciation	91,272	94,545	89,376	5,169	95,293	(748)
Net Surplus	13,446	(164,920)	2,203	(167,123)	(26,161)	(138,759)

## FAQ...

## What were the main factors that contributed to the cash deficit of \$70k against a budgeted surplus of \$92k?

- 1. All National Events lost in total \$49k, principally the National Dog Show where the venue cost was a major item.
- 2. Auckland repairs to the roof and the refurbishment of the toilet block contributed \$35k. These were not budgeted as expense items but were necessary.
- 3. Agility shortfall was \$17k, with major items being grants and equipment.
- 4. Service Revenue fell short by \$58k, partly as a result of the late implementation of fee increases but also registrations being less than last year.
- 5. Legal costs were again in excess of budget (by \$10k) due to member litigation, which is ongoing as at balance date. In particular, the excess resulted from the judge reconvening an extra hearing.

### What areas made a positive contribution?

Wellington Property reported a positive result for the year with a cash surplus of \$13k, despite an increase in insurance of \$14k. However this was at the expense of R&M which was underspent by \$22k. This will need to be addressed in the coming year.

The result for Dog World was very pleasing with a cash surplus of \$13k, although some of this was attributable to an increase in the subscription which was not budgeted.

The Prelude show managed a surplus of \$8k, just ahead of budget which was very pleasing.

### Why did we make a loss on National Dog Show?

There are several areas which contributed to the loss made for the National Dog Show. Revenue from entries and gate receipts was well down on budget and we were unable to get the level of grants which had budgeted. Grants are becoming increasingly difficult to obtain and as a result there is no allowance for grants for the 2018 NDS. Hire of the venue, at \$71k represents almost half the cost of staging the event. Arguably the Dogs New Zealand premises in Auckland are not suitable for the staging of an event the size of NDS.

## Is there a reason the National Dog Obedience Assembly consistently records a loss each year?

Yes. Similar to the National Dog Show and the New Zealand Dog Agility Championships the National Dog Obedience Assembly is held in a different part of the country each year. Obedience is divided into three regions around the country and in the two years preceding the National Dog Obedience Assembly being held in the region the organising committee fundraises to offset the costs of the event. Typically the fundraising involves the staging of Benefit Shows, raffles etc. This income must I be shown in the financial year in which it is earned.

### What investment has been made in the properties NZKC own?

There was substantial expenditure required in Auckland to repair the roof which had deteriorated over time. The cost of this was just under \$30k. The toilet block was also given a makeover, which had been on hold for some time. In addition to the size of the complex in Auckland the ongoing upkeep of the grounds is not insignificant. Minor health and safety works were carried out in Dunedin, with further work budgeted for the 2018-196 budget year. Little has been done in Wellington, but will need to be addressed I in the coming year, particularly the windows which are in very bad condition.

## Are there any areas of revenue that need to be highlighted?

Membership recovered in the latter part of the year following a slow start but despite that membership declined by over 3% during the year. Note that all reminders are now sent by email, apart from those members who do not have an email address. Registration revenue did recover late in the financial year due to fee increases that took effect from 1 January. Export revenue reflects the decrease in the numbers of exports. The statement of service performance summarises those areas.

### Are there any areas of expense that need to be highlighted?

Personnel costs are the single largest item of expenditure, and at \$656k were right on budget.

<u>Administration Costs.</u> The legal costs have already been addressed. Postage cost was the other area that was very unfavourable. Postage rates were increased by over 20% during the year, and will increase again from 1 July 2018. The decision to email membership renewals has proved to be a good one, and other areas are targeted for the next financial year.

2017 / 2018

## NOTES...

# Dogs New Zealand

Prosser Street, Porirua Private Bag 50903, Porirua 5240

