


Dogs
NEW ZEALAND

**Year Book
2019/2020**



The 134th Annual Conference of Delegates

of

Dogs New Zealand

will be held at the

Brentwood Hotel, Wellington

on

Saturday 26th September 2020

commencing at 10.00 am

Business

1. Roll call
2. Minutes of 2019 Annual Conference of Delegates
3. Life Member
4. Reports
 - President's
 - Financials (year ending 31 March 2020)
 - Properties: Capital Expenditure Committee Report
5. Remits (1)
6. Recommendations (1)
7. Presentation
8. Announcement of Votes Recorded (NI Executive Council)
9. Announcement of Votes Recorded (SI Executive Council)
10. Confirmation of President
11. Election of Vice Presidents (NI and SI) and Senior Vice President
12. Discussion Paper
13. Presentation of badges
14. Auditor and solicitor approval
15. Authority to borrow
16. General Business

Dogs New Zealand

Prosser Street, Porirua

Private Bag 50903, Porirua 5240



Dogs New Zealand

Kurī Aotearoa

(Affiliated to The Kennel Club, England)
(Associate Member of The Federation Cynologique Internationale)

Patron:

Her Excellency Rt Hon Dame Patsy Reddy GNZM, QSO

Life Members:

Dr I M Calhaem, Mr B G Catton, Mr E A Croad JP, Mrs J Catton, Mrs S E Prebble, Mr D J Fifield, Mr J L Muir, Mrs M Boyd, Mrs R Cleator, Mr N Claude, Mr R Greer, Mrs P McDonald, Mr G Doyle JP, Mrs J McErlane, Mrs M J Dickey, Mrs M M Murray, Mr J Perfect, Mrs R Martin, Mrs P Douglas, Mr O Dance, Mr J Boyd, Mrs E S J Parker, Mr G Whitfield, Mr B Fears, Mrs L J Chalmers.

President

Mr Brian Harris

Senior Vice-President

Mr Stephen Meredith

Vice-Presidents

North Island: Stephen Meredith
South Island: Clinton Hoeben

Executive Council

Mr Brian Harris (Christchurch), Mr Stephen Meredith (Drury), Mrs Jill Brooker (Thames), Mr Keith Brown (Picton), Mrs Donna Hailes (Selwyn), Ms Fiona Hodgson (Hastings), Mr Clinton Hoeben (Rangiora), Ms Karen McIntyre (Kaiapoi) - Resigned, Mrs Lisa Slade (Levin), Mr Paul Robinson (Tuakau)/Mr Steve Tate (Stratford), Mr Arend Van Den Bos (Christchurch).

Director/Secretary

Mr Steven Thompson

Auditors

Deloitte, Wellington

Official Organ

NZ Dog World

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Junior Dog
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Dog Shows

Sled Dogs

Agility

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President's Annual Report

To steal a quote from Her Majesty the Queen 2020 has been Dogs NZ's "annus horribilis" a horrible year.

Let us analyse the impact of COVID-19 on our club.

- 2020 National Events including the scheduled FCI shows, National Dog Show, NZDAC and NDOA have been cancelled.
- We will need to rely heavily on local judges if we are to maintain a healthy show schedule during the foreseeable future. Clubs will likely be using only NZ judges well into 2022.
- The impact on our Registry has been limited as the desire to own dogs remained strong and it would appear internationally to have increased. Our office staff have kept the registry operating during lock downs and as a result the financial hit wasn't as great as we anticipated it might be.
- Our staff used lock down to automate the dog registration system.
- The decline in membership has stabilised and we are now focused on automating membership renewals and introducing new member recruitment programmes.
- Executive Council at the request of the Audit and Risk Committee took a worst case approach to a COVID-19 budget for FY20/21.
- This budget was set in April as we entered into level 4 lockdown and forecast was for a (\$489k) deficit after depreciation.
- So far actual results are running ahead of budget – expect end of year result to be approx. \$150k deficit.
- The balance sheet remains strong with nil debt and healthy cash reserves which will help us through these difficult times.



Financial 19/20 Results

Dogs NZ posted a small operating profit (\$2k) before depreciation which resulted in a net deficit of (\$93k) which was in-line with budget.

Before the impact of COVID we were facing a long term scenario of static revenues and increasing costs. Our focus needs to be on driving registration and membership revenue as well as controlling event and governance costs.

The key is to use our strong balance sheet and healthy cash reserves to invest in growth.

Capex / Strategy Committees

To help guide Dogs NZ into a future of growth and protect our assets EC has established two new sub-committees:

Strategy Committee

The Strategy Sub committee's role is to recommend a 5-10 year strategy to guide the annual business planning for Dogs NZ.

We have had a number of attempts in previous years to complete a long term strategy for our organisation and it is important that the committee presents to EC and the membership a strategy for a future that is achievable and one which positions Dogs NZ as the premier national canine organisation in NZ.

Chaired by Martin Hewitt the committee has held one pre-COVID workshop with facilitator Denise Church which has mapped out the pathway forward to have a coherent strategy to guide our future plans for growth.

Capex Committee

We own over \$9m in facility assets which need to be protected. To help guide our investment decisions in our venues a Capital Expenditure Committee has been established.

Chaired by Steven Tate the committee has made a number of long term venue strategy recommendations to EC and has gained approval from E.C. for funding towards the replacement of the Wellington Exhibition Centre roof.

New Sponsor

In December our long term relationship with Master Pet – Black Hawk came to an end. We wish to thank Nicole Harrison and her team for their support over the past decade.

We welcome Nestle Purina as our new naming sponsorship relationship. We are working with Jessica Symons and her team to develop a number of programmes to support breeders, new puppy owners, canine training and the promotion of club shows.

We look forward to rolling out these programmes in the next 12 months.

Reputation & Relationships

Dogs NZ has continued to extend its contacts with outside organisations to strengthen our own organisation. Key initiatives in the past year include:

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FCI

- We have renewed our Associated Membership agreement with FCI which will see us run two CACIB shows per year rising to four by 2024.
- NZ Judges have been added to the FCI Judges database.

Government

- We maintain a strong relationship with MPI/NAWAC. They are seeking our input into upcoming legislation such as Animals in Sports.

NGO's

- Our Canine Health & Welfare Officer Dr Becky Murphy sits on the NZVA-Companion Animal Vets committee and the NZVA-CAV officer sits on our Canine Health and Welfare Committee.
- We continue to work closely with the SPCA Inspectorate team and are cooperating with them on a high profile court case involving a Dogs NZ registered kennel name.

Canine Health & Welfare

- Signed agreement with NZ Kennel Club/University of Cambridge to adopt RFG scheme for breathing tolerance testing for Brachycephalic dogs
- Dogs NZ adopted the UK Breed Standard for Bulldogs
- Continued progress in assisting breeds to adopt LRL's-Pugs, German Shepherd, Staffordshire Bull Terriers
- We are actively supporting the NZ Dog Judges Assn. development of a health scheme to be used by judges in New Zealand similar to the Scandinavian countries.

2019 National Events

- A very successful National Dog Show was held in Blenheim which saw all three sports come together to dominate the city for one week.
- We saw an outstanding show finale, great support by the city and Marlborough has set a template for doing nationals in regional locations in the future.
- NZDAC was held in the lovely surroundings of Cromwell. A number of EC members attended and were extended wonderful hospitality by the organising committee – pity about the rugby result that weekend.



- NDOA was held in Auckland at the Ardmore Exhibition Centre on Easter Weekend and it was pleasing to note the strong support from South Island competitors. Obedience have strongly signalled that they would like to move back to Labour weekend for future NDOA events.

National Office Staff

There have been a number of new appointments as we brought the Head Office team back to full strength.

- Clive Phillips has taken on the role of Treasurer on the retirement of Graeme Sugden. We want to thank Graeme for all his efforts on behalf of Dogs NZ.
- Derek Johnson has joined the team as Editor of the NZ Dog World and our weekly Dog-iE news.
- Nicola Wood joined the team as Executive Assistant.

I want to thank all our staff who worked so hard to keep Dogs NZ functioning through a difficult period. You rock.

Executive Council

I want to take this opportunity to thank three people who have served Dogs NZ with considerable skill and devotion and have stood down from EC duties.

Geoff Collins who represented the Obedience section on EC for many years and served as Senior Vice-President of Dogs NZ. Geoff's knowledge and talents will be sorely missed.

Paul Robinson whose dedication to the dog world is unmatched. EC continue to use Paul's considerable skills on the Audit and Risk Committee and the 2021 NDS.

Karen McIntyre is another who has demonstrated a strong dedication to the dog world and her strong advocacy will be missed at the EC table but I'm delighted to say that Karen still serves on the Canine Health and Welfare Committee where her expertise is much appreciated.

During the year Executive Council and the whole dog world suffered the greatest catastrophe imaginable. One of our own was killed in a road accident during the lockdown. The news when it hit the dog world was impossible to believe. That our good friend Clinton Hoebein was no longer with us is still hard to accept. On behalf of the entire dog world may I express our deepest condolences to Charmaine and her family on their loss.

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Finally

And finally, I want to thank the Executive Council for their hard work under tiring conditions to keep our club a viable functioning entity.

More importantly I want to thank those many people outside of EC who have done so much for our club over the last year.

- Anne Coulson and Paul Robinson whose sound advice on the Audit and Risk Committee has been invaluable.
- Geoff Whitfield who has had to face a mountain of issues in his position as Chair of the Complaints Committee.
- Martin Hewitt and the Breed Standards Committee.
- The three Chairs of the Dogs NZ properties and their committees.
- Ray Greer and the NZ Dog Judges Assn.
- The committee of Canine Health and Welfare who have done a superb job this year.
- The Trustees of the Dogs NZ Museum Trust.
- All the hard working people who keep Junior Dog Training and Conformation going under trying conditions.

As you can see Executive Council relies heavily on the contributions and support of a huge number of individuals to keep your club functioning and progressing. To you all and the many more that I have missed my very grateful thanks. 🐾

Brian Harris
President



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Committee Reports

Agility

I don't think the 2019-2020 year is one anyone will forget in a hurry. To say a lot has gone on would be an understatement.

Two massive events were conducted during the last year. The largest ever Agility show in the South Island was the NZDAC at Labour Weekend held at Cromwell. What a fabulous event and a real credit to the Zone 5 organisers and clubs. It was awesome to have Steven Thompson, Brian Harris and Clinton Hoeben attend for a couple of days each with Donna Hailes coming in to visit for a day.

In January, the Junior Dog Training camp also hit a new record of attendance with in excess of 80 attendees. This bodes extremely well for the future of the sport and it is very exciting to see so many young handlers having fun with their dogs.

A major overhaul of the agility equipment specification has been a significant project for the first part of 2020. The new regulations came into effect in July after extensive consultation and discussion.

The Agility Committee has achieved a good deal in the last year including producing a full set of Standard Operating procedures covering most of the positions and activities of the committee. These should help provide a blueprint of the basics enabling a new committee to come in and hit the ground running in terms of the processes and day to day detail.

The Agility Standing Orders were also given an update to a new format to enable easy location of the section required.

April, May and June saw the COVID issue cause a complete halt to all shows and training and certainly was a time where communication to clubs on the latest advice from the government around gatherings and required tracking was challenging to keep up with. By the time the conference is here, we will be fully back into a full Agility calendar but without the NZDAC for this year.

We hope that 2021 sees the sport continue to grow and develop and we wish the new committee, who will be elected in November all the best for their term at the helm. I would like to thank the current AC for the efforts which have gone into the last two years and for each person's contribution. 🐾

Fiona Hodgson
Agility Committee Chair

Breed Standards

The Breed Standards Committee met twice during the year via teleconference and conducted several matters via email.

Items considered this year included:

- Adoption of the new UK Standard for the Pembroke Welsh Corgi
- Interbreeding of coat types in the German Shepherd Dog extended for a further 10 years
- Interbreeding of different varieties of the Belgian Shepherd
- Interbreeding of coat types for the Chihuahua which was declined
- Reclassification of all Anatolian Shepherd Dogs and Kangals
- New standard for the Rottweiler
- Interbreeding of Smooth and Rough Coat Collies
- Recognition of the following new breeds
 - Yakutian Laika
 - Caucasian Shepherd Dog
 - Karelian Bear Dog
 - Landseer (European Continental Type)
 - Redbone Coonhound
 - Miniature American Shepherd

There are a number of matters still under consideration.

Finally, I take this opportunity to thank the members of this committee for their work and contribution during the year: Annette Buxton, Wendy Schwalger, Kathleen Hardwick, Maree McKenzie and our Executive member Clinton Hoeben, who was tragically killed during the lockdown. 🐾

Martin Hewitt
Breed Standards Committee Chair

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Canine Health & Welfare

2019-2020 has presented some challenges and opportunities as the organisation navigates this new COVID-19 world. There has been an anecdotal increase in demand for well bred, health tested, pedigree puppies despite the turmoil the world finds itself in. Not only are people wanting pedigree puppies, they are wanting health tested pedigree puppies which is encouraging to see.

A significant achievement in this last year has been agreeing to operate under license, the Kennel Club/Cambridge University Respiratory Function Grading Scheme. This well validated, scientific, rigorous scheme will allow us to qualify the level of affectedness of brachycephalic obstructive airway disease in our Pugs, Bulldogs and French Bulldogs which will not only assist with breeding decisions but also aid in the advocacy we provide for the Breeds to our external partners.

The Labrador Clubs Litter Registration Limitation (LRL) has now been in place for three years, and the Rottweiler LRL for one year. It is encouraging to see that the Staffordshire Bull Terrier breed has initiated the LRL process and we have another two breeds about to present their request for an LRL process. The LRLs are embedded in the Registration Regulations and sanctioned by setting the specific requirements of the LRL in the Registry. LRLs act to improve the health and welfare of the breed and provide an extremely valuable position to present to external regulatory and welfare group bodies.

Dogs NZ has recently been presented with a discussion document from the National Animal Welfare Advisory Committee (NAWAC) on their development of a 'Societal Cost Benefit Analysis Tool' to seek stakeholder input into its design and use. This forms the first contact regarding NAWACs scheduled work on Animals in Exhibition, Entertainment and Encounter and represents a significant body of work for Dogs New Zealand and the CHWC in the months to come.

My thanks to Lauren James, Canine Health & Welfare Administrator who has been an outstanding person for the job and made the work we do immeasurably more productive and streamlined. Also, to the Canine Health & Welfare Committee who give their time for the pursuit of canine health and welfare.

Lisa Slade – Chairperson/ Executive Member/Breeder

Dr Nicola Sill – Veterinarian/Member/Breeder

Karen McIntyre - Member/Breeder/Judge

Lynley Drummond – Member/Breeder

Pam Douglas – Member/Breeder/Judge

Jane Burke – Member/Breeder

Dr Becky Murphy BVSc BSc
Canine Health & Welfare Officer

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Junior Dog Training

Junior Dog training had another successful year all leading up to our annual Camp which was held in January 2020 in Hamilton at Narrows Park Christian Camp. This was the largest camp ever held with 75 Junior Handlers aged between four years and 19 years, complete with their own or borrowed dogs.

The campers enjoyed training twice daily in either agility or obedience and other training sessions in Rally O, Flygility, grooming, tricks, canine conditioning and others also took place throughout the five day camp. We had visiting speakers and displays including MPI Dogs, Sheep dog display from Aaron Gaitau and Scent work display from Gaye Stammers.

All campers were split into mixed aged teams with challenges and games held through the week, all working to see which team could take out the Top team Prize. Challenges included a cross country course with dogs, boomer Trail, Pool water challenge, etc. all finishing on the last night with the team Lip synch and dance challenge.

A special mention must go to Cam List who was the main co-ordinator of camp for 2020 and he is already working on Camp 2021. Thanks also need to go to all the trainers who helped out at camp, giving up their holidays and work time for the kids. A special mention must go to Anna Herzog from the UK who joined JDT camp as an instructor again for a second year.

Watching all the friendships grow and the bonds being made with dogs and their handlers really is amazing and a great experience for everyone.

There has been many fundraisers throughout the year, from stainless steel pegs, cow hooves, dog treats, vet wrap, sausage sizzles, show catering, raffles and other events all to raise money for JDT. Thank you to everyone who has bought, sold and supported JDT in any way.

Money raised from fundraising paid and helped out to make camp possible. Each camper was subsidized; plus covering the costs of the trainers, the travel subsidies for those that crossed the Cook Strait, plus all the extra camp activities.

Without fundraising camp would be unable to take place. So thank you for all the support from sponsors and individuals alike. 🐾

Ceri Tarry
Junior Dog Training Committee Chair

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Museum Trust

Once again I am pleased to be able to report on behalf of our K9 Museum. Over the past 12 months we were able to hold two All Breed Championship shows in Wellington. I would like to thank Cathie Garvey-Webb who stepped up to help over the weekend talking judges to come from Australia for free and our own New Zealand judges, EC member Steven Meredith, and former EC and Museum Trust member Maree McKenzie, both of whom paid their own airfares to show support for our Museum Trust. Thanks also to my other co EC member Donna Hailes who worked as our show secretary over the weekend, and also Bronwyn Murdoch and Dale Wilkinson. I am pleased to report that we raised just under \$3,000 for the Trust.

As previously reported Gore Kennel Association held a show in 2019 and the trust has since received \$500 from that event. Nelson Ladies was scheduled to hold a benefit show but this has had to be cancelled because of COVID-19. I am also pleased to report my own home club Marlborough Kennel Association has applied to hold a benefit show in 2021.

I reported previously that we had hoped to move our Museum in late 2019 but the roof has to be replaced at our Wellington venue. We will use the funds that are held in trust for the move once the new roof is in place.

We also have many members who would still like to see a small Museum at our Auckland venue. In fact Maree McKenzie has already donated her full range of dog figurines and cabinets to Auckland grounds for this purpose. We need to also note that any more double up on books should be sent to Auckland for the new area they have allocated for the museum.

We still are very much in need of china figurines of individual breeds to be displayed within the cabinets and as with other museums around the world a small card will be displayed with each item naming the donor.

Moving forward the K9 Museum trust will work closely with the new Wellington Management team on raising funds for our Wellington building and helping to make this once again the great venue that it has been in the past.

I would also like to thank our trustees who have supported us throughout the year: Samantha Diggins, Jan Brownlee, Lauren James, Cathy Garvey-Webb, Ted Carton, my co EC member Jill Brooker, and also Ann Dobie and Bronwyn Murdoch. The Museum is an excellent asset which we can but only improve with the membership's assistance. 🐾

Keith Brown
Museum Trust Chairperson



Obedience

Dog Obedience continues to face challenging times with membership remaining relatively static over the past year. This must be balanced though with smaller entries in Obedience Shows and Events away from local areas, largely due to costs of travel and accommodation.

Added to the situation for this year was the onset of COVID-19 which saw the cancellation of many Obedience Shows, including the 2020 NDOA, so income for Obedience Societies is likely to be a considerable concern as well as a re-establishing of themselves post COVID-19.

2020 also sees the ending of the three-year trial period in which the NDOA was hosted during the Easter period. It was subsequently decided by a considerable majority of Obedience participants that it now returns to its original calendar location of Labour weekend, which will recommence from 2021.

While the Dog Obedience Committee remains committed to determining strategies to enable Obedience to remain a strong and viable code within Dogs NZ, most of its likely success is reliant upon those who participate. This includes not only competitors, but numerous others such as trainers, caterers, club officials etc, all of whom contribute to hopefully establishing an inviting and welcoming environment. Sadly, all too often stories are shared of competitors who leave because of spur of the moment negative actions taken against them. All Obedience participants have a responsibility to ensure its ongoing viability by providing a welcoming and friendly environment in which they begin to feel an affinity for and ultimately a wish to themselves provide support to others.

Part of Dogs NZ efforts to assist Obedience Societies has been to sponsor "Train the Trainers" Seminars to provide Obedience Trainers with skills that will hopefully ultimately encourage greater enthusiasm to train others to become more skilled participants in Obedience. To date, these seminars have proven to be exceptionally popular.

Another strategy being adopted is for the mandatory requirements for some Obedience Societies to conduct Obedience Ribbon Trials, and how these are judged. By making some adjustments in this area, it is hoped to encourage greater participation and recruitment.

The two-yearly election process for the three Deputy Regional Representatives on the Dog Obedience Committee was conducted in April 2019. The following persons were all elected unopposed:

| | |
|--|----------------|
| Northern Region Deputy Representative: | Karen Magorian |
| Central Region Deputy Representative: | Sue Bingham |
| Southern Region Deputy Representative: | Ruth Thorburn |

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Canine Good Citizen

Junior Dog Training

Young Dog Showing

Junior Dog Handler

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The Central region Representative on the Rally-O subcommittee, Helen Carter, was also re-elected unopposed for a further two years.

Appreciation is expressed to all who put their names forward for nomination. Without those willing to dedicate and volunteer their time and services for the codes they are involved in, evolvement of the discipline would not be achievable. 🐾

Arend van den Bos
Dog Obedience Committee Chair



Purina Pro Plan Canine Good Citizen™

Purina Pro Plan CGC is for all dogs, of any breed or cross, and whether or not they are Dogs NZ-registered. It is designed to “Create well-mannered dogs and encourage responsible owners” and most of the exercises (in the early stages at least) concentrate on good temperament and practical skills useful in day-to-day life – and in the show ring! The exercises and requirements for CGC dogs are laid out in a manual which is available free of charge on line to Dogs NZ members, and which can be purchased for a small charge by non-members.

The Canine Good Basics programme has been taken up by a large number of clubs, including conformation clubs. It has less stringent requirements than CGC, and is not a qualification recognised by Dogs NZ. It reflects what is expected of a pet dog in a domestic training setting, and is achievable for the average pet dog owner. Like CGC, it is based on practical everyday tasks, and is an ideal introduction for any dog and handler keen to progress to CGC training. Any club interested can apply to cgc@dogsnz.org.nz for the manual and associated paperwork.

Both CGC and CGB rely on a large network of mostly volunteer trainers and volunteer assessors, along with the club volunteers who run assessments. We would like to thank them all for the tremendous amount of time they put in to these activities. It is pleasing to see conformation clubs now becoming involved in providing CGC training also.

We would also like to thank our new sponsors Purina Pro Plan for their enthusiasm and support for the program.

The number of dog/handler teams achieving CGC qualifications is down by about a third this year, as unfortunately the COVID-19 crisis caused the cancellation or postponement of a number of assessments. However, many of these are now being rescheduled, so we expect the numbers to catch up. With the lack of socialisation activities available for dogs as well as their owners during lockdown, CGC and CGB will be more important than ever in ensuring that dogs are well behaved in public and in their homes.

COVID-19 and the resulting uncertainty also caused the cancellation of the biennial CGC conference which should have been held in July. It has been rescheduled for 2021.

Finally, I would like to thank all the members of the Canine Good Citizen Committee, who have worked extremely hard to promote and advance the Purina Pro Plan Canine Good Citizen program.

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Rosemary Cleator, after many years of hard work as the chairperson, has finally taken a well-earned break from the committee. We are very grateful for her input; and for that of Yvette Coutts, Lyn Clearwater and Janice Kirk, who also stood down this year.

The committee has been: - Rachel Rae, Christine Nielsen, Irma Harris, Jan Dean; and new recruits Ann Evans and Lucy Sandford-Reed. Thank you to all of you.

I am also taking a break from the committee after twelve years. 🐾

Sue Cooper
CGC Chairperson



Scent Work

Following on from an initial introduction of Scent Work to the Dogs NZ Obedience Committee in 2018 by Central Search Dogs, and an introductory seminar Novice Container Search workshop conducted in Wellington in June 2019, considerable interest was generated in adopting this new canine discipline within Dogs NZ's scope of activities.

Initially, because it was introduced to the Dog Obedience Committee, it was to be adopted under the umbrella of this code. However, because of considerable interest shown by various Kennel Association members outside of Obedience expressed to the Dogs NZ EC, it was decided at the Dogs NZ EC meeting in July 2019 to explore the option of establishing an independent Dogs NZ Scent Work (cost neutral) Code, in the same manner as adopted by the American Kennel Club and Australian National Kennel Council.

This meant establishing a Dogs NZ Scent Work Committee to formulate a Dogs NZ Scent Work structure, including inaugurating Regulations, Training, and a myriad of other administrative tasks.

At the September 2019 Dogs NZ EC meeting, nominations were provided for a Dogs NZ Scent Work Committee which included representations from other Scent Work associations and a proposed progress and training plan. A Scent Work Committee was established, and approval given for Dogs NZ Scent Work to commence.

Prior to the ability to conduct official Dogs NZ Scent Work Trials, other than establishing various necessary administrative procedures, was the need to establish Scent Work Judges; Instructors and of course, keen participants. For this purpose, "Introduction to Dogs NZ Scent Work" training courses have been launched. COVID-19 put a temporary stop to these, but as of the end of July, there have been five such workshops (all in the South Island so far), with a total attendance of ninety-five. Another thirty-four (many from the North Island) have currently indicated a wish to also attend.

Information has been made available using the Dog World magazine and recent establishment of a web page through the Dogs NZ web site.

COVID-19 prevented the anticipated commencement of the first official Dogs NZ Scent work Trial in August 2020, but it is sincerely hoped that at least one can still be conducted this year. 🐾

Arend van den Bos
Scent Work Chairperson

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Young Dog Showing

For the first part of the 2019/2020 qualifying year our competition was very strong, with 54 children qualifying for the finals heats as at 26 March 2020.

Then as you all know we had the brakes put on us and everything stopped, with the country wide lockdown of the dreaded COVID-19 virus.

The Dogs NZ executive council has stated that due to the cancellation of our finals, which would have been held October 2020, all those children who have qualified will still remain qualified for the new qualifying year of 2020/2021.

This will mean that our final will be bigger in 2021, but it also gives extra children time to qualify.

Executive council have also granted us a name change so that there is no confusion between the two handling competitions, Junior Dog Showing and Junior Dog Handling.

At the beginning of this new qualifying period we will be now known as Young Dog Showing. This will make the competitions easier to identify.

Thank you to the numerous people who have supported us during the past year with kindly allowing children to use your dogs, without your continuing support our heats, and the finals, would not have been the success that they were.

Also thanks to all the Show managers, and All Breeds clubs, who have granted us qualifying heats, and allowed us time to work around their very busy schedules.

To all our local JDS judges who have given their time to judge our children in the local heats, and offered valuable feedback, without you, these children would not be the confident youngsters they are today.

We are all aware that the future of Dogs New Zealand is attracting new members and in particular juniors to our activities.

To be successful in achieving this there clearly needs to be collaboration between Executive Council, our dedicated volunteer group and All Breed clubs.

While outstanding work has been done to date, in the face of declining membership, more work obviously needs to be done.

In the face of adversity let's strive for a better 2020/2021 year. 🐾

Margaret Rayner
Events and Administration Coordinator





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Auckland Property Management

This past year has brought us some challenges and as with all of the NZ Dog community we have had to become flexible in our approach to how we manage the Auckland Property and the events held there. Due to COVID-19 we have lost the opportunity to venue host a number of events including the 2020 National Show Week. While this was devastating (especially the loss of income), it enabled us to think outside the box.



Working with the great IT team at Dogs NZ we ran the first official virtual show in New Zealand using the online show program. We had great support and with over 380 entries, this support and feedback through Facebook enabled us to raise some funds to cover our losses. We are for the first time ever running an Open show and will have over 200 entries for this as well. It is shaping up to be a good day out with us finally being able to hold an event at the grounds and also show support for the open show judges. We are hopeful of receiving the same support for our Benefit show to be held in October.

COVID-19 has meant that most of our maintenance plans have been deferred until next year and we have been concentrating on those we were already working on or urgent requirements. This year we have been able to give our Barn kitchens a full facelift with new flooring and paint throughout. The office in the amenities building has also had a full facelift with paint, shelving and new carpet. This room is now a very useful space for committees to utilise on their show days.

We have also reviewed our emergency lighting and are working with our Fire Control services to replace the current emergency lighting with LED lights that will last a number of years. We were finding that a number of emergency lights needed replacing each year and as these were old technology having the LED lights will be more cost effective in the long term.

Triangle Paddock – As per Graeme Cullen's report late last year the silt had built up in the drains of the Triangle Paddock and this is a resource consent issue. We have had the digger in and cleared this out.

Our major project for this coming year is the upgrade of our sewage system, this is required under our current resource consent. We have been working with Graeme Cullen to get this under way. The plan is to utilise the existing sewerage equipment and evaporation bed and potentially



adding in electronic monitoring systems that will record sewerage volumes and control discharge from the holding tank to comply with the volume limitations and maximum discharge daily levels. A submersible pump would be installed into the holding tank and this would electronically control and manage discharge volumes out to the discharge fields.

The work would be programmed to be undertaken in the Oct/Nov timeframe however resource consent would need to be applied for once we have all the necessary plans and volume information confirmed. Our estimated cost for this project is on track for a \$37,000 spend.

The Auckland grounds is an amazing venue space for Dogs NZ and I would like to take this opportunity to thank the fantastic team that we have on the Auckland Grounds committee. This is a very dedicated group of volunteers that work hard to make the AEC Venue the jewel in the crown that it is. 🐾

Christine Wood
Auckland Property Management Group Chair

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Forrester Park Management

Steven Thompson has worked with the DCC on the Forrester Park lease which has been out of date since 2017. The term of the lease has been reviewed as Dogs NZ felt that a 30 year term could be too long so a five year term with right of renewal has been signed.



The DCC has proved to be difficult to work with in regards to access to the grounds and they will no longer allow any camping on the grounds nor any vehicles parked on the grounds during shows although they will allow dog trailers to be taken onto the grounds so long as the towing vehicle is then removed. Their reasoning for this is that the vehicles take up too much space on the grounds.

A well attended meeting of more than 100 was held at Forrester Park in January to discuss the future of the venue due to it's age and the difficulties complying with the DCC's requirements. The outcome was to instigate a five year plan to relocate to a new greenfield location.

The budget took quite a large hit due to the COVID-19 lockdown. With the return of users post lockdown our income is on the rise again but it will take some time to fully recover.

Building maintenance continues to be the major focus for expenditure with the several of the essential works having been completed. The new front entrance is a big improvement. The next projects are replacement of the failing sodium lights with LED lights and some necessary electrical work.

The committee continues to work well and does a very good job of managing and maintaining the venue for the use of all Dogs NZ members and clubs in the south. Unfortunately we have had three resignations during the year and the committee is now short of two members. We are actively seeking interest from people interested in joining the Forrester Park Management Committee. I would like to acknowledge Barbara Lowen for her work as Minutes Secretary as well as Wayne Grant and Andy Reeve for their time and work while on the committee. I would like to thank all the committee for their contributions throughout the past year. 🐾

Anne McLachlan
Forrester Park Management Committee Chair

Wellington Management

Long Term Strategy and Investment

If we want to retain a large indoor dedicated dog event facility to service Dogs NZ clubs in the lower North Island and house our national office we need to undertake substantial investments in the Purina Wellington Exhibition Centre.



At the July 2020 Executive Council meeting Dogs NZ took the first step to protect the value of one of our most important assets by approving the allocation of \$500,000 from our cash reserves to replace the roof. The plan is to start the roof replacement work in December 2020 with the project completed by Easter 2021.

If we are to grow the value of the Wellington asset, create further revenue opportunities for Dogs NZ and provide more show friendly facilities for our dog events we need to continue to invest in the facility beyond the roof replacement project.

A Stage 2 programme would include a comprehensive fit-out of event facilities on the ground floor including dedicated grooming, event management, catering and museum display areas. The National Office would be relocated to the second floor which is in line with draft plans which were prepared in 2005.

A potential Stage 3 upgrade programme would address the car parking and campervan limitations of the site.

Dogs NZ will need to be pragmatic about how we pace and fund these upgrades. We will need to develop more sustainable revenue streams from non-dog activities. Our goal is to own a first class facility which is fit for purpose for dog show / training activities and is a desirable multi use facility for community hire.

Management Committee

To provide membership feedback during the upgrade projects we have established a management committee with local club representatives. The committee has provided feedback on the big picture question of "do we stay and invest or do we sell the building" and we will continue to meet as our project work starts.

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Three members of the Wellington Committee also sit on the Dogs NZ Capex Committee which advises Executive Council on major funding investments in our facilities.

Thank You

In March 2020 Brian Kell retired as caretaker. Brian was widely liked by members for his cheerful work in helping set up shows and we wish him well in retirement.

This has given us the opportunity to re-asses what new skills we need to improve the facility and we welcome Mark Nunn to the National Office team as our part-time facility manager / caretaker. Mark has extensive experience in venue operations and event management and will play an important role in driving forward the required project work to improve one of our most valuable assets.

I would like to thank the Dogs NZ Finance team, Clive Phillips and Sue Barr for their valuable work in ensuring that the venue bookings work smoothly and we remain financially viable.

I am also grateful for the support of Gary Carleton and his team from the Hutt Valley Kennel Centre in organising benefit shows. Benefit shows in support of the facility were also organised by the hard working team of volunteers lead by Carolyn Stevens, Dale Wilkinson and Bill Crawford.

The final thank you is to the team at Nestle Purina who are our naming rights sponsor. Their support is critical to the financial health of all our Dogs NZ venues and we look forward to their continued support as we upgrade the Wellington venue into a facility that we all can be proud of. 🐾

Steven Thompson
Purina Pro Plan Wellington Exhibition Centre Chair



Conference Delegates

Representing Associated Clubs

Kathleen Hardwick - (Auckland Group & Multi Breed)

Margaret Wilson - (Auckland Specialist)

Pam Douglas - (Waikato)

Sonya Sloan - Wellington Group & Multibreed and Specialist

Bronwyn Murdoch – Hawkes Bay

Steve Tate – Wanganui/New Plymouth

Bernard Fears – Canterbury Group & Multibreed and Specialist

Dianne Tyssen - Southern

Representing Obedience Clubs

Arend van den Bos (Chairperson)

Sue Howe (Northern Region)

Karen Sadler (Central Region)

Richard van den Bos (Southern Region)

Representing Agility Clubs

Fiona Hodgson (Chairperson)

Chris Richardson

Claire Smith

Emma Gregg

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Remit

Remit 1 by Dog Obedience Committee

SECTION III

AFFILIATED, ASSOCIATED AND RECOGNISED SOCIETIES

9. ASSOCIATED SPECIALIST BREED CLUBS (e)

Motion

Rule 9 (e) have the words "*NZKC Dog Obedience Regulation 2.4.1.2*" be deleted and replaced with the wording "*NZKC Dog Training Regulations 2.4.1.2*".

Rationale

Such a change will enable the current NZKC Dog Obedience Regulations to be renamed as the NZKC Dog Training Regulations which better reflects the diversity of codes embraced and administered by the NZKC Dog Obedience Committee.

SECTION IV

ANNUAL CONFERENCE OF DELEGATES AND SPECIAL GENERAL MEETINGS

15. ANNUAL CONFERENCE OF DELEGATES AND SPECIAL GENERAL MEETINGS

&

SECTION IV

CONSTITUTION AND ELECTION OF OFFICERS

20. CONSTITUTION

Motion

Rule 15 (e) (II) have the words "*New Zealand Kennel Club Obedience Committee*" be deleted and replaced with the wording "*New Zealand Kennel Club Dog Training Committee*".

Likewise, Rule 20 (d) (i) (3) have the words "*New Zealand Obedience Committee*" be deleted and replaced with the wording "*New Zealand Dog Training Committee*".

Rationale

Such a change will enable the current NZKC Dog Obedience Committee to be renamed as the NZKC Dog Training Committee which better reflects the diversity of codes embraced and administered by the NZKC Dog Obedience Committee. There appears to be considerable perception by those not involved in one of the current Obedience codes that the

NZKC Dog Obedience Committee deals only with those involved in competitive Obedience. Even among those involved in current Obedience codes, there is some lack of understanding that they are administered by the NZKC Obedience Committee. At present, the Dog Obedience Committee oversees five quite diverse codes, and there is the prospect of this increasing. A change to the title of Dog Training Committee better reflects the diversity and functioning of this committee and provides a better perception of their role.

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Recommendation

Recommendation from Kumeu Kennel Association

19.16 Disqualifications (Current)

19.16.1 A dog which is not shown in all classes in which it is entered or eligible to compete by virtue of prior awards will be disqualified from winning any prize or award at the show. A dog will not be deemed absent from a class until the class has been assembled and is about to be passed over by the Judges Steward for the judge to commence judging. At this stage any disqualification can be made, and the elevation of a lower placed dog will take effect.

19.16.1.1 (New Para)

Notwithstanding the provisions of para 19.16.1 a dog that has been awarded a Challenge Certificate may be withdrawn from further competition without the challenge certificate being withdrawn once the breed judging has been concluded.

Rationale:

Under the current regulations a challenge winning dog must continue to be shown until that dog has been beaten in competition. If the challenge winner did not compete at the group level or if that dog was beaten in the breed but still received the challenge and the BOB won the group and they did not compete, under our current regulations, the challenge would be forfeited.

This amendment would enable the exhibitor to determine at which point they withdraw their dog from competition, after BOB judging has been completed. It would also remove the requirement for RBOB challenge winners to remain for the group judging.

By winning the Challenge certificate the judge has determined that it is of sufficient merit for this award and in their opinion is the best example of that sex in the breed. At this point it has been evaluated as being worthy of this award over all of the other competitors. No dog would be penalised if it was withdrawn from competition at this point.

In today's show world we have many shows where due to the need to have back to back shows many shows have very late finishing times. This regulation change will simply allow the dogs owners to determine if they wish to remain and compete at the Group level and not forfeit their awarded challenge if they choose to not compete.

If a young dog is being shown and the owners determine it is unlikely to win at the group stage, they can elect not to show, and the Challenge certificate award would be preserved. This change would then allow the exhibitor the flexibility to determine at what point they wished to exit the competition without penalty of losing their challenge.





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President

Name: **Brian Harris**

Term: **2019–2021**

I first came to the world of dog showing in the early sixties with my parents' Pembroke Welsh Corgis. It was in the early seventies when I acquired my first Old English Sheepdog and I began to compete on a serious note. So commenced the roller coaster ride that has seen me experience all the joys and disappointments of the dog world, the highlight being of course meeting and marrying Louise.



I have served on a number of club and Dogs NZ committees including:

- Treasurer and Show Manager Supreme Show Dog Contest
- Treasurer NZ Kennel Club Southern Classic Shows, 2005 National Dog Show and chaired the organising committee for the very successful 2016 National Dog Show in Christchurch.
- President Canterbury Kennel Association.
- Chaired the Breed Standards Committee and served on the Dangerous Dogs Legislation and Strategy sub committees.
- I was instrumental in the review of the constitution that led to the Discipline rules becoming regulations.
- I worked with the NZ Sheepdog Trials Assn to recognise the NZ Huntaway.

I studied Commerce at Canterbury University and in 1985 was among the first to be admitted as a member of the Marketing Institute of New Zealand. I have a sound commercial background and this, coupled with my long standing involvement in canine matters at all levels, gives me a sound base from which I can take an active and constructive part in assisting Dogs New Zealand to rebuild for the future. It has been an honour to serve on Executive and I look forward to a positive future. 🐾



Executive Council

North Island

Name: **Jill Brooker**

Term: **2020-2022**

I have been involved in the Dog World since the early 1990's and the transition from exhibitor to committee member seemed the natural thing for me to do. I am currently Secretary and a Life Member of Auckland Kennel Council, Secretary/Treasurer of the Hound Club of Auckland, and a committee member of Basset Hound Club.

I first came on to Executive Council in 2006 and served for eight years before taking time out for family commitments. I put myself forward for re-election in 2018, and I am again putting my name forward for another term.

During the last 24 months the organisation and members have had to deal with a huge number of issues, and we have weathered the squalls that came our way. We are still facing uncertain times within the canine world and we must continue to be vigilant and pre-emptive wherever possible.

I hate the phrase, but we are entering unprecedented times, and Clubs and shows will take some time to get back to where they were, prior to the pandemic the world is experiencing.

The Council currently in place, works well together and whilst not all decisions please everyone, we work toward keeping the organisation in a position of strength. I look forward, with your support, to continuing this work. 🐾



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Name: **Stephen Meredith**

Term: **2019 -2021**

I grew up in Wales where my family had working Lurchers, Whippets, Jack Russells and Labradors. My wife and I bought a Labrador in 1980, joined the NZKC and we have both been active members in the dog world ever since.

Have been a committee member of The Labrador Club, Waitamata Gundog Club, The Terrier Club, Auckland Kennel Council, The Judges Assoc (Auck branch) and The Northern Staffordshire Bull Terrier Club.

I have held the position of President, Vice President, Treasurer, Chief Cook and Bottle Washer on all these committees. I was President of Auckland branch of the Judges Association for eight years and of AKC for the last 16 years and I was honoured with Life Membership of AKC in 1999.

I qualified as an All Breeds Judge in 2010 and was invited to be a Judges Examiner in 2013.

I became a Councillor in 2015 and have been part of our Audit and Risk committee for most of that time. I've also been involved in several dispute hearings and actively involved in running National Dog Shows in both North and South Islands.

Being an All Breeds Judge, has afforded me the opportunity to travel to other countries where I see and hear about issues that are concerning our sport. It's interesting for me to see that many other countries are facing similar challenges. I believe this creates opportunities for us all to learn from each other. Our dog world is changing – our organisation needs to be there to support our members through these changes. I'm keen to work with my fellow Councillors to support and grow our Organisation so that like-minded doggy people can enjoy it for many more years. 🐾



Name: **Steve Tate**

Term: **2020 - 2022**

Change is inevitable but in the case of Dogs NZ it is vital. In these troubled times "normal" no longer exists and we must take that into account when we look to our future. This is no time to hark back to how it used to be or have a "we've never done that before" attitude. We must be adaptable and be prepared to accept change in order to secure the future of our hobby, our passion and our club.

Over the last 12 months the EC has been in the process completing a strategic plan that would have seen us through the next five years and beyond. These plans will now require significant review as we reassess our position in the wake of the pandemic and ensuing lockdown. The road forward is not going to be an easy one and hard decisions are going to have to be made.

As someone independent of the politics of the show ring, property affiliations or discipline bias I am well placed to make decisions that are in the best interests of Dogs NZ as a whole.

I have been involved in the dog world for more than 30 years during which time I participated in all the main disciplines. While I am no longer active in the show ring anyone frequenting the Taranaki shows, or recent NDS, will have heard me organising the troops, redirecting ill-advised behaviour and assisting however and whenever required.

I look forward to the challenges that the next term will bring along with working with the rest of the EC to make decisions that will position DNZ to be able to serve its members into the foreseeable future. 🐾



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Name: **Lisa Slade**

Term: **2019 -2021**

Thank you once again for your support in the recent election. I am thrilled to be, once again, part of the Executive of Dogs NZ.

I started my journey in the competitive dog world with a breed that I connected with and saw the passion and dedication that the respective forebearers had achieved. Teaming up with my husband Martyn in the early 90s, we have enjoyed a very successful career with our Dobermanns, which in turn has also encapsulated our daughter, Cassidy into the fold. Our family own and operate a boarding kennel and cattery and I am the Projects Manager for Horowhenua District Council.

I have been and will remain a strong advocate for the purebred dog and it saddens me immensely that our love of dogs is being dictated to by far less worthy entities. Shouldn't Dogs NZ be the pinnacle of knowledge and the source of where to go for all things dog?

I believe we all need to really put skin in the game and have Executive Council members with professional skills and a willingness to get stuck in, make the hard calls, lead the education information and deliver strong support to our chosen discipline and a membership that supports their elected members in making the right choices for them. I'm fearful about where we are heading with multiple constant attacks on our chosen breeds or activities and that we are always behind trying to patch holes in a leaky vessel.

We can't afford to stand back. 🐾



South Island

Name: **Keith Brown**

Term: **2020 - 2022**

Like many others in the dog world I have been showing dogs since childhood. My late parents began showing in 1965 with Pekingese, a breed that I am still successfully involved with. My partner and I enjoy considerable success not only breeding and exhibiting, Pekingese but also American Cocker Spaniels. With Pekingese I commenced, before many others, health testing. This has become a great passion to breed healthy happy dogs for all to enjoy, I intend to help in any way to move forward in promoting our Brachycephalic breeds through good breeding programs.

I have served on a number of club committees. I am a foundation member and Patron of the Canterbury Toy Dog Society. I am also a life member of Canterbury Kennel Assn, committee member of Marlborough Kennel Assn and Chaired the 2019 National dog show in Blenheim.

My involvement with the Canterbury Judges Association, has allowed me to assist many aspiring judges to fulfil their passion to become a judge and to judge well. To share my knowledge and experience with fellow enthusiasts has been a privilege.

My passion for judging dogs has allowed me to judge in many countries around the world. Attaining my All Breeds licence was another huge personal milestone.

In my working life I was involved in sales, marketing and staff training at retail level both in New Zealand and Australia.

My continued vision is to see dog sports grow; and to encourage breeder education emphasising the need to breed not only for the best breed type but also for the health of our chosen Breeds. 🐾



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Name: **Donna Hailes**

Term: **2019 - 2021**

To say the last 12 months has been interesting is an understatement. We have all been affected with COVID-19 and the affect it has had on the world of dog showing as well as our lives in general.

For me we were in the process of starting a new chapter in our lives, selling our share in the family farm and moving to live in West Melton, doing this though COVID was interesting to say the least.

I have spent a lot of time working on the show calendar going forward into 2021 as we still have no idea when our borders may open. I hope to help as many clubs as I can get their shows up and running. We as an organisation will need to work together to make it work.

Thank you to all that support me and please do ask for help if your club needs it. 🐾



Name: **Catherine McManus**

Term: **2020 - 2022**

I have been involved in the conformation show world for the past 18 years. My partner, Mark Lawrence and I are involved with (predominately) Irish Setters and Papillons but also own and show Griffons, Gordon Setters and Australian Terriers. Other breeds have been known to join us on the odd occasion!

Currently I am Treasurer for the Canterbury Junior Kennel Society and have held this position for the past 4 years. I am also on the committee of Ashburton Kennel Association.

Outside dog showing I am an Associate Chartered Accountant and work for an Engineering firm in Rakaia. I have participated on many boards and committees for schools and sports clubs. We own a lifestyle block in rural Ashburton which keeps us both busy outside of dog shows. When there is any down time, we generally find our way to Christchurch to visit one (or more) of our children or new grandchild.

As an Executive Councillor I believe I have a subset of skills in the managerial, fiscal and operational areas which can make a positive difference to the direction of Dogs NZ. I will strive to drive equality, positive change and forward thinking. It is my concern that as an entity we are so focussed on 'falling' numbers in our sport that we will miss the opportunity to capitalise on what is working well – we need to look forward, not be forever gazing backwards at what it 'used to be like'. 🐾



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Name: **Trina Nichols**

Term: **2020 - 2021**

The journey into the dog world for me began in 2004 when we brought our daughter her first show dog. From that point on I was hooked. Being a relatively newcomer to the dog world there is still so much to learn, however what I bring with me is passion, drive, fresh new ideas and a straight-forward approach.



I am the current President of the Marlborough Kennel Association, and was the treasurer for the 2019 Nationals held in Marlborough.

Married to Gavin for 29 years, we have two adult children and two beautiful grandsons. I am self-employed as a sales agent with Harcourts. Prior to this I worked for some 25 plus years in retail and commercial sectors of the banking industry. Gavin and I also operate a small transport company.

It is my belief that to continue to be successful and start to grow our interest again we need change, this means thinking outside the square, embracing change and encouraging new people. 🐾



Executive Council

Obedience

Name: **Arend van den Bos**

Place: **Christchurch**

Term: **2019-2021**



I have been involved predominantly in the Obedience sectors for almost thirty years. During this time, I had been frequently guided into not only participating as a competitor and judge, but also consistently involved in the political arena.

There never seemed to be a shortage of, often controversial, quandaries that required attention, and needing what was felt at times, a potentially sacrificial advocate. Nevertheless, up till my appointment as Dog Obedience Chairperson in 2019, I served for eleven years as the Southern Region's Obedience Representative for all but one year.

Being a recent appointee to the Dogs NZ Executive Council, has meant tackling an exceptionally steep learning curve during which I have also been required to develop a number of new skills as well as considerably more responsibilities. I am very much indebted however for the support and guidance shown me over the past year by other members of the EC.

The onset of COVID-19 had made it very difficult to fully pursue a number of tasks originally set down for accomplishing in 2020, and 2021 now becomes the revised target for those goals not yet reached, as well as the addition of many new tasks ahead. This is not to say that nothing had been accomplished, just not as much as wished for.

I am also indebted to the support given me over the past year by the Obedience community and remain committed to being your representative on the Dogs NZ Executive Council. 🐾

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Name: **Fiona Hodgson**

Place: **Hastings**

Term: **2018–2020**

Having joined the NZKC in 1987 so I could show my Rottie, I started in Obedience in 1988, Agility in 1989 and in the breed ring with most of the dogs I have had.



I joined the Agility judges panel in 1997 and I have been lucky enough to enjoy great appointments both in NZ and Australia. Highlights have included the Canberra Royal, NSW Spring Fair and State finals a few times and the Aussie Nationals as well as multiple Nationals and NZDAC/NDTA appointments in NZ.

I've always been interested in the governance of agility and was part of the Agility working group and the formation of the Agility committee in 2007. This same year some of us took our dogs to the Australian Agility Nationals in Adelaide and laid the foundations for the regular trek across the ditch which now occurs.

In real life I am the Service Manager for the NZ produced product line of a multi-national company. It certainly gives me experience in many different aspects of business – some of which are relevant to the dog world.

Having now served on EC for 18 months I have been on the staff sub-committee and have been involved in writing changes for the showing of neuters and the dogs on report. Having worked on several mini-projects with Clint, his loss in April hit pretty hard at a time when we were all isolated in our own little worlds. So desperately sad. 🐾



2020/2021

Fees and Show Levies

Consumer Price Index change for the year to 31 March 2020 was 2.5% rounded to nearest 50 cents.

Membership Fees

| | |
|------------------------------------|---------------------|
| Affiliated Societies..... | \$219.00 (incl GST) |
| Associated Clubs..... | \$146.00 (incl GST) |
| Recognised Clubs..... | \$50.50 (incl GST) |
| Individual Membership..... | \$32.50 (incl GST) |
| (includes 2nd member in household) | |
| Joining | \$22.50 (incl GST) |
| NZYKC..... | \$26.50 (incl GST) |

Renewal

| | |
|-----------------------|--------------------|
| Membership–NZYKC..... | \$20.50 (incl GST) |
|-----------------------|--------------------|

Rule 8A.3

| | |
|---------------|--------------------|
| Gazette | \$50.50 (incl GST) |
|---------------|--------------------|

Show Levies

| | |
|--|---------------------------------|
| Championship Rate I..... | \$1.90 per entry/dog (plus GST) |
| (over 250 entries for Breed/Obedience, over 250 dogs for agility) | |
| Championship Rate II..... | \$0.95 per entry/dog (plus GST) |
| (first 250 entries for Breed/Obedience first 250 dogs for agility) | |
| Open Shows..... | \$0.50 per entry (plus GST) |

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Discussion Paper

Social Media Policy & Dispute Resolution

Background

In November 2019 meeting Executive Council asked the Director Secretary to develop the following detailed amendments to the Social Media Conduct and Discipline & Settlement of Disputes Regulations to provide "greater teeth" to our enforcement of the Social Media Code of Conduct.

In June 2020 the Director Secretary presented a number of recommendations to Executive Council to update and strengthen the current enforcement of the Social Media Code of Conduct. The Executive Council discussed the proposals and agreed they are not prepared in the current climate of membership disputes to make a decision on strengthening the Social Media Code of Conduct with recommended changes to the Disputes Regulations.

Executive Council requested that the Director Secretary prepare a discussion paper for member feedback via Dog World submissions before ACOD where it will be presented for a decision by delegates.

Discussion Paper

The handling of social media complaints and disputes places a considerable cost in time and money on the National Office. We would on average receive two to three complaints per week about member's behavior on social media. Dealing with these complaints is equivalent to one full office staff work day per week.

If the social media dispute becomes a formal complaint then the time and resources devoted by Dogs NZ to resolve the issue increases dramatically. Any formal complaint will include the following procedure:

- ↓ Director Secretary receives Complaint
- ↓ Dogs NZ President determines if prima facie case for further investigation
- ↓ Chair of Disputes Committee either makes a ruling on the complaint or calls for a full hearing of the complaint.
- ↓ Full Hearing by Disputes Committee
- ↓ Written decision back to Director Secretary with recommendation to EC
- ↓ Any decision/penalties ratified by EC communicated back to both parties by Director Secretary
- ↓ Parties have 28 day right of appeal on decision to EC Judicial Review Committee
- ↓ Any Appeal is reviewed by Judicial Review Committee



↓ Judicial Review Committee final ruling to parties

Dogs NZ members have a choice regarding social media behavior and disputes.

- We can either decide that policing social media is not a core business of Dogs NZ and that any disputes regarding social media behavior between members is best resolved in the civil courts.
- Or we can decide that there should be a minimum code of behavior for Dogs NZ members on Social Media and it should be enforceable by our Disputes Regulations.

If it is the view of members that policing social media is not any business of Dogs NZ then we will withdraw the Social Media Code of Conduct and only take steps under Disputes Regulations to protect staff from harassment or abuse.

If members still wish to have a minimum code of behavior for Dogs NZ members on Social Media then we need to be prepared to make the following proposed changes to our Social Media Code of Conduct and Disputes Regulations.

Proposal One

- Proposal that we adopt the changes outlined in the attached Dogs NZ Social Media Code of Conduct document which further define what is social media and what constitutes acceptable / unacceptable behavior.

Proposal Two

- Proposed Changes to the Disputes Regulations

2. Grounds for complaints

- (a) A complaint may be laid against any member or society who:
 - (X) Is in breach of the NZKC/Dogs NZ Social Media Code of Conduct

3. Laying a complaint

- (c) Complaints must be in writing and set out
 - (ix) Contain an actual copy of the post (i.e. screen shot) if it relates to a breach of the Social Media Code of Conduct.

9. Penalties

- (a) The penalties that may be imposed under these Regulations include all or any of the following:
 - (xv) If found in breach of Social Media Code of Conduct the imposition of a fine of \$200 may be fixed, payable to the New Zealand Kennel Club.

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Dogs New Zealand (Dogs NZ) Social Media Code of Conduct (Draft June 2020)

Recommended updates to the Social Media Code of Conduct approved at the 25/26 November, 2017 Executive Council meeting and effective from the date of publication of the February, 2018 edition of the Dog World.

Purpose

This Code of Conduct is intended to provide members or employees of Dogs NZ with clarity on the constructive and appropriate use of social media platforms to achieve Dogs NZ objective of being recognised as leaders in running dog sports and competitions, breeding healthy dogs and training well-mannered dogs.

What is Social Media?

Social media has become an integral part of day to day communication for individuals as well as businesses.

Social media is defined as the social interaction among people in which they create, share or exchange information and ideas in virtual communities and networks.

Social media is the variety of online communications services dedicated to community-based input, interaction, collaboration and content-sharing. It includes, but is not limited to:

- Social networking sites – for example Facebook, Twitter, MySpace, Pinterest, LinkedIn;
- Video and photo sharing websites and applications – for example Flickr, Instagram, YouTube, Tumblr;
- Blogs, including corporate blogs and personal blogs – for example SharePoint;
- Blogs hosted by media outlets – for example comments or ‘your say’ feature;
- Micro-blogging – for example Twitter;
- Wiki’s and online collaborations – for example Wikipedia;
- Forums, discussion boards and Groups – for example Google Groups, Facebook Groups, Whirlpool;
- VOD and podcasting – for example SoundCloud;

What constitutes ethical behaviour can be somewhat ambiguous when engaging in social forums, however Dogs NZ believes its members should uphold the highest ethical standards displaying respect, honesty and integrity.



This Social Media Code of Conduct aims to provide guidelines on best practice behaviour when using social media **and applies to all members and employees of Dogs NZ.**

Guidelines

Whenever Dogs NZ members and employees are interacting on Social Media, whether in an official or personal capacity, the following guiding principles must be followed at all times in any interaction concerning the canine community:

- Abide by the Dogs NZ Rules, Regulations and its Codes;
- They must act in a way which falls within the community expectations of good and appropriate manners;
- Be reasonable and respectful to Dogs NZ or affiliates, Dogs NZ staff, its members or members of other Dogs NZ affiliates of bodies such as judges.
- Act in a manner that is consistent with good community expectations
- Must not criticise, disparage or make derogatory or negative comments about Dogs NZ, its staff members, members or affiliates, or any domestic or international Judges, either expressly or implicitly;
- Be reasonable and respectful; Do not harass, bully or intimidate, nor create a perception of harassment, bullying or intimidation towards any person or organisation. Do not utilise abusive, profane, obscene or sexually explicit language or material;
- They must not make negative or adverse comments about any person on the basis of their race, religion or sexual preference;
- They must not make derogatory or negative comments pertaining to the dogs of another member of Dogs NZ or any of its affiliates, or create such comment that would be perceived as being derogatory or negative against dogs of another member of Dogs NZ or any of its affiliates;

The same values that apply in the real world also apply in the virtual world and in social media exchanges.

Despite the seemingly unregulated nature of social media, the law is applicable to online content. Postings online (and similarly in email or text messages) are subject to the law in areas such as defamation, racial discrimination, intimidation and bullying.

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Breach of the Social Media Code of Conduct

Dogs NZ takes compliance with this code seriously. Where members believe that behaviour is in breach of our Rules, Regulations or Codes and it is reported i.e. a formal complaint is laid under the Dogs NZ Discipline and Settlement of Disputes Regulations, disciplinary processes may be initiated by Dogs NZ. Where proven, either formal warnings or other penalties may apply. If the breach is of a serious nature the offending members may be considered liable under NZ law.

This code has been developed to provide guidance for Dogs NZ members. Any members who are unsure of their rights, liabilities or actions online and seek clarification should contact the Director Secretary.

** Text in red is proposed change*









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YOU CAN.



Colostrum
boosts immunity



Nourishes brain and
vision development



Protects from
digestive upsets



Easy to digest
gentle formula

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New Zealand Kennel Club (Inc) Yearbook 2019/2020

President

Mr Brian Harris

Director/Secretary

Mr Steven Thompson

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CLINTON HOEBEN (Deceased)

KAREN MCINTYRE*

PAUL ROBINSON BEM*



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Email for the committee: nzkcac@gmail.com

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CLAIRE SMITH - Richmond. Ph: 021 841 051 Email: claire.smith@outlook.co.nz

PHIL JOHNSON - Rangiora. Ph: 027 447 4123 Email: phil.johnsonac@gmail.com

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RUTH THORBURN - Southern Deputy, Rangiora. Ph: (03) 313-1329, 027 478 8773. Email: ruththorburn@xtra.co.nz

*Partial year served

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NZ Dog Judges Association

Mr Ray Greer (Chairperson)

Dogs NZ Exhibition Centre

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Mrs Anne McLachlan – Dunedin

Mrs Christine Wood – Auckland

Mr Steven Thompson – Wellington

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R C Ruffe-Thomas

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M J Dickey, C Evans, R E Gaskin, R Gibb, J Giles, R Giles, J James, M James, R S Little, K May, V May, D Murray, A R Ross, R C Ruffe-Thomas & K A Sutherland

Acting President

D Richardson

Executive North Island

W Jellyman, R Cox, J Payton

Executive South Island

B Johnsen, D Richardson, P O'Neill

Secretary

L Heal



PRESIDENTS AND SECRETARIES

The following is a list of those who have acted as President and Secretary since the New Zealand Kennel Club was founded in 1886.

| Presidents | Secretaries |
|---------------------------------|--------------------------------------|
| F J Kimbell1886 | T H Richley 1886 |
| Dr Cahill1890 | A Cook 1890 |
| M McLean1899 | Clifford Braham1899 |
| W R Morris1901 | J Osborne-Lilly1900 |
| R E Bannister1902 | R P Hood1902 |
| Dr Faulke1904 | H E Dovey1903 |
| Paul Hunter1905 | P H Smith1911 |
| Arthur Morten1927 | T F Hollis1922 |
| Dr A C McKillip1928 | A J Harrison1926 |
| Norman Wade1931 | S H Rastall1928 |
| Douglas T Sinclair1944 | Geo Hunt1942 |
| M K McDermott1951 | Gordon Tait1944 |
| H Stewart Lusk1962 | E A M Ainslie1952 |
| Maurice Russell1969 | Wing Cmdr E B Waters1962 |
| T Ross Rusbridge1975 | D A Hatt1963 |
| H Stewart Lusk QC1975 | |
| Barry G Catton1981 | Director/Secretaries |
| Dr Colin A Tourelle1983 | Col J Harvey MBE1968 |
| Malcolm P Banks1990 | Mr M P Banks, BCom,ABA,ACES ..1979 |
| Shona Prebble1998 | Mr G R Mills, LLB, Dip Mgt1986 |
| Ray Greer.....2000 | Mr G R Kerr2005 |
| Lesley Chalmers.....2005 | Mrs C A Begg (acting)2006 |
| John Perfect2006 | Mr B Priest2007 |
| Owen Dance2011 | Mrs P J Dance (acting)2009 |
| (MPP Dip Pol St Diplog (UK)) | Mr R Brown,.....2010 |
| Clyde Rogers BA LLB FNZIM..2014 | Mr P A Dunne.....2012 |
| Nigel Trainor.....2016 | Mr S Thompson2018 |
| Brian Harris.....2019 | |

REGISTER

The following is a list of Societies Affiliated to the New Zealand Kennel Club (Inc):

| | |
|--|--------------|
| Ashburton Kennel Association | Ashburton |
| Auckland Kennel Council | Auckland |
| Bay Of Islands Canine Association..... | Kerikeri |
| Buller Kennel Association | Westport |
| Cambridge Kennel Association | Cambridge |
| Canterbury Kennel Association | Christchurch |
| Canterbury Ladies Kennel Association | Christchurch |
| Central Hawkes Bay Kennel Society | Otane |
| East Coast Ladies Kennel Association..... | Hawkes Bay |

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| | |
|--|------------------|
| Eastern Bay of Plenty Kennel Association | Whakatane |
| Franklin Kennel Association | Pukekohe |
| Geraldine County Kennel Association | Temuka |
| Gore & District Kennel Association | Gore |
| Hamilton Kennel Association | Hamilton |
| Hauraki Canine Association | Paeroa |
| Hawkes Bay Kennel Association | Hastings |
| Hibiscus Coast Kennel Association | Hibiscus Coast |
| Horowhenua Kennel Association | Levin |
| Huntly & District Kennel Association | Huntly |
| Hutt Valley Kennel Centre | Lower Hutt |
| Kapi-Mana Kennel Society | Paraparaumu |
| Kumeu Kennel Association | Kumeu |
| Ladies Kennel Association | Auckland |
| Manawatu Kennel Association | Palmerston North |
| Marlborough Kennel Association | Blenheim |
| Napier Kennel Centre | Napier |
| Nelson District Kennel Association | Nelson |
| Nelson Ladies Kennel Association | Nelson |
| New Plymouth Kennel Centre | New Plymouth |
| North Canterbury Kennel Association | Kaiaipoi |
| North Harbour Kennel Association | Auckland |
| North Otago Kennel Association | Oamaru |
| Otago Kennel Association | Dunedin |
| Pencarrow Kennel Association | Wainuiomata |
| Rotorua Kennel Association | Rotorua |
| Ruahine Kennel Association | Dannevirke |
| South Canterbury Kennel Society | Timaru |
| South Taranaki Kennel Centre | Stratford |
| Southern Ladies Kennel Association | Dunedin |
| Southland Kennel Association | Invercargill |
| Taupo Kennel Association | Taupo |
| Tauranga Kennel Association | Tauranga |
| The Plains Kennel Association | Canterbury |
| Tokoroa Canine Association | Tokoroa |
| Upper Hutt Kennel Association | Upper Hutt |
| Waikouaiti Kennel Association | Dunedin |
| Waimakariri Kennel Association | Christchurch |
| Waimate Kennel Society | Waimate |
| Wairarapa Kennel Association | Masterton |
| Wairoa Kennel Association | Wairoa |
| Wanganui Kennel Society | Wanganui |
| Wellington Kennel Centre | Wellington |
| Wellington Ladies Kennel Association | Wellington |
| West Coast Kennel Association | Totara Flat |

Table of Statistics of Breeds Registered in the Year

1 JANUARY 2019 - 31 DECEMBER 2019

| 2018 | 2019 | Breed | Litters Registered | |
|------|------|----------------------------------|--------------------|-----|
| 1 | 1 | Labrador Retriever | 107 | 738 |
| 2 | 2 | Staffordshire Bull Terrier | 100 | 553 |
| 5 | 3 | Border Collie | 81 | 515 |
| 3 | 4 | German Shepherd Dog (Stock Coat) | 78 | 456 |
| 4 | 5 | Bulldog | 66 | 347 |
| 6 | 6 | French Bulldog | 73 | 291 |
| 7 | 7 | Golden Retriever | 41 | 287 |
| 9 | 8 | Schnauzer (Miniature) | 56 | 281 |
| 13 | 9 | Cavalier King Charles Spaniel | 53 | 254 |
| 12 | 10 | Rottweiler | 22 | 189 |
| 10 | 11 | German Shorthaired Pointer | 23 | 174 |
| 16 | 12 | Cocker Spaniel | 27 | 134 |
| 17 | 13 | Pug | 38 | 131 |
| 32= | 14 | English Springer Spaniel | 20 | 128 |
| 20 | 15= | Border Terrier | 34 | 114 |
| 42= | 15= | Swedish Vallhund | 16 | 114 |
| 14 | 16 | Hungarian Vizsla | 19 | 112 |
| 25 | 17= | Japanese Spitz | 26 | 104 |
| 39 | 17= | Jack Russell Terrier | 21 | 104 |
| 19 | 18= | Beagle | 17 | 103 |
| 21 | 18= | Chihuahua (Long Coat) | 34 | 103 |
| 11 | 19 | Boxer | 18 | 95 |
| 38 | 20 | Boston Terrier | 21 | 86 |
| 26 | 21= | Whippet | 11 | 84 |
| 27 | 21= | Cairn Terrier | 24 | 84 |
| 30 | 22 | Bernese Mountain Dog | 15 | 81 |
| 46= | 23 | American Staffordshire Terrier | 10 | 77 |
| 41= | 24 | Bichon Frise | 27 | 74 |
| 28 | 25 | Welsh Corgi (Pembroke) | 19 | 73 |
| 15 | 26= | Rhodesian Ridgeback | 11 | 69 |
| 18 | 26= | Poodle (Miniature) | 19 | 69 |
| 43 | 27 | Collie (Rough) | 10 | 68 |
| 22 | 28 | Samoyed | 14 | 66 |
| 8 | 29= | Dobermann | 8 | 63 |
| 33 | 29= | Bullmastiff | 10 | 63 |
| 40 | 30 | Shih Tzu | 17 | 62 |

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Hound Racing



| 2018 | 2019 | Breed | Litters Registered | |
|------|------|----------------------------------|--------------------|----|
| 23 | 31= | Pointer | 9 | 61 |
| 24 | 31= | Leonberger | 11 | 61 |
| 32= | 31= | Griffon Bruxellois | 34 | 61 |
| 44 | 32= | Lowchen | 15 | 57 |
| 47= | 32= | Poodle (Standard) | 10 | 57 |
| 29 | 33 | German Shepherd Dog (Long Stock) | 5 | 56 |
| 36 | 34= | Italian Corso Dog | 8 | 50 |
| 55= | 34= | Welsh Springer Spaniel | 3 | 50 |
| 31= | 35 | Weimaraner | 8 | 49 |
| 50 | 36 | Scottish Terrier | 12 | 48 |
| 47= | 37= | Australian Terrier | 9 | 46 |
| 48 | 37= | Dachshund (Min. Long Haired) | 16 | 46 |
| 49= | 38= | Dalmatian | 6 | 45 |
| 58= | 38= | White Swiss Shepherd Dog | 10 | 45 |
| 51= | 39 | Yorkshire Terrier | 13 | 41 |
| 47= | 40 | Shetland Sheepdog | 13 | 40 |
| 41= | 41 | Lagotto Romagnolo | 5 | 39 |
| 37= | 42= | Tibetan Spaniel | 11 | 36 |
| 68= | 42= | West Highland White Terrier | 7 | 36 |
| 64= | 43 | Chinese Crested Dog | 7 | 34 |
| 70= | 44 | Dogue De Bordeaux | 3 | 33 |
| 34 | 45= | Airedale Terrier | 4 | 32 |
| 61= | 45= | Papillon | 11 | 32 |
| 60= | 46= | Great Dane | 6 | 31 |
| 63= | 46= | Basset Hound | 7 | 31 |
| 64= | 46= | Welsh Corgi (Cardigan) | 5 | 31 |
| 54= | 47= | Italian Greyhound | 13 | 30 |
| 54= | 47= | Norwich Terrier | 8 | 30 |
| 55= | 48= | Poodle (Toy) | 13 | 29 |
| 57 | 48= | German Wirehaired Pointer | 4 | 29 |
| 31= | 49= | Siberian Husky | 8 | 28 |
| 60= | 49= | St Bernard | 3 | 28 |
| 53= | 50= | Soft Coated Wheaten Terrier | 3 | 27 |
| 63= | 50= | Pomeranian | 18 | 27 |
| 56 | 51 | Irish Terrier | 4 | 26 |
| 51= | 52= | Fox Terrier (Wire) | 7 | 25 |
| 55= | 52= | Dachshund (Smooth Haired) | 3 | 25 |
| 66 | 52= | Curly Coated Retriever | 3 | 25 |
| 79= | 53 | Belgian Shepherd (Malinois) | 4 | 23 |
| 59 | 54= | Dachshund (Min. Smooth Haired) | 10 | 21 |
| 71= | 54= | German Spitz (Mittel) | 6 | 21 |
| 73= | 54= | English Setter | 2 | 21 |
| 49= | 55= | Australian Kelpie | 4 | 20 |
| 62= | 55= | Chihuahua (Smooth Coat) | 11 | 20 |



| 2018 | 2019 | Breed | Litters | Registered |
|------|------|------------------------------|---------|------------|
| 71= | 55= | Basset Fauve De Bretagne | 1 | 20 |
| 71= | 55= | Havanese | 6 | 20 |
| 60= | 56= | Chow Chow | 7 | 19 |
| 60= | 56= | Schipperke | 6 | 19 |
| 82= | 56= | Deerhound | 2 | 19 |
| 81= | 57= | Bearded Collie | 2 | 18 |
| 81= | 57= | Shiba Inu | 5 | 18 |
| 53= | 58= | Schnauzer | 3 | 17 |
| 70= | 58= | Borzoi | 2 | 17 |
| 78= | 58= | Basenji | 4 | 17 |
| 79= | 58= | Cesky Fousek | 2 | 17 |
| 80= | 58= | Lhasa Apso | 4 | 17 |
| 52 | 59= | Briard | 3 | 16 |
| 69= | 59= | Mastiff | 3 | 16 |
| 72= | 60= | Alaskan Malamute | 2 | 15 |
| 73= | 60= | Dachshund (Min. Wire Haired) | 4 | 15 |
| 74= | 60= | Parson Russell Terrier | 3 | 15 |
| 79= | 60= | Chesapeake Bay Retriever | 4 | 15 |
| 79= | 60= | Flat-Coated Retriever | 1 | 15 |
| 64= | 61 | Irish Wolfhound | 1 | 14 |
| 62= | 62= | Lakeland Terrier | 1 | 13 |
| 70= | 62= | Keeshond | 3 | 13 |
| 42= | 63= | Fox Terrier (Smooth) | 4 | 12 |
| 45 | 63= | Newfoundland | 2 | 12 |
| 46= | 63= | Neapolitan Mastiff | 2 | 12 |
| 37= | 64= | Bull Terrier | 5 | 11 |
| 71= | 64= | Finnish Spitz | 3 | 11 |
| 76= | 64= | Pekingese | 4 | 11 |
| 69= | 65= | Japanese Chin | 2 | 10 |
| 74= | 65= | Maltese | 6 | 10 |
| 35 | 66= | Australian Shepherd | 0 | 9 |
| 55= | 66= | Gordon Setter | 1 | 9 |
| 65 | 66= | Brittany | 3 | 9 |
| 72= | 66= | Bull Terrier (Miniature) | 1 | 9 |
| 58= | 67= | Maremma Sheepdog | 3 | 8 |
| 61= | 67= | Dachshund (Long Haired) | 1 | 8 |
| 73= | 67= | Irish Setter | 1 | 8 |
| 77 | 67= | Affenpinscher | 4 | 8 |
| 80= | 67= | Akita | 0 | 8 |
| 76= | 68= | Australian Cattle Dog | 1 | 7 |
| 81= | 68= | Schnauzer (Giant) | 2 | 7 |
| 82= | 68= | Irish Water Spaniel | 1 | 7 |
| 74= | 69= | Portuguese Water Dog | 2 | 6 |
| 78= | 69= | Old English Sheepdog | 1 | 6 |

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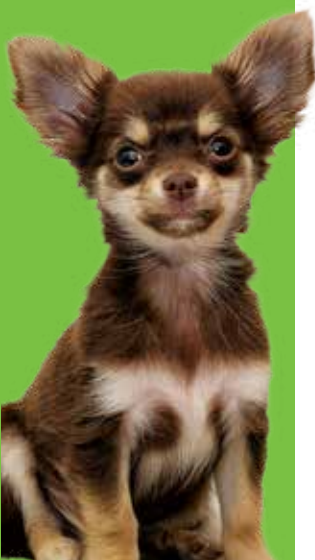
Gundogs

Hound Racing

| 2018 | 2019 | Breed | Litters Registered | |
|------|------|---------------------------------|--------------------|---|
| 79= | 69= | Manchester Terrier | 1 | 6 |
| 82= | 69= | Bedlington Terrier | 1 | 6 |
| 62= | 70= | Tibetan Terrier | 1 | 5 |
| 70= | 70= | Miniature Pinscher | 1 | 5 |
| 78= | 70= | Shar Pei | 1 | 5 |
| 82= | 70= | Hungarian Wire Haired Vizsla | 1 | 5 |
| 82= | 70= | Miniature American Shepherd | 0 | 5 |
| 82= | 70= | Petit Basset Griffon Vendeen | 2 | 5 |
| 69= | 71= | King Charles Spaniel | 2 | 4 |
| 74= | 71= | Anatolian Shepherd Dog | 1 | 4 |
| 80= | 71= | Japanese Akita | 1 | 4 |
| 81= | 71= | Afghan Hound | 1 | 4 |
| 81= | 71= | Black Russian Terrier | 3 | 4 |
| 82= | 71= | Norwegian Elkhound | 0 | 4 |
| 74= | 72= | American Cocker Spaniel | 0 | 3 |
| 76= | 72= | Australian Silky Terrier | 2 | 3 |
| 78= | 72= | Belgian Shepherd (Groenendael) | 1 | 3 |
| 81= | 72= | Skye Terrier | 0 | 3 |
| 62= | 73= | Bracco Italiano | 0 | 2 |
| 71= | 73= | Large Munsterlander | 1 | 2 |
| 68= | 74= | Bouvier Des Flandres | 0 | 1 |
| 72= | 74= | Kerry Blue Terrier | 0 | 1 |
| 74= | 74= | Clumber Spaniel | 0 | 1 |
| 75 | 74= | Dachshund (Wire Haired) | 0 | 1 |
| 80= | 74= | Collie (Smooth) | 0 | 1 |
| 81= | 74= | Tibetan Mastiff | 0 | 1 |
| 81= | 74= | Welsh Terrier | 0 | 1 |
| 82= | 74= | Greyhound | 0 | 1 |
| 82= | 74= | Italian Spinone | 0 | 1 |
| 82= | 74= | Pyrenean Sheepdog - Long Haired | 0 | 1 |
| 82= | 74= | Sealyham Terrier | 0 | 1 |

Number Of Breeds Listed**1696****8605*****These figures are based on a financial year 1 April 2019- 31 March 2020***

| | |
|---|------|
| Total Number of Litters | 1674 |
| Total number of Imported dogs on Dogs NZ Register | 326 |
| Total Number of Dogs Registered | 8421 |





WHAT IF
YOU COULD ENRICH
THE LIFE OF YOUR DOG
THROUGH THE **POWER**
OF NUTRITION?

YOU CAN.



Provides all the nutrients
your lactating bitch needs
to nourish strong puppies



Formulated to aid
rapid muscle
recovery



Helps support healthy joints
through a lean body condition
for your dog's active lifestyle



Contains high
quality chicken

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Accredited
Breeders

Canine Good
Citizen

Junior Dog
Training

Young Dog
Showing

Junior Dog
Handler

Dog Shows

Sled Dogs

Agility

Working Trials

Scent Work

Canine Health

Search Dogs

Obedience

Gundogs

Hound Racing



New Zealand Kennel Club
now trading as Dogs New Zealand

Financial Statements

For the year ended 31 March 2020



New Zealand Kennel Club
Financial Statements
For the year ended 31 March 2020

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New Zealand Kennel Club

Entity Information

The New Zealand Kennel Club was established in 1886. It exists primarily as an organisation of dog owners which gives it collective bargaining power and a single voice to Government, the general public and other interest groups on behalf of dog breeders, dog owners, Kennel Clubs and other associated societies in the canine world.

It maintains a database which traces the genealogy and pedigree of New Zealand Dogs as well as progression of sports and activities associated with Canines. (Breed Clubs, Obedience, Agility, Working Trials, Canine Good Citizen™, New Zealand Young Kennel Club and others).

The New Zealand Kennel Club is an organisation that operates at two levels.

- **Affiliated Societies**

From its inception in 1886, the New Zealand Kennel Club was an association of societies and still is today. There are 305 societies affiliated to, associated with and recognised by NZKC. All New Zealand Kennel Club member societies are required to have written constitutions.

As a member of the New Zealand Kennel Club a society is restricted to act only as permitted by the New Zealand Kennel Club Rules and Regulations and the club's status pursuant to those rules and regulations. It is restricted to do those things only permitted by its constitution and the laws of the country.

- **Individual Membership**

Individual membership allows a member, among other things, to register a dog with NZKC, enter a dog in a show or competition, be a delegate to the Annual Conference, and hold executive office in any Affiliated or Associated Society.

Governance

NZKC holds an annual conference of delegates. This gathering, attended by delegates from throughout the country elects a governing council to run the affairs of the body. It gives policy direction for the following year, approves accounts and sets membership fees.

The Executive Council

The Executive Council meets six times a year to consider business. The day to day running of the Society is delegated to the administrative staff, headed by the Directory Secretary. Administration deals mainly with the finance, register, membership matters, the NZ Dog World and the website.

Funding

Funding is provided primarily from individual membership subscriptions, fees for registration of dogs, sponsorship and levies from club shows.



Independent Auditor's Report

To the Executive Council of New Zealand Kennel Club Incorporated

Opinion

We have audited the financial information in the accompanying financial statements of New Zealand Kennel Club Incorporated (the 'Club'), which comprises the statement of financial position as at 31 March 2020, and the statement of financial performance, statement of movements in equity and statement of cash flows for the year then ended, and the statement of accounting policies and other explanatory information in notes 1 to 14.

In our opinion, the financial information in the financial Statement presents fairly, in all material respects, the financial position of the Club as at 31 March 2020 and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-for-Profit) issued by the New Zealand Accounting Standards Board ('PBE SFR – A (NFP)').

Basis for opinion

We conducted our audit of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the financial information in the financial statement in accordance with International Standards on Auditing ('ISAs') and International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statement* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Club in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants*, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Other than in our capacity as auditor, we have no relationship with or interests in the Club, except that partners and employees of our firm deal with the Club on normal terms within the ordinary course of trading activities of the business of the Club.

Other information

The Executive Council is responsible on behalf of the Club for the other information. The other information comprises the Club information on page 3, and the statement of service performance on page 17, that accompanies the financial information included in the financial statement and the audit report.

Our opinion on the financial statement does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and consider whether it is materially inconsistent with the financial statement or our knowledge obtained in the audit or otherwise appears to be materially misstated. If so, we are required to report that fact. We have nothing to report in this regard.

Executive Council's responsibilities for the Financial Statement

The Executive Council is responsible on behalf of the Club for:

- the preparation and fair presentation of the financial statement on behalf of the Club in accordance with PBE SFR – A (NFP), and
- for such internal control as the Executive Council determine is necessary to enable the preparation of a financial statement that is free from material misstatement, whether due to fraud or error.

In preparing the financial statement, the Executive Council is responsible on behalf of the Club for assessing the Club's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless



the Executive Council either intends to liquidate the Club or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statement

Our objectives are to obtain reasonable assurance about whether the financial information in the financial statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial statement.

As part of an audit in accordance with ISAs and ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial information in the financial statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Club's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Executive Council.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Executive Council and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Club's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Club to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial information in the financial statement, including the disclosures, and whether the financial information in the financial statement represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Executive Council regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Restriction on use

This report is made solely to the Executive Council, as a body. Our audit has been undertaken so that we might state to the Executive Council those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Executive Council as a body, for our audit work, for this report, or for the opinions we have formed.

Deloitte Limited

Wellington, New Zealand
25 July 2020

New Zealand Kennel Club
Statement of Financial Performance
For the year ended 31 March 2020

| | | <u>2020</u> | <u>2019</u> |
|--|---------------|------------------|------------------|
| | | \$ | \$ |
| Income | | | |
| National Office - Service Fees | | 449,376 | 484,962 |
| National Office - Fees and Subscriptions | | 328,236 | 333,400 |
| National Office - Other Income | | 190,241 | 163,168 |
| NZ Dog World - Subscriptions | | 170,458 | 172,729 |
| NZ Dog World - Advertising & Schedules | | 87,928 | 79,892 |
| Sponsorship | | 94,250 | 144,000 |
| Property Income | | 178,070 | 150,620 |
| National Dog Show(excl Black Hawk sponsorship) | | 107,694 | 75,753 |
| Interest Received | | 29,999 | 30,881 |
| Activities | | 245,368 | 246,197 |
| Other Income | | 20,551 | 17,843 |
| Total Income | 2(iii) | <u>1,902,171</u> | <u>1,899,447</u> |
| Less Expenses | | | |
| Accounting & Audit Expenses | 2(iv) | 18,400 | 18,921 |
| Personnel Costs | | 679,530 | 640,027 |
| Executive/President Expenses | | 69,418 | 47,158 |
| Sub-Committee Expenses | | 59,970 | 34,365 |
| National Dog Show Expenditure | | 116,736 | 83,083 |
| Leasing Costs | | 10,307 | 9,580 |
| Other Expenses | | 945,795 | 918,040 |
| Total Expenses | 2(iii) | <u>1,900,156</u> | <u>1,751,174</u> |
| Net Surplus before depreciation | | <u>2,015</u> | <u>148,273</u> |
| Depreciation | 8, 9 | 95,362 | 90,611 |
| Net (Deficit) / Surplus for the year | | <u>(93,347)</u> | <u>57,662</u> |

This statement is to be read in conjunction with the Notes on pages 10-16

New Zealand Kennel Club
Statement of Movements in Equity
For the year ended 31 March 2020

| | | <u>2020</u> | <u>2019</u> |
|-------------------------------------|----------|-------------------------|-------------------------|
| | | \$ | \$ |
| Opening Equity | | 2,414,435 | 2,356,773 |
| Net (Deficit)/ Surplus for the year | 2 | (93,347) | 57,662 |
| Closing Equity | | <u>2,321,088</u> | <u>2,414,435</u> |

This statement is to be read in conjunction with the Notes on pages 10-16

New Zealand Kennel Club
Statement of Financial Position
As at 31 March 2020

| | | <u>2020</u> | <u>2019</u> |
|----------------------------------|---|------------------|------------------|
| | | \$ | \$ |
| Current Assets | | | |
| Bank Deposits | 3 | 706,488 | 567,701 |
| Cash on Hand | | 1,159 | 1,159 |
| Prepayments | 5 | 43,209 | 61,441 |
| Trade Receivables | 5 | 109,037 | 39,455 |
| Other Receivables | 5 | 3,594 | 10,328 |
| Term Deposits | 4 | 752,236 | 771,754 |
| Total Current Assets | | <u>1,615,723</u> | <u>1,451,838</u> |
| Non-Current Assets | | | |
| Fixed Assets | 8 | 1,261,435 | 1,315,105 |
| Work In progress | | - | 9,113 |
| Total Assets | | <u>2,877,158</u> | <u>2,776,056</u> |
| Current Liabilities | | | |
| Accrued Staff Benefits | | 37,204 | 24,508 |
| Payables & Accruals | 6 | 184,155 | 108,948 |
| Deferred Revenue | 7 | 168,896 | 174,930 |
| Receipts Received in Advance | 7 | 88,489 | 53,235 |
| Grants Received in Advance | 7 | 77,326 | - |
| Total Current Liabilities | | <u>556,070</u> | <u>361,621</u> |
| Total Liabilities | | <u>556,070</u> | <u>361,621</u> |
| Net Assets | | <u>2,321,088</u> | <u>2,414,435</u> |
| Equity | | | |
| General Funds | | 2,321,088 | 2,414,435 |
| Total Equity | | <u>2,321,088</u> | <u>2,414,435</u> |

This statement is to be read in conjunction with the Notes on pages 10-16

New Zealand Kennel Club
Statement of Cash Flows
For the Year Ended 31 March 2020

| | <u>2020</u> | <u>2019</u> |
|--|-----------------------|-----------------------|
| | \$ | \$ |
| OPERATING ACTIVITIES | | |
| Cash was Provided from | | |
| Activities | 1,744,293 | 1,780,293 |
| Sponsorship, Donations & Fundraising | 94,250 | 156,413 |
| Interest Received | 29,999 | 30,881 |
| Government Grant received | 77,326 | - |
| | <u>1,945,868</u> | <u>1,967,587</u> |
| Cash was Applied to | | |
| Payments to Suppliers and Employees | 1,794,020 | 1,805,746 |
| NET CASH INFLOWS FROM OPERATING ACTIVITIES | <u>151,848</u> | <u>161,841</u> |
| INVESTING ACTIVITIES | | |
| Cash was Applied to | | |
| Purchase of Fixed Assets | 32,579 | 30,626 |
| Purchase/(Sale) of Term Deposits | (19,518) | 92,618 |
| NET CASH OUTFLOWS FROM INVESTING ACTIVITIES | <u>(13,061)</u> | <u>(123,244)</u> |
| NET INCREASE IN CASH HELD | <u>138,787</u> | <u>38,597</u> |
| Add Cash at Beginning of Year | 568,860 | 530,263 |
| CASH AT END OF YEAR | <u><u>707,647</u></u> | <u><u>568,860</u></u> |

This statement is to be read in conjunction with the Notes on pages 10-16

New Zealand Kennel Club
Notes to the Financial Statements
For the year ended 31 March 2020

1. STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

The New Zealand Kennel Club Incorporated (the "Club"), now trading as Dogs New Zealand (Dogs NZ), is a society incorporated under the Incorporated Societies Act 1908. These financial statements are for the group which comprises the Club, the New Zealand Kennel Gazette Limited registered under the Companies Act 1993, a wholly owned subsidiary of the Club and the New Zealand Kennel Club Museum Trust Incorporated (the "Museum Trust"), which the Club has control over.

General Accounting Policies

These financial statements are reported under Tier 3 of the PBE SFR (accruals for NFP) as expenditure is less than \$2 million per annum.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on a historic basis are followed by the Club.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied:

(a) Goods and Services Tax ("GST")

These financial statements have been prepared on a GST exclusive basis, except for accounts receivable and accounts payable, which are reported on a GST inclusive basis.

(b) Property, Plant and Equipment

Property, plant and equipment is recorded at historical cost, less depreciation and impairment.

(c) Depreciation

Depreciation has been calculated on a straight line basis at the following rates:

| | | |
|---------------------------------------|-----------|--------|
| Buildings | | 2.50% |
| Freehold Improvements | | 10.00% |
| New Freehold Improvements | 5.00% to | 10.00% |
| Computer Equipment and Software | | 25.00% |
| Tractor and Equipment | | 15.00% |
| Office Furniture, Equipment and Tools | 10.00% to | 20.00% |

(d) Taxation

The Club is recognised as being a sporting body and as such is not liable for income tax under CW46 of the Income Tax Act 2007. The Club has a tax exemption certificate from Inland Revenue.

(e) Principles of Consolidation

(i) These financial statements are for the group which comprise the Club, its wholly owned subsidiary the New Zealand Kennel Gazette Limited and the Museum Trust. The New Zealand Kennel Gazette Limited as a company does not trade and all activities associated with the Gazette are treated as a business unit of the Club. The Museum Trust has a term deposit as shown on Note 4, the interest of which is immaterial to the results of the group. As the subsidiaries are either non-trading or are immaterial to the group, the results of the parent have not been shown separately. The balance date of both subsidiaries is 31 March.

(ii) The Statement of Financial Performance on page 4 eliminates all intra group transactions.

New Zealand Kennel Club
Notes to the Financial Statements (cont'd)
For the year ended 31 March 2020

1. STATEMENT OF ACCOUNTING POLICIES (cont'd)

(f) Receivables

Debtors are stated at estimated realisable value.

(g) Income Recognition

Subscriptions and memberships are accounted for over the period of the membership with future income recorded as deferred revenue. Other income including Affiliation Fees are accounted for on an accruals basis. Those Affiliation Fees received that are related to the next financial year are recorded as receipts in advance. Revenue from gate sales and fund raising activities is recognised as earned, as their receipt cannot be anticipated. There is no income outstanding at year end that was received on a use or return basis.

(h) Donations

Donations and other gratuities are recognised as revenue at the point when receipt is formally and officially acknowledged by the Club.

(i) Changes in Accounting Policies

There were no changes in accounting policies as a result of changing from reporting under GAAP to reporting under Tier 3.

(j) Operating Leases

Leases that do not transfer substantially all the risks and rewards incidental to ownership of an asset the entity are classified as operating leases. Lease payments under an operating lease are recognised as an expense on a straight line basis over the term of the lease in the statement of financial performance.

New Zealand Kennel Club
Notes to the Financial Statements (cont'd)
For the year ended 31 March 2020

| | 2020 | 2019 |
|---|------------------|------------------|
| | \$ | \$ |
| 2. SUMMARY OF INCOME AND EXPENDITURE | | |
| (i) Income Received | | |
| National Office - Fees and Subscriptions | 1,024,484 | 1,067,062 |
| New Zealand Dog World Income (Gazette Income) | 258,386 | 252,622 |
| Auckland Property Income | 126,714 | 115,285 |
| Dunedin Property Income | 30,681 | 31,939 |
| Wellington Property Income | 139,985 | 134,494 |
| National Dog Show & Prelude Income | 127,944 | 102,753 |
| New Zealand Young Kennel Club | 38,530 | 27,562 |
| Discipline - Agility Income | 66,281 | 70,287 |
| Discipline - Obedience Northern Income | 3,763 | 7,883 |
| Discipline - Obedience Central Income | 15,787 | 10,955 |
| Discipline - Obedience Southern Income | 4,050 | 5,536 |
| Discipline - NZDAC Income | 76,984 | 79,791 |
| Discipline - NDOA Income | 19,087 | 19,007 |
| Canine Good Citizen | 14,495 | 19,271 |
| Total Income | 1,947,171 | 1,944,447 |
| (ii) Expenditure | | |
| National Office Expenses | 1,060,911 | 1,029,280 |
| New Zealand Dog World Expenses (Gazette Expenses) | 215,108 | 201,527 |
| Auckland Property Expenses | 210,540 | 153,961 |
| Dunedin Property Expenses | 36,453 | 29,584 |
| Wellington Property Expenses | 184,889 | 158,388 |
| National Dog Show & Prelude Expenses | 116,736 | 83,084 |
| New Zealand Young Kennel Club Expenses | 36,815 | 20,240 |
| Discipline - Agility Expenses | 64,478 | 95,388 |
| Discipline - Obedience Northern Expenses | 2,671 | 4,572 |
| Discipline - Obedience Central Expenses | 8,633 | 5,524 |
| Discipline - Obedience Southern Expenses | 821 | 2,304 |
| Discipline - NZDAC Expenses | 72,183 | 69,100 |
| NDOA | 27,995 | 23,422 |
| Canine Good Citizen | 2,285 | 10,411 |
| Total Expenditure (including Depreciation) | 2,040,518 | 1,886,785 |
| Net (Deficit) / Surplus | (93,347) | 57,662 |
| (iii) Reconciliation to the Statement of Financial Performance | | |
| Total Income | 2(i) 1,947,171 | 1,944,447 |
| Less Interbranch Charges | (45,000) | (45,000) |
| Total Income per the Statement of Financial Performance | 1,902,171 | 1,899,447 |
| Total Expenditure | 2(ii) 2,040,518 | 1,886,785 |
| Less Interbranch Charges | (45,000) | (45,000) |
| Less Depreciation (disclosed separately) | (95,362) | (90,611) |
| Total Expenses per the Statement of Financial Performance | 1,900,156 | 1,751,174 |
| (iv) Accounting & Audit Expenses | | |
| Audit Fee - Deloitte | 18,400 | 18,321 |
| Accounting Fees - Gazette | 0 | 600 |
| | 18,400 | 18,921 |

New Zealand Kennel Club
Notes to the Financial Statements (cont'd)
For the year ended 31 March 2020

| | <u>2020</u> | <u>2019</u> |
|------------------------------------|-----------------------|-----------------------|
| 3. BANK DEPOSITS | \$ | \$ |
| Dogs New Zealand - Main Account | 147,714 | 121,923 |
| Dogs New Zealand - Deposit Account | 209,021 | 105,400 |
| Property Account - Auckland | 30,701 | 32,012 |
| Property Account - Dunedin | 66,975 | 79,157 |
| National | - | 2,315 |
| Dog Training YKC | 20,134 | 14,930 |
| Breed YKC | 419 | 2,938 |
| Museum | 10,114 | 9,607 |
| Dogs New Zealand - Agility | 127,177 | 112,096 |
| Dogs New Zealand - Obedience | 94,233 | 87,321 |
| Total Bank Deposits | <u><u>706,488</u></u> | <u><u>567,701</u></u> |

Westpac bank overdraft facilities for NZKC are secured by first mortgage over the Wellington and Auckland properties. The interest rate is 11.85% on the overdraft facility with an overdraft limit of \$35,000. The interest rate is 18.85% if the overdraft were to exceed the limit. As at 31 March 2020, the bank balance is positive.

4. TERM DEPOSITS

| | | |
|----------------------------|-----------------------|-----------------------|
| Term Deposit - NZKC | 730,333 | 750,000 |
| Term Deposit - Museum | 10,149 | 10,000 |
| Term Deposit - Obedience | 11,754 | 11,754 |
| Total Term Deposits | <u><u>752,236</u></u> | <u><u>771,754</u></u> |

Term Deposits are invested with Westpac Bank and ANZ Bank for terms up to 12 months. Interest rates range between 2.75% to 3.50%. (2019 - 3.40% to 3.50%)

5. RECEIVABLES

| | | |
|---|-----------------------|-----------------------|
| Trade Debtors and Sponsorship Receivables | 109,037 | 39,455 |
| Accrued Interest | 3,594 | 10,328 |
| Sundry Debtors | - | - |
| Prepayments | 43,209 | 61,441 |
| Total Receivables | <u><u>155,840</u></u> | <u><u>111,224</u></u> |

There is no provision for Doubtful debts for the year ended 31 March 2020. The debtors book has been risk assessed and it was concluded that there was no material risk to the collection of any outstanding debtors.

6. PAYABLES AND ACCRUALS

| | | |
|------------------------------------|-----------------------|-----------------------|
| Trade Payables | 54,403 | 39,307 |
| Sundry Payables | 43,652 | 24,684 |
| GST Payable | 9,912 | 15,483 |
| Sundry Accruals | 76,188 | 29,474 |
| Total Payables and Accruals | <u><u>184,155</u></u> | <u><u>108,948</u></u> |

7. INCOME IN ADVANCE

| | | |
|--|-----------------------|-----------------------|
| Membership and NZ Dog World deferred revenue | 168,896 | 174,930 |
| National Office | 88,489 | 53,235 |
| Government Wage Subsidy | 77,326 | - |
| Total Income in Advance | <u><u>334,711</u></u> | <u><u>228,165</u></u> |

New Zealand Kennel Club
Notes to the Financial Statements (cont'd)
For the year ended 31 March 2020

| 8 FIXED ASSETS | \$ | \$ | \$ | \$ |
|--|------------------|---------------|------------------|--------------------|
| | Cost | Depn 2020 | Accum Dep | Book Value 2020 |
| Land - Auckland | 314,022 | - | - | 314,022 |
| Buildings - Auckland | 876,529 | 21,914 | 514,887 | 361,642 |
| Freehold Improvements - Auckland | 569,170 | 9,094 | 524,304 | 44,866 |
| Land - Wellington | 303,939 | - | - | 303,939 |
| Buildings - Wellington | 538,909 | 13,473 | 518,229 | 20,680 |
| Freehold Improvements - Wellington | 323,790 | 16,442 | 245,222 | 78,568 |
| Buildings - Dunedin | 90,570 | 2,264 | 73,658 | 16,912 |
| Leasehold Improvements - Dunedin | 49,502 | 2,049 | 16,856 | 32,646 |
| Vehicles & Equipment - Auckland | 38,407 | 117 | 38,085 | 322 |
| National Show Equipment | 31,575 | 1,164 | 27,965 | 3,610 |
| Fixtures & Fittings - Wellington | 50,833 | 1,934 | 45,812 | 5,021 |
| Fixtures & Fittings - Auckland | 51,968 | 4,003 | 31,316 | 20,652 |
| Fixtures & Fittings - Dunedin | 32,330 | 1,281 | 24,976 | 7,354 |
| Computer Equipment | 44,192 | 3,905 | 31,734 | 12,458 |
| Agility Equipment | 3,171 | - | 3,171 | - |
| Intangible Assets - Website, Registry & other software | 367,456 | 17,722 | 328,713 | 38,743 |
| | <u>3,686,363</u> | <u>95,362</u> | <u>2,424,928</u> | <u>1,261,435</u> |
| | Cost | Depn 2019 | Accum Dep | Book Value 2019 |
| Land - Auckland | 303,939 | - | - | 303,939 |
| Buildings - Auckland | 876,529 | 21,914 | 492,974 | 383,555 |
| Freehold Improvements - Auckland | 569,172 | 11,299 | 515,212 | 53,960 |
| Land - Wellington | 314,022 | - | - | 314,022 |
| Buildings - Wellington | 538,909 | 13,473 | 504,757 | 34,152 |
| Freehold Improvements - Wellington | 314,664 | 16,603 | 228,780 | 85,884 |
| Buildings - Dunedin | 90,570 | 2,264 | 71,393 | 19,177 |
| Leasehold Improvements - Dunedin | 36,190 | 1,827 | 14,807 | 21,383 |
| Vehicles & Equipment - Auckland | 38,407 | 117 | 37,967 | 440 |
| National Show Equipment | 31,575 | 1,245 | 26,800 | 4,775 |
| Fixtures & Fittings - Wellington | 50,833 | 2,070 | 43,878 | 6,955 |
| Fixtures & Fittings - Auckland | 51,968 | 3,999 | 27,313 | 24,655 |
| Fixtures & Fittings - Dunedin | 32,330 | 1,785 | 23,695 | 8,635 |
| Computer Equipment | 34,679 | 3,381 | 27,829 | 6,850 |
| Agility Equipment | 3,171 | - | 3,171 | - |
| Intangible Assets - Website, Registry & other software | 357,714 | 10,634 | 310,991 | 46,723 |
| | <u>3,644,672</u> | <u>90,611</u> | <u>2,329,567</u> | <u>1,315,105</u> |

The latest valuations for land and buildings are as follows:

| | | \$ |
|------------|---|------------------|
| Auckland | Market Value 31 March 2018 | 5,000,000 |
| Wellington | Market Value 31 March 2018 | 3,766,250 |
| Dunedin | Depreciated Replacement Cost, (insurance indemnity value) | 670,000 |
| | | <u>9,436,250</u> |

Wellington and Auckland have been valued based on market value at 31 March 2018

The land in Dunedin is leased so the valuation is based on the indemnity value used for insurance.

New Zealand Kennel Club
Notes to the Financial Statements (cont'd)
For the year ended 31 March 2020

9 RECONCILIATION OF NET (DEFICIT)/SURPLUS WITH NET CASH FLOWS FROM OPERATIONS

| | <u>2020</u> | <u>2019</u> |
|--|----------------|----------------|
| | \$ | \$ |
| (Deficit)/Surplus attributable to owners | (93,347) | 57,662 |
| Add non cash items: | | |
| Depreciation | 95,362 | 90,611 |
| | <hr/> | <hr/> |
| | 2,015 | 148,273 |
| Add/(less) movements in working capital items relating to operations: | | |
| Decrease/(Increase) in accounts receivable | (62,849) | 64,070 |
| Decrease/(Increase) in prepayments | 18,232 | (20,093) |
| Increase/(Decrease) in Staff Benefits | 12,696 | (8,194) |
| Increase/(Decrease) in Payables and Accruals | 75,207 | (26,283) |
| Increase/(Decrease) in Receipts received in Advance | 106,546 | 4,069 |
| | <hr/> | <hr/> |
| | 149,832 | 13,569 |
| | <hr/> | <hr/> |
| Net cash inflows from operating activities | 151,847 | 161,842 |

New Zealand Kennel Club
Notes to the Financial Statements (cont'd)
For the year ended 31 March 2020

| | <u>2020</u> | <u>2019</u> |
|--------------------------------|----------------------|----------------------|
| | \$ | \$ |
| 10 LEASE COMMITMENTS | | |
| Less than One Year | 10,153 | 5,788 |
| Two to Five Years | 28,766 | 6,271 |
| Total Lease Commitments | <u>38,919</u> | <u>12,059</u> |

11 COMMITMENTS

There are no commitments related to the next financial year (2019: Nil).

12 CONTINGENT LIABILITIES

There are no contingent liabilities as at 31 March 2020 (2019: Nil).

13 RELATED PARTIES

There are no Related Party transactions as at 31 March 2020 (2019: Nil)

14 SUBSEQUENT EVENTS

The outbreak of COVID-19 and the subsequent quarantine measures imposed by the New Zealand and other governments as well as the travel and trade restrictions imposed by New Zealand and other countries in early 2020 have caused disruption to businesses and economic activity. The Club has considered the nature of its operations in assessing the impact of covid 19 on the financial statements. The management has revised year 2021 forecast taking into account of reasonably possible changes in trading performance showing operational deficit. Despite the forecast net deficit the Club considers that it has adequate cash reserves to be able to continue to operate for at least 12 months from the approval date of the financial statements. Accordingly, the Club continues to adopt the going concern basis in preparing the financial statements.

No other matter or circumstance has occurred subsequent to year end that has significantly affected, or may significantly affect, the operations of the Club.

New Zealand Kennel Club
Statement of Service Performance
For the year ended 31 March 2020

| <u>Output</u> | <u>2019-20</u> | <u>2018-19</u> |
|---------------------------|-----------------------|-----------------------|
| Members | 5157 | 5079 |
| Affiliated Club | 305 | 285 |
| Registered Kennel Names | 1958 | 1968 |
| Litter Notifications | 1674 | 1845 |
| Dog Registrations | 8421 | 7925 |
| Imports | 326 | 321 |
| Certified Exports | 257 | 442 |
| National Dog Show Entries | 1085 | 1055 |

New Zealand Kennel Club
Statement of Approval
For the year ended 31 March 2020

The Executive Councillors approve and issue the Financial Statements of Dogs New Zealand for the year ended 31 March 2020.

For and on behalf of the Executive Council:



President
Brian Harris



Director/Secretary
Steven Thompson

25 July 2020

Date



Supplementary Schedules

Year Ended 31 March 2020

Including: Comparatives and Budget



New Zealand Club Incorporated
Comparative Profit & Loss - NZKC
Year Ended 31 March 2020

| | <u>2021</u> <u>Budget</u> | <u>2020</u> <u>Actual</u> | <u>2020</u> <u>Budget</u> | <u>2020</u> <u>Act v Bud</u> | <u>2019</u> <u>Actual</u> | <u>2020 v 2019</u> |
|-----------------------------------|------------------------------|------------------------------|------------------------------|---------------------------------|------------------------------|--------------------|
| Revenue | \$ | \$ | \$ | \$ | \$ | \$ |
| NZKC | 630,314 | 1,024,484 | 1,050,631 | (26,147) | 1,067,062 | (42,578) |
| Gazette | 193,500 | 258,386 | 242,900 | 15,486 | 252,622 | 5,765 |
| National Dog Show | - | 127,944 | 100,391 | 27,553 | 88,387 | 39,557 |
| Prelude Dog Show | - | - | - | 0 | 14,366 | (14,366) |
| NDOA | - | 19,087 | 20,500 | (1,413) | 19,007 | 80 |
| Auckland | 58,008 | 126,714 | 129,680 | (2,966) | 115,285 | 11,429 |
| Wellington | 85,075 | 139,985 | 138,396 | 1,589 | 134,494 | 5,491 |
| Dunedin | 9,301 | 30,681 | 32,886 | (2,205) | 31,939 | (1,258) |
| Agility/DAC | 48,458 | 143,266 | 128,840 | 14,426 | 150,078 | (6,813) |
| CGC | 2,417 | 14,495 | 14,070 | 425 | 19,271 | (4,776) |
| DTYKC | 12,097 | 34,877 | 17,300 | 17,577 | 23,153 | 11,724 |
| BYKC | 1,805 | 3,653 | 3,300 | 353 | 4,409 | (756) |
| Obedience - Northern | 2,116 | 3,763 | 6,843 | (3,080) | 7,883 | (4,120) |
| Obedience - Central | 3,779 | 15,787 | 14,191 | 1,596 | 10,955 | 4,832 |
| Obedience - Southern | 2,552 | 4,050 | 5,436 | (1,386) | 5,536 | (1,487) |
| Total Revenue | 1,047,422 | 1,947,171 | 1,905,364 | 41,807 | 1,944,447 | 2,724 |
| Expenditure | | | | | | |
| NZKC | 918,907 | 1,038,120 | 1,072,650 | (34,530) | 1,014,020 | 24,100 |
| Gazette | 183,070 | 215,108 | 211,181 | 3,927 | 201,527 | 13,581 |
| National Dog Show | - | 116,736 | 76,742 | 39,994 | 73,480 | 43,256 |
| Prelude Dog Show | - | - | - | 0 | 9,604 | (9,604) |
| NDOA | 5,000 | 27,995 | 21,550 | 6,445 | 23,422 | 4,572 |
| Auckland | 104,822 | 175,412 | 168,570 | 6,842 | 116,634 | 58,779 |
| Wellington | 125,805 | 153,040 | 143,638 | 9,402 | 126,242 | 26,798 |
| Dunedin | 18,489 | 30,859 | 45,011 | (14,153) | 23,708 | 7,151 |
| Agility/DAC | 55,732 | 136,661 | 122,918 | 13,742 | 164,488 | (27,827) |
| CGC | 7,419 | 2,287 | 11,390 | (9,103) | 10,411 | (8,124) |
| DTYKC | 13,237 | 32,380 | 15,500 | 16,880 | 16,575 | 15,786 |
| BYKC | 1,650 | 4,455 | 4,500 | (45) | 3,666 | 789 |
| Obedience - Northern | 2,140 | 2,671 | 1,130 | 1,541 | 4,572 | (1,901) |
| Obedience - Central | 3,776 | 8,633 | 7,522 | 1,111 | 5,524 | 3,109 |
| Obedience - Southern | 160 | 821 | 2,914 | (2,094) | 2,304 | (1,483) |
| Total Expenditure | 1,440,216 | 1,945,156 | 1,905,216 | 39,939 | 1,796,174 | 148,982 |
| Net Cash Surplus/(Deficit) | (392,794) | 2,015 | 147 | 1,868 | 148,273 | (146,258) |
| Net Cash Surplus/(Deficit) | | | | | | |
| NZKC | (268,593) | (13,836) | (22,019) | 8,383 | 53,042 | (66,678) |
| Gazette | 10,431 | 43,278 | 31,719 | 11,559 | 51,095 | (7,817) |
| National Dog Show | 0 | 11,208 | 23,649 | (12,441) | 14,907 | (3,699) |
| Prelude Dog Show | 0 | 0 | 0 | 0 | 4,762 | (4,762) |
| NDOA | (5,000) | (8,908) | (1,050) | (7,858) | (4,410) | (4,492) |
| Auckland | (48,814) | (48,698) | (38,890) | (9,808) | (1,348) | (47,350) |
| Wellington | (40,730) | (13,055) | (5,242) | (7,813) | 8,251 | (21,306) |
| Dunedin | (9,198) | (177) | (12,125) | 11,948 | 8,231 | (8,408) |
| Agility/DAC | (7,274) | 6,605 | 5,822 | 683 | (14,409) | 21,014 |
| CGC | (5,002) | 12,208 | 2,680 | 9,528 | 8,860 | 3,348 |
| DTYKC | (1,140) | 2,517 | 1,800 | 717 | 6,578 | (4,062) |
| BYKC | 155 | (802) | (1,200) | 398 | 744 | (1,546) |
| Obedience - Northern | (24) | 1,092 | 5,713 | (4,621) | 3,312 | (2,219) |
| Obedience - Central | 3 | 7,153 | 6,669 | 484 | 5,431 | 1,723 |
| Obedience - Southern | 2,392 | 3,229 | 2,522 | 708 | 3,233 | (4) |
| Net Cash Surplus/(Deficit) | (392,794) | 2,015 | 147 | 1,868 | 148,273 | (146,258) |

New Zealand Club Incorporated
Comparative Profit & Loss - NZKC
Year Ended 31 March 2020

| | <u>2021</u> <u>Budget</u> | <u>2020</u> <u>Actual</u> | <u>2020</u> <u>Budget</u> | <u>2020</u> <u>Act v Bud</u> | <u>2019</u> <u>Actual</u> | <u>2020 v 2019</u> |
|-----------------------------------|------------------------------|------------------------------|------------------------------|---------------------------------|------------------------------|--------------------|
| | \$ | \$ | \$ | \$ | \$ | \$ |
| NZKC Revenue | | | | | | |
| Membership (Club & Indiv) | 281,153 | 325,528 | 347,355 | (21,627) | 330,368 | (4,840) |
| Registry | 216,984 | 449,376 | 467,000 | (17,625) | 484,962 | (35,587) |
| Gazette | 193,500 | 258,386 | 242,900 | 15,486 | 252,622 | 5,765 |
| Show Levies | 43,980 | 111,519 | 112,600 | (1,081) | 116,239 | (4,720) |
| Sponsorship & Fundraising | 55,030 | 35,491 | 46,721 | (11,230) | 61,056 | (25,565) |
| Sundry | 14,987 | 75,200 | 52,594 | 22,606 | 46,698 | 28,502 |
| Interest | 18,180 | 27,370 | 24,360 | 3,010 | 27,739 | (369) |
| Total NZKC Revenue | 823,814 | 1,282,870 | 1,293,531 | (10,661) | 1,319,684 | (36,814) |
| Committee Revenue | | | | | | |
| National Dog Show | - | 127,944 | 100,391 | 27,553 | 88,387 | 39,557 |
| Prelude Dog Show | - | - | - | 0 | 14,366 | (14,366) |
| NDQA | - | 19,087 | 20,500 | (1,413) | 19,007 | 80 |
| Auckland | 50,008 | 126,714 | 129,680 | (2,966) | 115,285 | 11,429 |
| Wellington | 85,075 | 139,985 | 138,396 | 1,589 | 134,494 | 5,491 |
| Dunedin | 9,301 | 30,681 | 32,886 | (2,205) | 31,939 | (1,258) |
| Agility/DAC | 48,458 | 143,268 | 128,840 | 14,426 | 150,078 | (6,813) |
| CGC | 2,417 | 14,495 | 14,070 | 425 | 19,271 | (4,776) |
| DTYKC | 12,097 | 34,877 | 17,300 | 17,577 | 23,153 | 11,724 |
| BYKC | 1,805 | 3,653 | 3,300 | 353 | 4,409 | (756) |
| Obedience - Northern | 2,116 | 3,763 | 6,843 | (3,080) | 7,863 | (4,120) |
| Obedience - Central | 3,779 | 15,787 | 14,191 | 1,596 | 10,955 | 4,832 |
| Obedience - Southern | 2,552 | 4,050 | 5,436 | (1,386) | 5,536 | (1,487) |
| Total Committee Revenue | 223,607 | 664,301 | 611,833 | 52,468 | 624,764 | 39,537 |
| Total Revenue | 1,047,422 | 1,947,171 | 1,905,364 | 41,807 | 1,944,447 | 2,724 |
| Expenditure | | | | | | |
| Personnel | 647,022 | 700,215 | 685,308 | 14,907 | 658,198 | 42,017 |
| Administration | 408,672 | 412,981 | 462,819 | (49,838) | 443,735 | (30,754) |
| Shows | 52,392 | 312,150 | 237,273 | 74,877 | 257,890 | 54,259 |
| Property | 196,240 | 295,176 | 307,747 | (12,570) | 218,140 | 77,037 |
| Governance | 85,259 | 180,229 | 143,160 | 17,069 | 124,826 | 35,402 |
| Sundry | 50,631 | 64,405 | 68,910 | (4,505) | 93,385 | (28,980) |
| | 1,440,216 | 1,945,156 | 1,905,216 | 39,939 | 1,796,174 | 148,982 |
| Net Cash Surplus/(Deficit) | (392,794) | 2,015 | 147 | 1,868 | 148,273 | (146,258) |
| Less Depreciation | 96,858 | 95,362 | 94,464 | 898 | 90,611 | 4,751 |
| Net Surplus/(Deficit) | (489,652) | (93,347) | (94,317) | 970 | 57,662 | (151,009) |

What do the figures tell us?

Dogs NZ presented a breakeven budget of \$147 before depreciation at last year's ACOD for the financial year ending 31 March 2020. Dogs NZ are proud to report we delivered a result in line with that budget and we successfully achieved the bulk of the initiatives planned for the year. These included significant investment in each of the properties located in Auckland, Wellington and Dunedin. The planned Growth of Membership revenue and AEC rental Income were not achieved but they did remain either in line with or marginally ahead of the previous year.

The financial year ended 31 March 2020 produced an INCREASE in cash reserves of \$138,787. Dogs NZ financial position as at 31 March 2020 is very solid. Cash reserves were \$1.460 million and free hold properties have a market value in the region of \$9.44 million.

This is testimony to the many years of good governance and management. An achievement all members should be proud off.

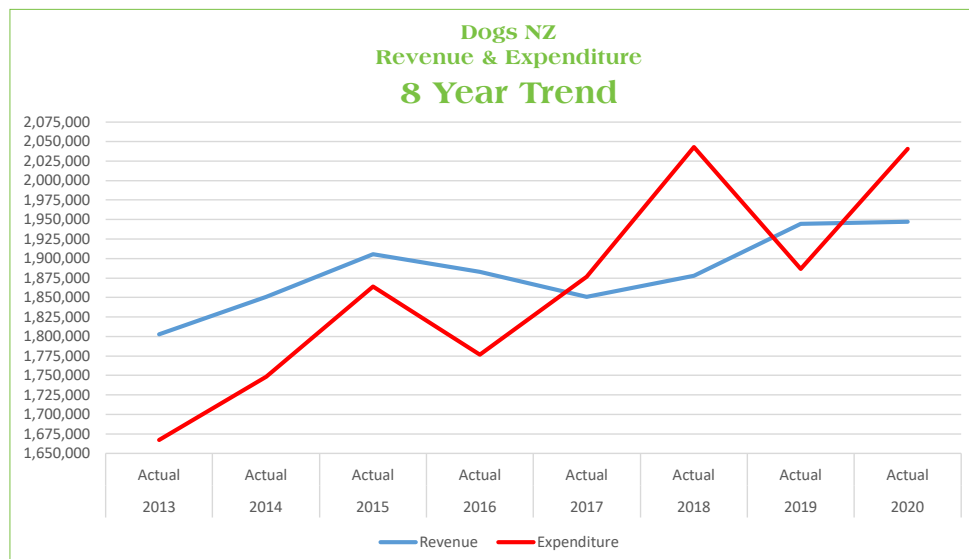
After preparing the 2020/21 budget in January, the year quickly got turned on its head with the arrival of COVID-19. The budget was completely overhauled - expenditure was stripped out where practicable and best estimates of revised revenue streams were made. This was presented to the Audit and Risk committee for review. Their feedback was a call to be more conservative. This we did.

The 2020/21 Covid budget we have presented is not a good look. We have budgeted a net deficit before depreciation of \$392,794 so this year is proving to be a challenge and the future remains uncertain.

Fortunately the organisation is in a strong financial position. Good governance and management will continue to be exercised. Membership is passionate and supportive. The Club continues to attract strong interest from sponsors and advertisers.

At the time of writing the results for the first 4 months of the current financial year are tracking considerably better than budget. We are \$268,598 ahead of where we expected to be at the end of July. While this is a comfort we need to be focused on the challenges likely to be faced over the remainder of the financial year.

The Long Term Financial Challenge facing Dogs NZ



| | | | | | | | | |
|-----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Revenue | 1,802,767 | 1,850,971 | 1,905,383 | 1,882,837 | 1,850,562 | 1,878,063 | 1,944,447 | 1,947,171 |
| Yearly Movement | | 102.67% | 102.94% | 98.82% | 98.29% | 101.49% | 103.53% | 100.14% |
| 2013 to 2020 Movement | | | | | | | | 108.01% |

| | | | | | | | | |
|-----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Expenditure | 1,667,206 | 1,748,543 | 1,863,832 | 1,776,627 | 1,876,723 | 2,042,983 | 1,886,785 | 2,040,518 |
| Yearly Movement | | 104.88% | 106.59% | 95.32% | 105.63% | 108.86% | 92.35% | 108.15% |
| 2013 to 2020 Movement | | | | | | | | 122.39% |

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | 2020 | | Average |
|---------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|---------|
| REVENUE | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % | |
| Membership | | | 329,021 | 17.47% | 319,428 | 17.26% | 324,074 | 17.26% | 341,338 | 17.55% | 329,436 | 16.92% | 17.29% |
| Registry | | | 423,100 | 22.47% | 425,001 | 22.97% | 431,316 | 22.97% | 484,962 | 24.94% | 449,376 | 23.08% | 23.28% |
| Shows | | | 399,310 | 21.21% | 406,199 | 21.95% | 421,707 | 22.45% | 408,590 | 21.01% | 432,105 | 22.19% | 21.76% |
| Property | | | 194,136 | 10.31% | 198,271 | 10.71% | 196,422 | 10.46% | 186,702 | 9.60% | 211,276 | 10.85% | 10.39% |
| Gazette | | | 246,142 | 13.07% | 235,602 | 12.73% | 246,602 | 13.13% | 252,622 | 12.99% | 258,386 | 13.27% | 13.04% |
| Sponsorship & Fundraising | | | 202,517 | 10.76% | 173,061 | 9.35% | 170,093 | 9.06% | 171,818 | 8.84% | 130,405 | 6.70% | 8.94% |
| Sundry | | | 52,060 | 2.76% | 61,236 | 3.31% | 57,778 | 3.08% | 67,525 | 3.47% | 106,187 | 5.45% | 3.62% |
| Interest | | | 36,551 | 1.94% | 31,763 | 1.72% | 30,070 | 1.60% | 30,890 | 1.59% | 29,999 | 1.54% | 1.68% |
| Total | | | 1,882,837 | 100.00% | 1,850,562 | 100.00% | 1,878,063 | 100.00% | 1,944,447 | 100.00% | 1,947,171 | 100.00% | 100.00% |
| EXPENDITURE | | | | | | | | | | | | | |
| Personnel | 578,515 | 31.04% | 619,977 | 34.90% | 634,684 | 33.82% | 671,464 | 32.87% | 658,198 | 34.88% | 700,215 | 34.32% | 33.64% |
| Administration | 436,613 | 23.43% | 372,882 | 20.99% | 400,885 | 21.36% | 417,590 | 20.44% | 443,735 | 23.52% | 412,981 | 20.24% | 21.66% |
| Shows | 268,931 | 14.43% | 263,735 | 14.84% | 313,212 | 16.69% | 374,926 | 18.35% | 257,890 | 13.67% | 312,150 | 15.30% | 15.55% |
| Property | 256,335 | 13.75% | 216,664 | 12.20% | 231,414 | 12.33% | 261,134 | 12.78% | 218,140 | 11.56% | 295,176 | 14.47% | 12.85% |
| Governance | 133,504 | 7.16% | 120,638 | 6.79% | 124,582 | 6.64% | 149,776 | 7.33% | 124,826 | 6.62% | 160,229 | 7.85% | 7.07% |
| Sundry | 74,268 | 3.98% | 68,051 | 3.83% | 76,653 | 4.08% | 73,548 | 3.60% | 93,385 | 4.95% | 64,405 | 3.16% | 3.93% |
| Depreciation | 115,666 | 6.21% | 114,680 | 6.45% | 95,293 | 5.08% | 94,545 | 4.63% | 90,611 | 4.80% | 95,362 | 4.67% | 5.31% |
| Total | 1,863,832 | 100.00% | 1,776,627 | 100.00% | 1,876,723 | 100.00% | 2,042,983 | 100.00% | 1,886,785 | 100.00% | 2,040,518 | 100.00% | 100.00% |

The graph on the preceeding page illustrates the Dogs NZ Revenue and Expenditure trend over the last eight years. The blue line represents revenue. It reflects Revenue has been flat over this eight year period. 2013 was the low point and 2020 the high point. Revenue grew by 8% between 2013 and 2020.

The red line represents expenditure. It reflects an upward trend albeit a zig zag pattern. Again 2013 is the low point with 2018 and 2020 being the high points. Expenditure increased 22% between 2013 and 2020.

The challenge facing Dogs NZ is expenditure is increasing more rapidly than revenue. The reality is many of the increased expenditure drivers are outside our control. Insurance premiums increased by nearly 50% during the 2019/20 year and were approximately 5% of Dogs NZ total expenditure. Rates increase annual by at least 2-3 %. Postage and courier costs, accommodation and travel have been increasing annually.

In order for Dogs NZ to continue delivering the same standard of event activity and member service the organisation needs to address revenue streams.

The challenge is simple. We need to grow and expand our revenue sources.

Membership and Registry activities over the last seven years

| Membership | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 |
|------------|---------|---------|---------|---------|---------|---------|---------|
| Members | 6,101 | 5,915 | 5,631 | 5,343 | 5,162 | 5,079 | 5,157 |

| No of Transactions | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 |
|--------------------|---------|---------|---------|---------|---------|---------|---------|
| Registrations | 7,287 | 7,534 | 7,658 | 8,375 | 8,427 | 7,925 | 8,421 |
| Litters | 1,748 | 1,756 | 1,790 | 1,784 | 1,729 | 1,845 | 1,674 |
| Imports | 320 | 349 | 322 | 342 | 314 | 321 | 326 |
| Certified Exports | 723 | 589 | 556 | 433 | 470 | 442 | 257 |
| Transfers | | 4,687 | 4,805 | 5,305 | 5,170 | 5,216 | 5,623 |

| % Change | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 | Trends |
|-------------------|---------|---------|---------|---------|---------|---------|---------|--------|
| Registrations | -0.61% | +3.39% | +1.65% | +9.36% | +0.62% | -5.96% | +6.26% | ↑ |
| Litters | -3.10% | +0.46% | +1.94% | -0.36% | +3.08% | +6.71% | -9.27% | ↓ |
| Imports | 0% | +9.06% | -7.74% | +6.21% | -8.19% | +2.23% | +1.56% | → |
| Certified Exports | +10.05% | -18.53% | -5.60% | -22.12% | +8.55% | -5.96% | -41.86% | ↓ |
| Transfers | | | +2.52% | +10.41% | -2.54% | +0.89% | +7.8% | ↑ |

Notes

SIBA

Winner Best in Show
Westminster Kennel
Club Dog Show 2020
Fuelled by Pro Plan®*

*The handler or owners of this champion
may have received Pro Plan dog food
as Purina ambassadors.